President's Welcome Message

On behalf of Virginia International University I would like to extend my warmest welcome to new and returning students for our 10th anniversary of providing quality affordable education. I am delighted you have chosen to study at VIU. Learners from every corner of the world come here to receive an education that prepares them to be globally competitive. You are now part of that group.

When I reflect on the obstacles and achievements of VIU in the past 10 years I am filled with great pride. I am proud of our programs, our recent accreditation, and our loyal faculty and staff. I am especially proud of our bright and motivated student body.

Virginia International University's distinction from other institutions of higher learning is its mission to educate people from all over the world through an equally diverse faculty and staff. Our team is absolutely committed to providing you with a fully supportive but challenging learning environment designed to guarantee your academic success. Your complete well-being as you learn here is our top priority.

As VIU enters its next decade, I want to encourage you to savor your time here and take full advantage of the exciting possibilities available to you both at school and in the Washington DC metropolitan area. This is your opportunity to strive for excellence in your own education to make your mark in the world.

It is my privilege to have you here.

Sincerely,

Isa Sarac, PhD President

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GENERAL INFORMATION

Philosophy and Mission Statement

Virginia International University was established in 1998 as a private non-profit institution of higher education to provide affordable, quality higher education that would prepare students to meet the ever-evolving needs and opportunities of the 21st-Century workforce. Located in Fairfax, Virginia, just minutes from Washington, D.C., VIU offers degree programs at both undergraduate and graduate levels in computer science and business management fields. Full and parttime diplomas and certificates in a variety of professional and technical fields are offered as well. This includes language programs such as ESL and TOEFL.

VIU boasts a student body from all over the world and an equally diverse faculty and professional staff. The richness of our multicultural human resources reflects VIU's twofold mission.

- 1. Virginia International University's mission is to educate students from all over the world through a highly qualified, equally diverse faculty and staff. As an institution of higher learning, VIU will strive to provide academic programs that will engender the intellectual curiosity, critical thinking, and creativity that are urgently needed in the global community. We systematically encourage the development of a strong knowledge base, study skills, technical know-how, and the personal motivation necessary for competent scholarly inquiry and the lifelong pursuit of learning.
- 2. As a community of students, staff, and faculty drawn from diverse national, cultural, and social backgrounds, VIU aims to improve the environment in which freedom of thought and diverse interpretations of human experiences are cherished. It is our hope and expectation that each member of the university will develop a greater awareness of, and responsiveness to, fellow members as well as to those beyond our campus who are less privileged. In the fulfillment of this mission, the university shall seek an efficient use of all available resources to ensure the highest quality of service to its students, faculty and staff. The ultimate goal of VIU is no less than to graduate scholars of moral, intellectual, and professional excellence who will not only make a better life for themselves and their families but who, more importantly, will lead the way to a better world for everyone.

At VIU, we believe that learning is not confined to the formal instruction of the traditional class. Thus, we offer a number of extracurricular clubs and activities where experts in a variety of subjects are brought in to discuss topics of interest to students. In addition, VIU organizes a variety of other exciting educational activities involving trips to off-campus sites.

Benchmarks in the History of VIU

Since its founding in 1998, Virginia International University has made significant progress in the complex process of establishing a new university. Below are some of the milestones of institutional history:

- ♦ The concept for Virginia International University was developed by Dr. Isa Sarac who after exploring several locations in the United States, established VIU in Fairfax, Virginia in August 1998.
- ♦ The State Council of Higher Education for Virginia (SCHEV) authorized VIU to begin the Master of Business Administrations Program December 23, 1998.
- ♦ SCHEV granted authority to offer a series of Diploma and Certificate programs on August 9, 1999.
- ♦ On May 25, 2000 SCHEV gave VIU degree-granting authority for the MBA program and later that year granted permission to begin a baccalaureate program in Computer Science and Business Management.
- ♦ The Master of Science in Information Systems began on April 24, 2003.
- ♦ Virginia International University held its first commencement on May 4, 2006 with 20 graduates in attendance at the Fairfax County Country Club.
- ♦ The Accrediting Council of Independent Colleges and Schools (ACICS), a national accrediting agency granted accreditation to Virginia International University in the spring of 2008 (April 15).
- ♦ The Virginia General Assembly House Joint Resolution Committee presented the university with a letter "Commending Virginia International University on the occasion of its accreditation and 10th anniversary" on April 23, 2008.

Accreditation and Certifications

1. Virginia International University is accredited by the Accrediting Council of Independent Colleges and Schools (ACICS), a national accrediting agency recognized by the United States Department of Education and the Council for Higher Education Accreditation (CHEA). Recognition by CHEA affirms that standards and processes of accrediting organizations are consistent with quality, improvement, and accountability expectations that CHEA has established.



ACICS 750 First Street, NE Suite 980 Washington, DC 20002 http://www.acics.org



One Dupont Circle NW, Suite 510 Washington DC 20036-1135 http://www.chea.org

- **2.** VIU is certified to operate in Virginia by the State Council of Higher Education for Virginia (SCHEV) and approved by SCHEV to grant degrees, diplomas, and certificates at the bachelor's and master's levels of academic study.
- **3.** VIU is authorized by the United States Custom and Immigration Services (USCIS) to enroll non-immigrant students.
- 4. VIU is member of the American Council on Education (ACE)
- 5. VIU is a member of Northern Virginia Technology Council
- 6. VIU is an Oracle Workforce Development partner.







Academic Departments

VIU has established the following academic departments to date. All programs listed have been approved by the **State Council of Higher Education for Virginia (SCHEV).**

1. Business Programs Department

- **A.** The Master of Business Administration (MBA) degree is offered in the following concentrations:
 - a. International Business
 - b. Marketing Management
 - c. International Finance
 - d. Health Care Management
 - e. Global Logistics
- **B.** The Bachelor of Science in Business Administration degree is offered in the following concentrations:
 - a. International Finance
 - b. International Business
 - c. Marketing
 - **C.** Diploma programs are offered in:
 - a. International Business
 - b. Small Business Management

2. Computer Programs Department

- **A.** The Master of Science in Information Systems (MIS).
- **B.** The Bachelor of Science in Computer Science.
- C. Diploma and certificate programs are offered in:
 - a. IT Specialist Diploma
 - b. Oracle Database Administrator and Developer Diploma
 - c. Oracle Database Management Certificate

3. English Language Programs Department

A. The English as a Second Language (ESL) program is offered for those whose native language is other than English. VIU's ESL program constitutes four levels (elementary, intermediate, advanced, and college preparation) and includes TOEFL preparation instruction.

Governance and Control

Virginia International University is a private non-profit university governed by its **Board of Trustees.** The main function of the Board of Trustees, as mandated in the bylaws, is twofold: to develop policies for the advancement of VIU and to support the president of the university with the implementation of those policies.

In addition, Virginia International University's Board of Trustees provides guidance, monitoring, and assistance to the president of the university in fundraising, public affairs, and building key alliances to assist in and support the growth of the university.

VIU's current Board of Trustees includes:

Dr. Richard Ernst	Interim Chair
Dr. BB Sahay	Vice Chair
Ms. Suzan Mertyurek	Secretary
Mr. M. Siddique Sheikh	Member
Mr. Yusuf Cetinkaya	Member
Dr. Isa Sarac	VIU President

Article II Section 1 of the bylaws provides general powers to the Board of Trustees. It states, "All Corporate Powers shall be exercised by or under the authority of, and the business and affairs of the corporation shall be managed under the direction of, its Board of Trustees, in accordance with the purposes and subject to any limitations set forth in the articles of incorporation."

Administrative Staff

The day-to-day operation of Virginia International University is carried out by the current administrators.

PhD

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Office of the President:

President

Isa Sarac

Laura Hills	Executive Director, University Advancement	MA	George Mason University
Sue Ann Myers	Director, Human Resources	BSW	James Madison University
Academic Affairs	•		
Necmi Mutlu	Executive Vice President of Academic Affairs/Interim Chair, Computer Programs Department	PhD	George Mason University
Sandra Perez	Associate Chair, Computer Programs Department	MS	Stevens Institute of Technology
Roger Powell	Chair, Business Programs Department	MS	Alfred P. Sloan School of Management; Massachusetts Institute of Technology
Maria Vassilieva	Chair, English Language Programs Department	PhD	State University of New York, Stony Brook
Marietta Bradinova	Associate Chair, English Language Programs Department	PhD	Indiana University of Pennsylvania
John L. Bennett	Director, Library Services	MLS	McGill University

Sebastien Mortreux	Director, Student Activities	BFA	Savannah College of Art and Design
Tina Segismundo	Director, Student Housing	BSc	De La Salle College
University Affairs	•		
Hasan Karaburk	Executive Vice President of University Affairs	MBA	Virginia International University
Serdar Angun	Director, IT	MBA	Virginia International University
Emin Pala	Database Manager	BSc	Virginia International University
Business and Fin	ance:		
Maria Robledo	Director, Accounting	MBA	Virginia International University
Christina Lavoie	Business Manager	BA	Christopher Newport University
Student Affairs:			
Yoko Uchida	Director, Admissions & Records	BA	Virginia International University
Emily LaDuque	Assistant Director of Admissions & Records	MS	University of Rochester, Warner Graduate School of Education
Yukari Kunisue	Student and Career Counselor/DSO	EdM	Columbia University
Margaret Richmond	International Student Advisor/DSO	MS	Old Dominion University

Full-Time Faculty

First Name	Last Name	All Degrees Earned	Field of Expertise
John L.	Bennett	Master of Library Science, McGill University, Montreal, Canada BA in English, Windham College, Putney, VT CELTA, International House, Krakow, Poland	English as a Second Language (ESL)
Marietta	Bradinova	PhD in English, Indiana University of Pennsylvania, Indiana, PA MA in English, George Mason University, Fairfax, VA MA in English Philology, St. Cyril and Mehodi University, Veliko Tarnovo, Bulgaria	English, Linguistics, Language Pedagogy
Laura	Hills	DA in Higher Education, in progress, George Mason University (GMU), Fairfax, VA Graduate Certificates in TESL & Community College Ed, GMU, Fairfax, VA MA in English, GMU, Fairfax, VA BA in English, Rutgers College, NJ 7-12 Teacher Certificate, English, New Jersey	Business Writing, English Composition, Literature, Communication Skills, English as a Second Language (ESL)
Necmi	Mutlu	PhD in Information Technology, George Mason University, Fairfax, VA MS Electric Engineering, Bogazici University, Istanbul, Turkey BA Electrical & Communications Engineering, Karadeniz Technical Univ., Trabzon, Turkey	Information Technology, Research & Computer Science, Electrical Engineering
Sandra	Perez	MS in Computer Science, Stevens Institute of Technology, Hoboken, NJ BA in Mathematics & Computer Science, Hunter College, New York, NY	Information Technology, Research & Computer Science, Mathematics
Roger	Powell	MS in Management, Alfred P. Sloan School of Management, Massachusetts Institute of Technology, Cambridge, MA BS in Accounting, Hampton Institute, Hampton, VA	Management, Business Administration
Maria	Vassilieva	PhD in Linguistics, State University of New York, Stony Brook, NY MA in TESOL, State University of New York, Stony Brook, NY BA in German, State University of St. Petersburg, Russia	Linguistics, Language Pedagogy

Academic Calendar Fall 2008 - Fall 2009

VIU is a traditional university where an academic year is divided into three semesters, fall, spring and summer. Fall and spring semesters are 16 weeks in duration and summer is 8 weeks for academic courses and 12 weeks for ESL courses. There is no official recess during the fall semester due to other observed holidays. However, spring semester has a one-week recess. Students should be aware that the amount of classroom instruction during the summer semester is equal to one full academic semester. Thus, the regular semester tuition and fees will be charged for the summer semester.

FALL 2008			
Registration for Fall 2008 Begins	July 21, 2008		
Registration Ends	August 25		
First Day of Classes	September 2		
Last day to Add/Drop Classes	September 15		
Incomplete Coursework from Spring '08	October 3		
Incomplete Grade from Spring '08	October 10		
Thanksgiving Break * (holiday including the weekend)	November 27-29		
Last Day of Classes	December 15, Monday		
Final Exam Period	December 16-22		
Grades Available	December 24		
Christmas Break	December 25 Jan 1 '09		

*Fourth Thursday in November. Virginia International University will be closed until the next Monday. Make-ups will be scheduled for all missed class sessions.

SPRING 2009			
Registration for Spring 2009 Begins	December 1, 2008		
Registration Ends	January 12, 2009		
First Day of Classes	January 20		
Last day to Add/Drop Classes	February 2		
Incomplete Coursework from Fall '08	February 20		
Incomplete Grade Changes from Fall '08	February 27		
Spring '09 Recess (No make-up required)	March 16-21		
Last Day of Classes	May 11* Monday		
Final Exam Period	May 12-18		
Grades Available	May 19		
Graduation Ceremony	May 22		

*Note: No classes will be held on January 19 (the third Monday) in observance of Martin Luther King Day. VIU's last day of class is therefore Monday, May 11.

SUMMER 2009			
	ESL*	Academic**	
First Day of Classes	June 1 '09	June 1 '09	
Last Day to Add/Drop Classes	June 8	June 8	
Summer Recess	June 29-July 4	June 29-July 4	
Incomplete Grade Due from Spring 2009	July 10	July 10	
Last Day of Classes	August 14	July 31	
Final Exam Period		August 3-7	
Grades Available	August 20	August 10	

^{*} Summer ESL is a 10-week full semester with 24 hours/week of instruction, from Monday to Friday. Reduced ESL tuition and fees will be charged.

Note: July 4, 2009 falls on Saturday. Regardless, no classes run on July 4.

FALL 2009			
Registration for Fall 2009 Begins	July 20, 2009		
Registration Ends	August 24		
First Day of Classes	August 31		
Labor Day (holiday-No make-up required, school day extended)	September 7		
Last Day to Add/Drop Classes	September 14		
Incomplete Coursework from Spring '09	October 2		
Incomplete Grade from Spring 2009	October 9		
Thanksgiving Break* (holiday-including the weekend)	November 26 – 28		
Last Day of Classes	December 14, Monday		
Exam Period	December 15-21		
Grades Available	December 24		
Christmas Break	December 25 Jan 1, 2010		

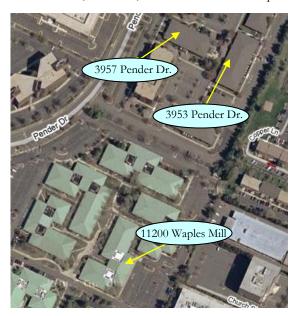
^{*}Fourth Thursday in November. Virginia International University will be closed until the next Monday. Make-ups will be scheduled for all missed class sessions.

The Academic Calendar is subject to change without prior notice.

^{}Summer ACADEMIC** is an 8-week concentrated full semester, which doubles the classroom instruction per credit/week.

Location and Transportation

Virginia International University's main location is 3957 Pender Drive, Fairfax, Virginia 22030, only 20 miles from the nation's capital. We have two additional learning sites near the main location: 11200 Waples Mill Road, Suite 360 and 3953 Pender Drive, Suite 105, as seen in aerial and map views below.



VIU's central location close to Washington, D.C. means that you can choose between international airports for your entry: Dulles International Airport (IAD) in Virginia or Baltimore Washington International Airport (BWI) in Maryland. Domestic air travel, which includes connecting flights from other international airports in US, is available through Reagan National Airport (DCA). All three airports have major road and rail links with Fairfax.

The surrounding area of Fairfax County, Virginia draws visitors from around the world, whether they have an interest in business partnerships, visiting American Civil War historical sites and national monuments, or shopping and outdoor recreation. Fairfax is also one of the best and safest places to live in the US Known as "Silicon Valley II," Northern Virginia hosts many of the world's largest high-tech company headquarters.

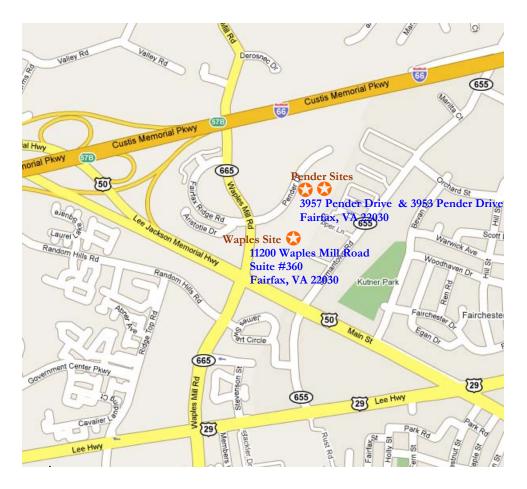
Metro Bus Access from the Vienna Metro Station

VIU is only five miles from the Vienna/GMU Metro Rail Station at the end of the Orange line. This subway is a part of the 103-mile system that serves the entire Washington D.C. metropolitan area, which includes Northern Virginia and suburban Maryland. Our students can take advantage of the local area's CUE bus system, which serves Fairfax City and the surrounding area. CUE buses also provide a quick link to the Vienna Metro Rail Station. Metrobus 2B or the CUE Bus Gold 2 will bring you from the Vienna Metro Rail Station to VIU. You should get off the bus at the intersection of MAIN STREET and JERMANTOWN ROAD. You will turn right on Main Street. Turn right once more onto Waples Mill Road for the administrative offices. If you continue on Waples Mill Road, you will turn right onto Pender Drive to reach building 3957, which will be on the right side, for Virginia International University's main location.

From IAD (Dulles) Airport: Take Route 28 south to I-66 east, take exit 57A to Route 50 Fairfax, then make a left at the first light onto Waples Mill Road and a right onto Pender Drive.

From DCA (Ronald Reagan National) Airport: Take I-66 west, take exit 57A to Route 50 Fairfax, then make a left at first light onto Waples Mill Road and a right onto Pender Drive.

BWI (Baltimore-Washington International) Airport: Take I-95 south to I-495 west, merge onto I-66 west, take exit 57A to Route 50 Fairfax, then make a left at first light onto Waples Mill Road and a right onto Pender Drive



STUDENT SERVICES

Student Orientation

VIU Student Services seeks to integrate students into the university community and to support and complement student learning inside and outside the classroom. The Admissions Office and the International Student Advisor organize an orientation program at the beginning of each semester for both continuing and new students. Participants are introduced to student services, academic and non-academic policies and procedures, curricular advising, course loads, and standards of satisfactory academic progress.

The majority of our student body is comprised of international students. Therefore, it is important that our diverse student body be introduced to and appreciate American culture, local transportation options, area banking and shopping opportunities, which are very important in helping the students make a positive transition to VIU. Orientation also provides an opportunity for students to have their student ID cards issued and photographs taken, to open their VIU email accounts, to learn more about daily life at VIU, and to become acquainted with other VIU students, staff, faculty, and administrators. An agenda is set for the orientation and an orientation feedback survey is administered to participants at the conclusion of the program. Both the agenda and survey results are kept on file.

Career Development and Placement Services

VIU's Career Counselor is available to answer students' questions concerning their job search endeavors and career paths. Workshops in the areas of job search techniques and resume building are organized regularly. Some of the topics that have been covered during these workshops include:

- a. Job search tools
- b. Student resume/cover letter building
- c. Career counseling
- d. Job related workshops CPT/OPT counseling
- e. Creating relationships with companies willing to work with our students

Students may also apply for Curricular Practical Training (CPT), which is the equivalent to an internship. The CPT occurs in conjunction with the specific class designed for the internship experience. International students may not begin the CPT until they have entered into their second year of study in their selected program, registered for the appropriate class, and completed the proper paperwork/application. In addition their I-20 has to be changed to allow for CPT. When students have completed these requirements they may work under CPT guidelines. Students may intern only part-time during fall and spring semesters and full-time during the summer.

Airport Pick-up Services

At least one week prior to your arrival please email <u>accommodation@viu.edu</u> or fax (703)-591-7048 a copy of your ticket and itinerary for airport pick-up services. The

fee for this is \$60.00 per person. We provide airport pick-up service from Dulles International Airport (IAD) and Reagan National Airport (DCA) only. For further information, please contact VIU's accommodation office at accommodation@viu.edu.

Accommodation Assistance

Virginia International University will provide you with as much information as possible to assist you with your search for affordable and convenient housing. Students are responsible for making their own housing and transportation arrangements. Homestay, apartments, rooms/shared housing, and hotels are some of the housing options for students.

More information about housing is available on Virginia International University's website at http://www.viu.edu/prospective-students/housing.html

If you require help in finding accommodations, please fax (703-591-7048) or email the completed **Off-Campus Housing Request Form** at least one month before the semester begins. A one time non-refundable fee of \$175.00 is required before we will conduct a housing search on your behalf. You may pay the fee by wire transfer or by credit card. Please make sure you send the credit card authorization form if you are paying by credit card. Once we find accommodations for you, all forms and payments needed to reserve that accommodation must be completed within one week. If the university has already made the reservation and paid your security deposit to the leasing property, the security deposit **will not** be refunded to the student. All reservations are final and cannot be changed. For further information about the housing security deposit, fees, and the accommodation application form, please contact VIU's Director of Student Housing at accommodation@viu.edu.

Extracurricular Activities (Off-Campus) Field Trips

VIU offers a variety of exciting educational activities involving day travel to off-campus sites. Short trips include all the popular sightseeing destinations in Washington, D.C. Longer excursions may include destinations such as the Patuxent National Wildlife Refuge Research Center; the U. S. Department of Agriculture's Beltsville Agricultural Research Service; Historic Harper's Ferry, West Virginia; Shenandoah National Park in the Blue Ridge Mountains of Virginia; and Assateague Island National Seashore.

Publications

VIU publishes an electronic newsletter for friends of the university called *VIU Today*. This publication provides news, features, and photographs to showcase the activities of the VIU community. *VIU Today* is distributed at least bi-monthly by email. Both current and back issues are archived on the VIU website.

Health Insurance

Due to high cost of health services in the USA, health insurance is strongly recommended for all VIU students. Students have the option of purchasing insurance on their own or signing up for VIU's insurance program for as low as \$2 per day. Affordable health insurance can be obtained from various service providers. For further information about health insurance, please call (703) 591-7042 ext 310 or visit our website at http://www.viu.edu and select the Health Insurance section under the Prospective Students tab.

Library Services

As a student at Virginia International University, you will need access to an array of study and research materials. The VIU library will assist you in finding these resources. It is the place to begin your research whether you are completing a classroom assignment or undertaking an independent research project.

Director and Staff: John L. Bennett, VIU's Director of Library Services has a Master of Library Science degree from an American Library Association-accredited library science program at McGill University. He also holds a Librarian's Professional Certification from the State of Virginia. Mr. Bennett is assisted by four trained library assistants.

Hours of Operation: The VIU Library, located in the Pender 2 building, is open and staffed by a librarian and/or a trained library assistant from 8:30 AM to 6:00 PM Monday through Friday.

Online Resources: The library maintains a website at http://library.viu.edu that includes a catalog of library holdings as well as links to online resources that can be used by students for study, reference, and research. The library catalog can be searched by author, title, keyword, and ISBN. VIU subscribes to two online libraries – LIRN and e.brary. LIRN provides VIU students with access to full-text articles from periodicals – including thousands of peer-reviewed journals – in a wide range of disciplines. E.brary provides access to the full-text of 35,000 current academic texts. Additionally, there are links to approximately 200 websites in the areas of business, computer and information science, ESL, and general reference.

Collection: The VIU Library currently has approximately 4,700 volumes, the majority of which are relevant to the university's three areas of concentration: business, computer and information science, and English as a Second Language (ESL). There is a Reference Section with a variety of standard and specialized reference works. The library subscribes to approximately 50 periodicals, primarily in the areas of business and computer and information science. The library collection is currently undergoing a significant expansion. (For more information, see the discussion of the Library Development Action Plan below.)

Students at VIU can also use the resources of a number of nearby academic and public libraries to support their studies.

Circulation Policy: Reference materials, periodicals, and items on reserve are not available for circulation and must be used in the library. Otherwise, items in the library can be borrowed by students and faculty. An item may be checked out for four weeks and can be renewed for an additional four weeks if it has not been requested by another person.

Library Development Action Plan: VIU has begun the implementation of a Library Development Action Plan. The plan includes a significant acquisition program designed to increase and modernize the library's holdings in three core areas – business, computer and information science, and ESL – as well as in general reference. The library is also developing a collection of materials in non-print media including e-books, CD-ROMs, audio CDs, and DVDs. Under the plan, the university will incrementally increase the information technology available to students in the library including the installation of Internet-ready computer stations and subscriptions to a variety of databases, online bibliographies, full-text services, and online periodicals.



APPLICATION FOR ADMISSIONS

For the 2008-2009 academic year, VIU is admitting students to both undergraduate and graduate degree programs, as well as to career diploma and English Language Programs. All applicants must provide the necessary documentation, as shown below:

Admissions Requirements

For admission to study at VIU all applicants are required to submit a completed application package, as outlined below, with a nonrefundable \$100 application fee.

Admission Materials	Graduate Programs	Undergraduate Programs	Career Certificate Programs	English Language Programs
Application Form	√	√	√	√
Application Fee	V	V	V	V
Prev. Degree	Bachelor's	High School	High School	High School
Official Transcript	GPA: 2.5 (Recommended)	High School		
SAT/ACT ¹		870/ 18 (Recommended)		
TOEFL ² (PB, CB, IB)	550, 213, 80	550, 213, 80	550, 213, 80	
GRE/GMAT	Recommended			
Statement of Purpose	✓			
Statement of Financial Support ³	√	√	√	✓
Letters of References (2)	✓			
Health Insurance	Recommended	Recommended	Recommended	Recommended

¹Applicants coming from US high schools only.

NOTE: The Office of Admissions will evaluate applications only after all required documents have been received. Applications are processed on a first-come, first-serve basis. By submitting all necessary documents in one application package, applicants may receive faster notice of admission.

Applications for admission to any of our programs for the spring 2009 semester must be received by November 21, 2008. Applications for admissions for the fall 2009 semester must be received by July 10, 2009. Application forms can be downloaded from our website at the following address: http://www.viu.edu or can be obtained upon request by mail, e-mail, fax, or telephone from the following

²Applicants can take VIU's ACCUPLACER test as TOEFL waiver

³For International Students only.

address and/or numbers:

VIU Office of Admissions 11200 Waples Mill Rd., Suite 360 Fairfax, VA 22030 USA Tel: +1 (703) 591-7042, Ext: 304 / 309 / 317

Fax: +1 (703) 591-7048 Email: admissions@viu.edu

Explanation of Admission Materials

NOTE: ANY APPLICATION MATERIALS NOT IN ENGLISH MUST BE ACCOMPANIED BY A CERTIFIED ENGLISH TRANSLATION OF THE ORIGINALS.

- **1. Application Form:** All applicants must submit a fully completed and signed application form. Incomplete applications will NOT be considered for admission until all necessary information has been received by the Admissions Office.
- **2: Application Fee:** Each applicant is required to pay a non-refundable \$100 application fee. Students who want to pay by credit card may do so separately by providing VIU with the credit card authorization form signed by either the prospective student or their sponsor and fax it to the Admissions Office (703) 591-7048. We accept VISA, MasterCard, Discover, and American Express. Students may also pay in person at the Accounting Office.
- **3. Previous Degree:** Applicants already holding a degree from a foreign college or university may submit a notarized copy of their college or university diploma, accompanied by a certified translation if the originals are not in English.
 - a. For Master's programs, a Bachelor's degree is required.
 - b. For Undergraduate, Career Certificate, and ESL programs, a minimum of a high school diploma or high school completion certificate is required.

For International Students: Bachelor's degrees from foreign universities should be equivalent to the completion of a four-year program of study at a US college or university with a minimum of 120 semester credits. Those who obtained a Bachelor's degree from abroad with less than 120 semester credits will be conditionally accepted to graduate programs and required to make up the credit difference. Graduate applicants should refer to the US Equivalencies table for their foreign Bachelor's degree to be able to make an application to VIU's Master's programs. Applicants to any of our undergraduate-level programs should refer to the US Equivalencies table (available on our website) for their foreign high school diploma to be able to make an application for our undergraduate-level programs.

4. Official Transcripts: In addition to their previous degree(s), all applicants must submit official transcripts, or notarized (or otherwise certified) copies of transcripts, from all colleges or universities previously attended (whether or not a degree was earned from an institution). A minimum of a 2.5 GPA (on a 4.0 scale) is recommended for graduate admission, and a minimum of a 2.0 GPA (on a 4.0 scale) is recommended for undergraduate admission.

For International Students: If you would like to have any college credits you have earned outside the US transferred to VIU, we will consider such requests on a case-by-case basis. We prepare credential evaluations for internal-use only. For more general evaluations of your transcript and the US equivalency of your foreign diploma, which could be acceptable by other US institutions, please contact World Education Service, Inc. (WES), at info@wes.org, or call (212) 966-6311 or by fax 1-800-937-3895.

- **5. SAT/ACT Scores:** All undergraduate applicants coming from US high schools (inside or outside the US) are encouraged to submit their college entrance examination scores. Applicants can submit either SAT or ACT scores. A minimum Composite SAT score of 870, or a minimum ACT score of 18, is highly recommended.
- **6. Language Proficiency-TOEFL Scores**: All applicants whose first language is not English must submit proof of language proficiency to VIU. The table below lists all tests scores that can be accepted by VIU as proof of sufficient English language proficiency.

Name of Standardized Test Minimum Scores Required

SAT II	English 870
IELTS	Overall band 6
TOEFL (PBT, CBT, IBT)	550, 213, 80
TOEIC	750

The Test of English as a Foreign Language (TOEFL) is the most widely accepted English Language Proficiency test for admission to US colleges and universities. The minimum TOEFL requirement for admission to VIU is 550 on the paper-based test, 213 on the computer-based test, or a score of 80 on the internet based test. Students may either submit photocopies of their TOEFL results or have it sent directly by the Educational Testing Service (ETS). The TOEFL School Code for VIU is 7137. Scores must be less than two years old. If you have been studying continuously at a US college/university, you may submit an older score that has been accepted by your last US school.

Applicants who have not taken any standardized tests or whose scores are lower than those listed above, will be granted provisional admission and required to take a placement test at VIU. Based on the placement test results, the students may be required to attend VIU's English Language Program. Successful graduation from our ESL program waives the English placement test requirement for admission to any academic program at VIU.

7. GMAT/GRE Scores: There are two types of widely accepted graduate examination scores used by US universities for graduate admissions. The GMAT (Graduate Management Admission Test) is for admission to business programs such as our MBA programs. The GRE (Graduate Record Exam) is for admission to non-business graduate programs such as psychology, history, and engineering. For more information about the GMAT or GRE, please visit www.grat.org, or www.grat.org.

All graduate study applicants, coming from either national or international higher education institutions are strongly recommended to submit either their GRE or GMAT scores. VIU plans to implement a mandatory GRE or GMAT score requirement in the near future.

- **8. Statement of Purpose:** All graduate applicants must submit an introductory essay describing their academic background, personal interests and activities, and career goals. Essays should be typed in standard 12-point font, double-spaced, and should not exceed 750 words.
- **9. Statement of Financial Support:** All international (F-1 visa) applicants must submit a Statement of Financial Support detailing the source(s) of funding for their program of study. Please visit our Web site (www.viu.edu) to download VIU's "Statement of Financial Support" form. International applicants will need to submit the following documentation in addition to the Statement of Financial Support:
- 1. A recent letter from their bank or their sponsor's bank providing the following data: **a.** date account was opened, **b.** total amount deposited during the last year, **c.** current balance.
- 2. A statement certifying that their family or other sponsors are going to support them financially during the period of stay in the US.

If a student's sponsor is in the US and is an American citizen or a green card holder, the sponsor must provide VIU with a notarized I-134 form, which can be downloaded from our website under the forms section. Please bring the original form to VIU or send it directly to the Admissions Office. If the sponsor lives and works in the US a W-2 form may also be submitted to the Admissions Office.

NOTE: For all financial support documents, originals or certified copies are required, and they must not be more than 6 months old.

- **10. Letters of Reference:** All graduate applicants must have two references from individuals not related to the applicant, but who are familiar with the applicant's academic and professional performance and potential. Submit letters of reference vouching for the applicant's character and ability to succeed in a program of study before the admission deadline. Please visit our Web site at www.viu.edu to download the "Academic Reference Form."
- 11. Health Insurance: All applicants are strongly recommended to purchase health insurance coverage. Applicants who do not yet have health insurance may purchase it through VIU at a reasonable cost. Please refer to this link for more information: http://www.viu.edu/resources/healthinsurance.html

NOTE: An application will not be considered complete, and thus, will not be reviewed, until the application fee is received. Once the completed application and fee are received, the application is carefully reviewed. Applicants meeting our

admission criteria are evaluated with respect to other qualified applicants, and are selected accordingly. All applicants are strongly encouraged to check their admissions status by visiting http://admission.viu.edu/ApplicationStatus.aspx

Non-Discrimination Policy

Virginia International University is committed to assuring equal opportunities for all people regardless of race, color, religion, national origin, sex, age, marital status, personal appearance, sexual orientation, gender identity and expression, family responsibilities, political affiliation, disability, source of income, place of residence or business, and veteran status. This policy is in accordance with Title IX, Section 504 of the Educational Amendment of 1972 and other applicable statutes.



TUITION AND FEES*

This tuition and fee structure is effective with the 2008 -- 2009 academic year.

TUITION	Graduate	Undergraduate	Career Program	ESL
Full-time tuition (per semester)	\$4,563 a	\$4,290 b	\$3,432 °	\$2,650 d
Full-time tuition (per credit hour)	\$507	\$286	\$286	\$8.83/hour
Part-time tuition (per credit hour)	\$517	\$297	\$297	\$11 ^e
FEES				
Application fee (non-refundable)	\$100	\$100	\$100	\$100
Postal fee (domestic-international)	\$25- \$50	\$25- \$50	\$25- \$50	\$25- \$50
Technology fee (per online class)	\$120	\$120	\$120	\$120
Student services fee (Enrollment, Registration, & Lab)	\$50	\$50	\$50	\$50
English placement test (Those who need only)	\$30	\$30	\$30	\$30

- ^a Full-time Graduate student tuition rate (9 credits)
- ^b Full-time Undergraduate student tuition rate (12 to 15 credits)
- ^c Full-time Career Programs tuition rate (12 credits). If students want to take additional credits, they must pay for them.
- d ESL semester tuition is based upon 20 hrs/week instruction. ESL Summer semester fees will be prorated according to the duration of the course. Full-time ESL students **must attend 20 hours of classes per week.**
- e Per hour

Tuition and Fees are subject to change without notice. Funds for personal expenses (e.g., food, health, insurance, books, supplies, etc.) are not included. Students should calculate and bring extra funds for these expenses based upon individual projected need. The approximate cost for an individual student living in the Washington, D.C., metropolitan area is \$9,000 per year.

*The only fee an agent is authorized to collect on behalf of VIU is the \$100 application fee. Tuition and other fees are to be paid directly to VIU.

Program Prerequisites

Graduate Students who need to take program pre-requisite courses will pay the Undergraduate tuition rate for those courses required.

Related Fees: There are other services at VIU required of students upon their request or when it is necessary as they progress through their program of study.

Services Provided	Explanation	Amount	
Health Insurance	Strongly Suggested	\$2 per day (if student elects to sign up with VIU's coverage)	
Book Fee	Book fees are <u>not</u> included in the tuition. All students must obtain their books before the end of the add-drop period	ESL students may spend \$200 per semester Academic students may spend \$100 per class	
Graduation Application /Diploma Processing Fee	All students graduating must pay this fee when submitting the Graduation Application Form	\$100 for Degree Students \$50 for Diploma and Certificate Students	
Late Registration Fee	After the last day of registration before the last day of the add/drop period	\$50	
Returned Checks Fee	If the check issued by the student is not honored by the bank	\$30	
Activity Fee	Includes sports, clubs, luncheons, campus events, and other student activities	\$25	
ID Card Renewal	If the student's ID card is lost or replacement is needed. ID cards must be renewed every year	\$10	
Transcript Processing Fee	Upon request by students. It will take three business days to process transcript requests	\$10	

Payment Information

Payment Deadline

One week before the first day of classes the student's semester payment is due in full. For an up-to date payment schedule refer to our web site. Payments received at the Accounting Office by 6:00 p.m. Monday through Friday will be considered as that day's business. Allow ample time for processing payments.

Methods of Payment

Cash: Cash is only received at the Accounting Office, Waples Mill Campus, Room #3. Please do not send cash payments through the mail.

Check: Payable to Virginia International University, with student ID number written on the front. Already endorsed checks are not accepted. Checks must be payable in US dollars with an intermediary Bank in the US.

MasterCard, Visa, Amex and Discover payments are accepted at the Accounting Office. Credit card payments can also be submitted by fax, using the Credit Card

Authorization Form. The form is available at <u>www.viu.edu</u> and the fax number is 703-591-7048.

Wire Transfer: Please send an e-mail to <u>accountant@viu.edu</u> to obtain our bank account information. New students please provide your application number. Current students please provide your student ID number.

Regular Payment Plan Agreement

A payment plan agreement is available for VIU students who cannot complete full tuition payments by the deadline and wish to finance their tuition in installments. Payments for other fees cannot be deferred. A Payment Plan Agreement is available at the Accounting Office. This agreement must be signed and submitted with the first installment. The installment fee is \$25 per installment and non-refundable. Failure to pay the outstanding balance will result in a financial hold, a late fee of 0.2% of the balance due per day up to \$500 for the semester, and normal university collection activity. Failure to pay may prevent students from being eligible to use this agreement in future semesters. Please refer to www.viu.edu for an up-to-date payment plan, options, and schedule.

Advance Payment Plan

An advance payment plan is available for the spring and fall semester. The Advance Payment Plan consists of paying tuition with up to 6 installments. Students must start paying one or two months in advance of the regular payment plan. By selecting this option students can save up to \$100 in installment fees. Please refer to www.viu.edu for more information.

Cancellation and Refund Policies

If a student elects to withdraw from specific course(s) or completely from the university, the following refund schedule will be used to determine any outstanding financial obligation for which the student may be responsible:

Time of Withdrawal Notice	Amount Refunded *
Prior to three days in advance of the first semester	100% of the semester tuition
Three days prior and through 25% of the semester	50% of the semester tuition
Through 50% of the semester	25% of the semester tuition
After 50% of the semester	0% (no refund will be issued)

^{*} Excluding all fees, except tuition.

VIU is a traditional university where an academic year is divided into three semesters, fall, spring and summer. Fall and spring semesters are 16 weeks in duration and summer is 8 weeks for academic courses and 10 weeks for ESL courses.

A written notice must be submitted to withdraw officially from Virginia International University. The effective date of termination for the purpose of a refund calculation will be the date of withdrawal notice submitted to VIU.

No refund will be honored without written notice. Students may download the **Course/Institutional Withdrawal Form** from our website or obtain a hard copy from the Director of Admissions & Records or the Office of International Student Services.

Virginia International University will issue refunds to individuals who have terminated their status as students within 45 days after receipt of a written request. If a student is participating in a payment plan and the installment payment is insufficient to cover the student's obligation according to the schedule above, then the university will send the student a bill for the difference. If an international student accepts an I-20 from VIU they are financially responsible according to the above schedule.

If a student's financial obligation is not fulfilled, Virginia International University is authorized to do the following until the monies owed are paid:

- **a.** Withhold the release of the student's academic records or any information based upon the records.
- **b.** Withhold the issue of the student's transcripts.
- **c.** If the student's account remains delinquent, Virginia International University reserves the right to terminate enrollment and cancel F-1 visas of international students. Late tuition payments are subject to financial penalties.

Financial Penalties:

- Late fee: Failure to make any payment on or before the due date results 0.2% of unpaid balances added per day.
- b. Return Check Fee: A \$30 fee will be charged for each unpaid check returned by the bank plus any additional late fee penalties.

Special Cases: In the *documented* event of prolonged illness, accident, or death in the immediate family (parents, siblings, children, or spouse) or other special circumstances that make it impractical to complete the program, Virginia International University will work toward a settlement that is reasonable and fair to both parties.

SCHOLARSHIPS

VIU affords individuals with unlimited potential the unique opportunity to acquire an excellent, multi-disciplinary education combined with the experience of living in the United States. An important aspect of the VIU experience is the formal and informal exchange of information among scholars. VIU provides an environment for international students to enlighten fellow international and American students about their traditions and ethics and to gain valuable insight into the multicultural aspects of American society in return. Ideally, this will enhance the outstanding education we offer our extremely diverse undergraduate and graduate population.

By offering scholarships, our aim is to attract the rare individual who will share the knowledge acquired with future generations and launch successful careers as world leaders.

Scholarship Selection

Virginia International University occupies a special niche among institutions of higher education. The majority of our undergraduate and graduate population is comprised of international students from more than 50 countries. Many of our scholars have extraordinary challenges to confront with respect to funding their education. They may be unable to obtain grants and loans in the traditional market of private and public financial support and must rely instead on sponsors and personal resources. The economic stability of the sponsor is especially significant since international students are prohibited from being employed in the United States.

The VIU Scholarship Program is designed to attract exceptional students worldwide and provide them with a unique opportunity to study in the United States. The awards are based upon exemplary academic accomplishment and proven leadership skills.

As would be expected, it is not unusual for students at VIU to require financial assistance at some point in the course of completing their education, especially when their personal financial resources are depleted. It has always been our pleasure to award as many scholarships as possible to those deemed eligible to promote their pursuit of higher education. The administrators at VIU believe that education should not be compromised due to financial challenges. In response to this critical need, we have developed a tuition scholarship program that caters to the unique circumstances of our student body.

Each applicant's file is reviewed and evaluated by the Scholarship Committee. Once an applicant is granted a scholarship, he or she is issued a scholarship letter that includes the terms of the award, the conditions required to maintain the scholarship, and the annual renewal process. The committee also meets as

necessary to review practices and procedures to provide the best scholarship program possible.

Scholarship Funding Sources

VIU tuition scholarship program funding is derived from a number of sources. It is supported by generous contributions from individuals and organizations.

VIU's Board of Trustees approves the allocation of resources for the scholarship program from the annual operating budget during its annual meeting prior to the start of the academic year. These funds are awarded in the order in which the completed application and supporting documents are received during the periodic meetings of the Scholarship Committee.

Scholarships range from \$500 to \$4,000.

Eligibility

All incoming freshmen and continuing undergraduate or graduate students (including international students planning to attend Virginia International University full-time in a degree program) are eligible to receive an award, if the scholarship requirements as stated below are met.

Please be aware that eligibility and fulfillment of scholarship criteria do not guarantee the award of a scholarship. Scholarship selection is made by the Scholarship Committee based on a variety of factors. Candidates may be invited for an interview.

When to Apply

The completed application package must be postmarked on or before July 1 of the application year to be considered for the following fall semester. Students granted an award must also re-apply every year before July 1 for approval of the continuation of their scholarship awards. Awards for the succeeding school year will be announced by August 15. If you will be entering the university in the spring semester, the scholarship application package must be postmarked on or before November 1.

A scholarship application packet may be obtained from VIU's Admissions Office if you are a current student or live nearby. Most students will find it convenient to download a copy of the application from our website. Other individuals may request an application packet to be mailed to them by contacting the VIU Admissions Office by phone, mail, e-mail, or fax:

Virginia International University

Admissions Office, Attention: Scholarships 11200 Waples Mill Road, Suite 360 Fairfax, VA 22030 USA scholarship@viu.edu Tel: (703) 591-7042

Fax: (703) 591-7048

Scholarships Criteria

The amount of scholarship a student is awarded depends upon many factors. However, to be considered for a various scholarship amounts, the candidate must meet at least two of the criteria listed below:

Undergraduate Scholarship

A. \$500 Scholarship

TOEFL (PB, CB, IB) score of (563 or 220, or 83) or above

IELTS Score of 6.5 Band

GPA a average: 3.3 or above (out of 4)

SAT/ACT composite score of 940 or above

B. \$1,000 Scholarship

TOEFL (PB, CB, IB) score of (577, or 230, or 89) or above

IELTS Score of 7.0 Band

GPA ^a average: 3.5 or above (out of 4)

SAT/ACT composite score of 1060 or above

Outstanding Success c

C. \$2,000 Scholarship

TOEFL (PB, CB, IB) score of (592, or 240, or 95)or above

IELTS Score of 7.5 Band

GPA a average: 3.7 or above (out of 4)

SAT/ACT composite score of 1220 or above

Outstanding Success c

D. \$4,000 Scholarship

TOEFL (PB, CB, IB) score of (620, or 260, or 105) or above

IELTS Score of 8.0 Band

GPA ^a average: 3.9 or above (out of 4)

SAT/ACT composite score of 1300 or above

Outstanding Success c

Graduate Scholarship

A. \$500 Scholarship

TOEFL (PB, CB, IB) score of (563 or 220, or 83) or above

IELTS Score of 6.5 Band

GPA a average: 3.1 or above (out of 4)

GRE / GMAT b score of 540 or above (/800)

B. \$1000 Scholarship

TOEFL (PB, CB, IB) score of (577, or 230, or 89) or above

IELTS Score of 7.0 Band

GPA a average: 3.3 or above (out of 4)

GRE / GMAT b score of 580 or above (/800)

Outstanding Success c

C. \$2000 Scholarship

TOEFL (PB, CB, IB) score of (592, or 240, or 95)or above

IELTS Score of 7.5 Band

GPA a average: 3.5 or above (out of 4)

GRE / GMAT b score of 600 or above (/800)

Outstanding Success ^c

D. \$4000 Scholarship

TOEFL (PB, CB, IB) score of (620, or 260, or 105) or above

IELTS Score of 8.0 Band

GPA a average: 3.7 or above (out of 4)

GRE / GMAT b score of 660 or above (/800)

Outstanding Success c

- ^a High school GPA is NOT acceptable. Incoming students who do not have a college GPA will need to study one full academic year and then apply for a scholarship. For master's degree students, a bachelor's degree GPA is needed.
- ^b Based upon the single score from either the verbal or quantitative reasoning test. The range of scores for both GRE and GMAT is the same -- 200-800.
- ^c Outstanding success is defined as a student who has achieved recognition in fields such as sports, music, art, or academic competition. Proof will need to be provided in the form of original copies.

Applicants should make sure to include all paperwork required for the application, including official documents. Incomplete applications WILL NOT be considered for a scholarship.

Students should keep in mind that VIU awards tuition scholarships only. The applicant, once found eligible, will not actually receive cash in hand. However, the amount will be deducted from the tuition fee they would normally have to pay.

How to Maintain a Scholarship Award

We would like to remind our scholarship students of their responsibilities as a scholarship holder and inform them about the terms for maintaining their awards.

1. Scholarship students (regardless of their level and program of study) should maintain at least a B-grade for each course for every semester and overall meet the required GPA for the scholarship they have been awarded.

- 2. Reported misbehavior, negative feedback from your instructors, and any type of violation of the code of conduct (either academic or non-academic) will jeopardize your scholarship. We will randomly do a feedback check with your teachers about your overall performance.
- 3. Academic dishonesty will result in immediate termination of the scholarship award and will also jeopardize the student's academic history as it will be permanently recorded on the student's transcript.

Renewal of Annual Scholarship

VIU's tuition scholarship is an annual award that will expire on its anniversary. Therefore, a student's eligibility to be continuously qualified for a scholarship award is based not only on the above cited conditions but also upon an annual review and renewal. A student must apply for renewal of his/her award and must submit new scores for standard exams that are due to expire before the next semester starts. The renewal process is no different than that of the initial grant of the award, regardless of the applicant's history at VIU.

Anticipated Changes in Policy

For students from the United States the industry standards for evaluating economic hardship are used. VIU expects the number of US students who attend the university to increase dramatically. VIU is one of the best education options available at its tuition rates in the region. As the number of US students who matriculate at VIU increases, the university will use the necessary policies and accounting systems required to track, distribute, and monitor financial awards from state and federal sources. FAFSA, income tax returns, and all other traditional tools used to evaluate financial status will be analyzed when determining who will receive a tuition scholarship from Virginia International University.



ACADEMIC REGULATIONS

Enrollment

- **a. Full-time Study:** Undergraduate students registered for twelve (12) or more semester hours and graduate students registered for nine (9) or more semester hours are full-time students. Full-time students pay full-time tuition. Certification by the Office of Admissions and Records of any student as full-time requires that the student be engaged in full-time academic study. Certification will not be warranted merely by payment of full-time tuition. Students not attending classes full-time will not be certified as such.
- **b. Part-Time Study:** All students who do not meet the criteria for full-time students (i.e., who enroll for less than the minimum number of semester hours as prescribed above) are considered part-time. Part-time students pay tuition based upon the number of semester hours for which they are enrolled.
- **c. Student Overloads:** Ordinarily, a student who is willing to register for an overload beyond the full-time course load must have a satisfactory GPA as required by the degree preceding the overload. For undergraduate study, a minimum GPA of 2.0 and for graduate study a minimum GPA of 3.0 is required to become eligible. Students may not enroll in overload courses beyond 20 credit hours except in extremely rare and compelling circumstances. Students requesting an overload should be aware that additional tuition charges will be incurred.

Continuous Enrollment

All students in degree-seeking programs (whether full-time or part-time) are required to maintain enrollment in consecutive semesters of consecutive academic years until the completion of their programs. Exceptions may be made only for an officially authorized leave of absence.

Academic Advising in General

General academic advising procedures are to be followed by all VIU students. Some programs may require additional advising beyond what is prescribed here. All students are required to meet regularly with their academic advisors for discussion of their educational goals, career objectives, and academic programs. With their advisor's help, students design and maintain an academic program that will fulfill general and specific degree or certificate requirements. Students should note that it is their responsibility to understand and satisfy all academic requirements. Since individual programs may establish their own advising processes, students should check with their department chair for any additional procedures. To assist students in the advising process, Virginia International University provides computerized monitoring and analysis of the student's academic progress and of any approved modifications to the student's program.

Results of all advising sessions, including any recommendations or approved modifications, are entered into the student's computerized study plan.

Upon admission to a VIU program of study, but before the beginning of classes, students are encouraged to meet with an academic advisor. This initial advising session includes the following:

- 1. A review of the requirements for the student's intended program of study.
- 2. A review of the student's record to-date to determine whether academic deficiencies exist that must be remedied.
- 3. A recommendation as to course selection for the upcoming semester/academic year.
- 4. A discussion of the career and/or graduate study options open to the student.
- 5. Further evaluation of the student's suitability to major in the chosen discipline.

Students returning for study at VIU must schedule a meeting with their advisors to take place no later than one week before the start of classes. The meeting should accomplish at least 1, 2, and 3, above (and 4 and 5 as needed).

Semester and Credit System

Virginia International University is a traditional university where an academic year is divided into three semesters, fall, spring and summer. Fall and spring semesters are 16 weeks in duration and summer is 8 weeks for academic courses and 10 weeks for ESL courses.

Credit Hours: For VIU students to complete any program, they must complete a specified number of credit hours as required by their respective program of study. **One credit hour** can be earned by successful completion of **15 contact hours** of learning. **One contact hour** of learning is defined as a minimum of **50 minutes of supervised** or directed instruction and appropriate breaks during the entire period of a 15 week-long instruction. For example, for three graduate credit hours, a student must receive 45 contact hours of classroom instruction or a combination of lab and class work. Two hours of **lab** is equal to one hour of classroom teaching. Additionally, three hours of **internship or externship** is equal to one hour of classroom teaching.

Full-time Student: Institutional policy defines an undergraduate full-time student as one who registers for 12-15 credit hours per semester. A full-time graduate student is one who registers for at least 9 credit hours per semester. For full-time students, it normally takes eight semesters (four academic years) to complete a bachelor's degree. It takes four semesters (two academic years) to complete a master's degree (beyond the prerequisites). And, it takes two semesters (one academic year) to complete a diploma program.

Grading System and Grade Point Average (GPA)

The grade point average (GPA) is determined by dividing the total number of grade points earned in courses by the total number of credits attempted. Courses that do

not generate grade points are not included in the credits attempted. The GPA is carried out to three digits past the decimal point (example 1.000). No rounding up or down shall be done to arrive at the GPA. When a course is repeated, only the highest grade earned is counted in the computation of the cumulative GPA (CGPA) and the curriculum GPA for graduation.

Explanation of Grades

The grades of A, A-, B+, B, B-, C+, C, C-, D+, D, D-, F, and S are passing grades. Grades of F and U are failing grades, and the "I" grade is assigned for "Incomplete" courses. Students should be advised that grades lower than C are not normally accepted for transfer. The quality of performance in any academic course is reported by a letter grade. These grades denote the character of work and are assigned grade points as follows:

Percentage	Letter	Grade	Cumulative	Academic Standing
	Grade	Points	GPA	
100-95	Α	4.0	4.0	Honors
94-90-	A-	3.7		
89-85	B+	3.3		
84-80	В	3.0	3.0	Excellent-Satisfactory ^a
79-75	B-	2.7		
74-70	C+	2.3		
69-65	С	2.0	2.0	Satisfactory-Lowest passing b
64-60	C-	1.7		
59-55	D+	1.3		
54-50	D	1.0		
49-45	D-	0.7	0.7	Lowest passing grade ^c
44 and below	F	0	0.0	Failure
	S*			Satisfactory (non-credit)
	U*			Un-Satisfactory (non-credit)
	Ι			Incomplete (see below)

a Satisfactory grade for master's degree programs

Grade Point Average (GPA): The Grade Point Average (GPA) is the total grade earned divided by the total credits attempted at the end of each semester.

Cumulative GPA (CGPA): The Cumulative Grade Point Average (CGPA) is the overall GPA attained so far in an ongoing education period.

Graduation Requirements

Students should meet the following minimum requirements to be qualified for a degree:

b Lowest passing grade master's degree programs

c Lowest passing grade for bachelor's degree programs

^{*}For non-credit courses such as ESL

	Diploma	Undergraduate	Graduate
Minimum Passing Grade Per Course	D-	D-	С
Cumulative GPA	2.00	2.00	3.00
Total Credits Required for	24	120	36
graduation			

Symbols: The following symbols may appear next to a grade or in the grade column:

R: Repeat CourseW: WithdrawnTC: Transfer-in CreditsX: Audited Course

IP: In-Progress (*): Course not applicable to current degree

Course Codes and Levels:

- **ESL 100-499:** English as a Second Language Courses (ESL is a non-credit program)
- **GEC 100-199:** General Education Courses
- **100-499:** Bachelor's degree and diploma courses with increasing levels of difficulty as the number increases.
- **500-699:** Master's degree courses with increasing levels of difficulty as the number increases.

Incompletes - "I"

Students receiving a grade of "T" will be evaluated according to the minimum standards for academic progress and will be re-evaluated at the end of the first four weeks of the following semester. An "T" grade is not included in the calculation of the CGPA but will count as credit hours attempted for the purposes of calculating the successful course completion percentage. Courses that are found to remain an "T" at the end of the six-week period will automatically become an "F" and will be calculated in the CGPA.

Incompletes also are counted in the calculation of the successful course completion percentage if the student was charged for any portion of the course. Incompletes and withdrawals may have an adverse effect on the successful course completion percentage of a student if he/she has been charged tuition for any part of the course. The incomplete ("I") grade is issued for verifiable unavoidable reasons. Since the "I" grade extends enrollment in the course, requirements for satisfactory completion will be established through student/faculty consultation and documented on the student's transcript. The instructor may complete a **Grade Change Form** to change a grade.

Repeat or Retake Courses - "R"

If a student repeats a course and completes it with any grade other than the grade of "F", the following rules will apply in posting the student's cumulative record:

- 1. The original grade, credit hours, and subsequent repetitions must be calculated as credits attempted in the successful course completion percentage for the purpose of satisfactory academic progress. As a general rule, all of the credit hours for which the university has collected any tuition, whether for a first-time or repeated course, will be included in the computation of the successful course completion percentage.
- 2. The GPA will be based only upon the higher grade for the repeated course attempted.
- 3. The original grade for the course repeated under this rule will remain on the student's academic record. Previous grades will be superseded by a letter grade "R". Earlier attempts will be flagged for exclusion in the GPA calculation and the highest attempt will be flagged for inclusion in the GPA calculation.
- 4. Course repetition does not extend the maximum time frame. The student must complete the program within the original maximum time frame.

Transfer Credits -- "TC" Policy

When a student brings credits from other institutions, these credits will be noted with a grade of "TC", meaning *Transfer Credits*. Since these courses will not carry grades, they will have no effect in GPA calculations. These courses meet graduation requirements only. The student's new normal program length will be shortened to reflect the transfer courses and the maximum time frame will be recalculated. Normally, a transfer student would start with a 0.0 CGPA and 0% courses attempted and successfully completed for the purpose of satisfactory academic progress.

As the general rule, a transfer student must complete at least 50% of the program in residence at the university. This means that prior to enrollment, a graduate student may bring up to 12 semester hours of graduate credits from other institutions and apply them towards a graduate program at VIU (with the Director of Admissions & Records' or the department chair's approval). A minimum of a 3.0 grade point average (B) out of 4.0 must have been earned on all graduate-level transferable credits. An undergraduate student may transfer up to 60 credits from other institutions and apply them to the program of study at VIU. A minimum of a 2.0 grade point average (C) out of 4.0 must have been earned on all undergraduate-level transferable credits. Also, credits earned and already counted toward graduation to receive a master's degree in any institution will NOT be counted twice towards another master's degree.

Transferable credit is considered upon the request of the student at the time of initial registration. An official copy of all transcripts from higher education institutions must be submitted to the Admissions Office to be forwarded to the

Director of Admissions & Records for evaluation. Additional documentation such as course descriptions, syllabi, and academic catalogs may be necessary to assure that the transferred course is equivalent to one of the courses required for completion of the degree program at VIU.

Add/Drop a Course

After registration, a student may add a course at any time before the deadline specified in the Academic Calendar. Adding a course after the last day to add a course requires proof of extenuating circumstances and the written approval of both the course instructor and the department chair. Under no circumstances can a course be added after three (3) calendar days beyond the last day to add a course. Students wishing to drop a course must do so before the last day to drop a course. A course that is dropped before the specified date will not appear in the student's academic record. To add or drop a course, the student must fill out a **Course Add/Drop Form** (available from the Office of Admissions & Records and on our website at www.viu.edu), obtain the department chair's or the academic advisor's signature, and submit the completed form to the Director of Admissions & Records.

Withdrawals "W"

a. Withdrawals from a Course after the Add/Drop Period

A student who wishes to change his/her schedule by dropping a course may do so only within the first two weeks of each semester by filing a Course Add/Drop Form. From the third week to the end of the eighth week of classes, students may withdraw only after obtaining the department chair or academic advisor's signature on the Course/Institutional Withdrawal Form, available from the Office of Admissions & Records. A "W" indicating official withdrawal will be recorded on transcripts. After a "W" is issued, the course may be repeated once. The grade of "W" will not be assigned to any student who has taken the final examination in the course. "W" grades are not calculated in the CGPA. However, they will be considered credits attempted if the student has incurred a financial obligation for the semester. "W" grades affect the successful course completion percentage. A student who does not withdraw from a course before the last day to do so will receive a letter grade based upon his/her performance in the course. To withdraw from a course, the student must complete the relevant section of the Course/Institutional Withdrawal Form, obtain his or her department chair's signature, and submit the completed form to the Office of Admissions & Records for processing.

b. Withdrawals from the University

A student may withdraw from the university only when circumstances beyond the student's control make it impossible for him or her to complete coursework for the semester. A student wishing to withdraw from the university must complete the relevant section of the **Course/Institutional Withdrawal Form** (available from the Office of Admissions and Records), obtain the department chair's signature,

and submit the completed form to the Executive Vice President for Academic Affairs for final approval. It is likely that the student will receive a failing grade or withdrawal grade (if this happens between the third and eighth week of the semester) in all registered courses. The institutional refund policy is applied to determine if the institution is required to provide a refund to the student. Students who fail to register until the end of add/drop period are automatically considered to be officially withdrawn from the university.

Auditing Courses "X"

Students taking one or more courses for credit may also register to audit one additional course with the written approval of the instructor and the department chair. Students may not change status in a class from audit after the eighth week of the semester. An auditing student is not required to take an active part in classroom activities or to complete or pass exams, quizzes, or projects. Classes taken for audit may be repeated for credit. Audit courses are subjected to all regular tuition and fees. Audit courses do not count as credits attempted for the purpose of determining satisfactory academic progress. Therefore, they have no effect on the student's GPA computation.

Program and Course Prerequisite Policy

The primary purpose of the program and course prerequisite policy is to enhance the student's success. Program and course prerequisites are designed to ensure that students registered for a course have the required minimum background for study of the course content. This background may be obtained through courses equivalent to the listed prerequisites or through other educational and/or professional experiences. In such cases, students should consult Academic Chairs for advice and guidance. In those cases, a prerequisite may be waived with the appropriate approval. The approval of the waiver, to include documentation, will be maintained in the Office of Admissions and Records and respective Academic Chair's offices. Under no circumstances will core courses be waived or substituted by external work or by other professional skills. It is the policy of VIU not to require Certificate/Diploma students in Business and Computer Science Programs to fulfill the course prerequisites since their programs are of limited duration. There is an exception with the Oracle Diploma/Certificate programs. Those students may, with approval, substitute an equivalent course for the core course if they have completed the equivalent course at VIU or another institution; however, all Oracle Diploma/Certificate course prerequisites must be met.

Attendance Policies

Good academic standing requires the presence of students at all class and lab meetings. Therefore, attendance at VIU is mandatory. There are only two acceptable reasons for absence from class or lab: 1) serious illness on the part of the student or 2) a family emergency. In the former case, the student must submit to his/her instructor a letter accompanied with the doctor or clinic note explaining the reason for the absence. In the latter case, the student must submit a note to his/her instructor explaining the reason for the absence. Explanations for excused absences 40

must be received no later than three (3) calendar days after the last missed class. However, exceptions can be made by the instructor for prolonged emergencies when a student does not have means and ways of informing the university.

Students anticipating absences should contact their instructors in advance to make the necessary arrangements. If prior contact is not possible, the student must contact each instructor and arrange to make up work immediately upon returning to the university. All make-up work is assigned by the instructor. Instructors are not obligated to provide make-up work for unexcused absences.

Absence for unexcused reasons may negatively affect the student's final course grade. More importantly, under faculty discretion, unexcused absences in excess of 25% of total class and lab time may result in failure of the course, unless the student withdraws before the official last day to withdraw from a course. In such a case, the student's record will show a "W" for the course.

All students are expected to arrive to class on time. Late attendance is disruptive to both the instructor and to classmates. If a student is tardy for a class more than the instructor deems advisable, the instructor will report the fact to the student's department chair for appropriate action.

Grade Appeal Due to Mitigating Circumstances

VIU's faculty members strive to conduct fair and just performance evaluations of students' academic work and scholarly success. A student who (due to mitigating circumstances) believes that his/her efforts and achievement have not been reflected by the final grade obtained may file a grade appeal in writing to the faculty member within two weeks of receiving the grade. If the issue remains unresolved, then the student may appeal in writing to the department chair within seven (7) days.

The department chair will call a meeting with the Academic Committee and both the student and faculty member will be invited to present their sides of the issue. The Academic Committee will then vote for a resolution and both the student and faculty member will be notified about the decision within seven (7) days. The decision made by the Academic Committee **is final** and cannot be further appealed.

When VIU grants a student's appeal for mitigating circumstances, the student will be placed on a specified period of probation and will be considered to be making satisfactory academic progress during that period. If a student is not making satisfactory academic progress, the institution may place the student in an extended enrollment status.

A student placed in an extended enrollment status is not eligible for federal financial aid. However, all credits attempted count toward the maximum time frame of the normal program length, even if the student is on extended enrollment. Grades may be replaced according to VIU's **Repeat Course Policy**. In no circumstance can a student exceed one and one-half times the standard time frame

as defined by the university either as a regular student or in an extended enrollment status and receive the original academic credential for which he or she enrolled.

SATISFACTORY ACADEMIC PROGRESS

The standards and requirements of satisfactory academic progress must apply to all categories of students (full-time, part-time, graduate, and undergraduate) without regard to their method of payment.

1. Maximum Time Frame (MTF) Allowed

The Maximum Time Frame (MTF) is the time allowed for a student to complete a course of study, during which time the student may be eligible for financial aid. According to Section 3-1-423(a) of the ACICS's Accreditation Criteria, the maximum time frame is defined as "a period equal to 1.5 times the normal program length." In practice, this means all students at VIU must complete their programs of study within 1.5 times the program length as measured in semester credit hours attempted. If a student cannot complete the program within the Maximum Time Frame (MTF), the student will be dismissed from the university.

One credit hour can be earned by successful completion of 15 contact hours of learning. One contact hour of learning is defined as a minimum of 50 minutes of supervised or directed instruction and appropriate breaks during the entire period of a 15 week-long instruction. For example, for three graduate credit hours, a student must receive 45 hours of classroom instruction or a combination of lab and class work.

A credit hour attempted also is defined as any clock or credit hour for which a student has incurred a financial obligation. All registered hours, at the end of the add/drop period will be counted in the maximum time frame determination. In addition, all transfer credit hours accepted from other institutions will be counted in the maximum time frame. For example, the published length of a bachelor's degree program is 120 credit hours earned over eight semesters for a total program length of 36 months. Financial aid eligibility will be suspended once a student has attempted 180 credits hours or more.

The Maximum Time Frame (MTF) is 1.5 times the Normal Program Length (NPL) which can be formulized as MTF = $1.5 \times NPL$. For example: **MTF = 120 credits** $\times 1.5 = 180$ credits (maximum time allowed for a bachelor's degree program).

Program of Study	Normal Program	Maximum Time Frame (MTF)
	Length (NPL)	Allowed *
Diploma Programs	24 Semester Credits	36 Credits
Bachelor's Degree	120 Semester Credits	180 Credits
Programs		
Master's Degree	36 Semester Credits**	54 Credits**
Programs		

^{*}MTF includes credits attempted at VIU and transferred to VIU from other institutions

^{**} Beyond the program prerequisites

If a student is unable to complete the program within one of the aforementioned time periods, the individual will not be eligible to receive the original credential (i.e., bachelor's degree).

2. Required Minimum Completion Percentage

VIU will evaluate the successful course completion percentages for all enrolled students at 25%, 50%, 75% and 100% of the maximum time frame above to determine whether the student is maintaining specific qualitative and quantitative minimums in order to avoid probation or dismissal.

Evaluation Points	Required Minimum Completion Percentage (all credits attempted)			ours Attempted e Earned (HA)
(% of MTF attempted)	Undergraduate Level Programs	Graduate Level Programs	Undergraduate	Graduate
At 25% of MTF	*55%	*55%	55% x =	55% x =
At 50% of MTF	**60%	**60%	60% x =	60% x =
At 75% of MTF	**65%	**65%	65% x =	65% x =
At 100% of MTF	**70%	**70%	70% x =	70% x =

^{*} A student not meeting standards does not have to be dismissed; probation is required.

HA: Hour Attempted. An hour attempted is defined in terms of the semester credit hour. An example of an hour attempted is any credit hour (or the equivalent) for which the student has incurred a financial obligation.

MTF: Maximum Time Frame. In practice, this means that when the attempted credits are 25% of the MTF, the student must successfully complete 55% of all credits attempted with a grade of D- or above in undergraduate programs or with a grade of C or above in graduate programs. Failure to meet this requirement will result in academic probation. Academic probation is permitted at this point only. Failure to meet the minimum completion percentages at either 50%, 75%, or 100% renders the student ineligible for probation and the student must be dismissed. All courses, including withdrawals and retakes, will be included in credit hours attempted. Therefore, withdrawals and retakes will have an impact on the minimum completion percentage. The completion percentage is calculated at the end of each semester.

^{**} A student not meeting standards is not eligible for financial aid; probation is not allowed at this point and academic dismissal is required.

3. Required Minimum Cumulative GPA (CGPA)

The third requirement of acceptable satisfactory academic progress is to meet the minimum Cumulative Grade Point Average (CGPA) requirement at each evaluation point of the maximum time frame (MTF).

VIU uses a 4.0 scale grading system and GPAs are calculated at the end of each semester. Withdrawals are not included in GPA calculations. However, in the case of retakes, only the highest grade is included in the GPA calculation.

Evaluation Points	Required Minimum CGPA for Undergraduate Level Programs		Required Minimum CGPA For Graduate Level Programs	
(% of MTF attempted*)	Probation Point	Dismissal Point	Probation Point	Dismissal Point
At 25% of MTF	CGPA < 1.25	CGPA < 1.00	CGPA < 2.25	CGPA < 2.00
At 50% of MTF	CGPA < 1.50	CGPA < 1.25	CGPA < 2.50	CGPA < 2.25
At 75% of MTF	CGPA < 1.75	CGPA < 1.50	CGPA < 2.75	CGPA < 2.50
At 100% of MTF	CGPA < 2.00	CGPA < 1.75	CGPA < 3.00	CGPA < 2.75

^{*} If these evaluation points fall during the middle of a semester, the evaluation will be conducted at the end of the previous semester. The university will not wait until the end of the next semester to monitor the satisfactory academic progress of its students.

In practice this means that, for an undergraduate student, when attempted credits are 25% of the maximum time frame, a GPA below 1.25 but greater than or equal to 1.00 will result in probation. A CGPA below 1.00 will result in dismissal. For a graduate student, when attempted credits are 25% of the MTF, a CGPA below 2.25 but less than or equal to 2.00 will result in probation and below 2.00 in dismissal.

At 100% of the MTF, or graduation, whichever occurs sooner, the student must have completed all of the program requirements with a CGPA of 2.0 or higher in a bachelor's degree program and a CGPA of 3.0 or higher in a master's degree program. The student who falls below the statutory minimum is not considered to be maintaining satisfactory progress unless there are mitigating circumstances. If a student fails to maintain the cumulative grade point average minimum or fails to complete all program requirements, he or she cannot receive the original credential and is no longer eligible for federal financial aid.

In addition to the above evaluation points (25%, 50%, 75% and 100% of MTF), VIU students are also evaluated at the end of each academic year to determine their eligibility for continued federal financial assistance. One academic year at VIU includes Fall and Spring semesters (Summer is optional) and an equivalent of 30 hours of undergraduate earned credits or 18 hours of graduate earned credits.

4. Academic Year Evaluation

In addition to the above standards of evaluations (25%, 50%, 75% and 100% of MTF), students are also evaluated at the end of each academic year(s) to determine the eligibility for continuous federal financial aid. Therefore, at the end of the second academic year (and at the end of each subsequent academic year), all undergraduate students must have a minimum cumulative grade point average (CGPA) of 2.0 and all a graduate students must have a minimum of 3.0 on a scale of 4.0. A student receiving federal financial aid who does not meet the CGPA standards at the end of the second year will no longer be eligible for financial aid, may not be placed on probation, and must be dismissed, unless the student wishes to continue without being eligible for federal financial aid. However, a student not meeting the CGPA standards at the end of the second year may remain as an enrolled student who is eligible for federal financial aid if there are documented mitigating circumstances (i.e., death in the family or severe illness of the student). (See VIU's **Grade Appeal policy** above.)

Academic Warning

Any student who:

- 1. Fails to maintain a minimum GPA of 2.0 in a bachelor's degree program or a 3.0 in a master's degree program for any semester, or
- 2. Who receives an "F" or incomplete "I" grades, or
- 3. Who engages in academic dishonesty as defined in the Academic Catalog below

will receive an academic warning at the end of that semester. The student will continue to receive warnings until the situation improves. The Director of Admissions & Records has the authority to place on probation any student who receives warning letters for three consecutive semesters.

Academic Probation

Students who fail to maintain the required CGPA and successful course completion percentage minimums at 25%, 50%, 75% and 100% of the maximum time frame at the end of each academic year (for those programs equal to one year in length or longer) will be placed on academic probation as shown in the table below:

Evaluation Points (% of MTF attempted*)	Probation Period for Undergraduate-Level Programs	CGPA Falling in Probation Period for Graduate-Level Programs
At 25% of MTF	1.00 < CGPA < 1.25	2.00 < CGPA < 2.25
At 50% of MTF	1.25 < CGPA < 1.50	2.25 < CGPA < 2.50
At 75% of MTF	1.50 < CGPA < 1.75	1.50 < CGPA < 2.75
At 100% of MTF	1.75 < CGPA < 2.00	2.75 < CGPA < 3.00

Students who do not maintain satisfactory academic progress will be placed on probation for one semester. The student on probation will be counseled and given assistance, if needed, in order to improve his/her CGPA. The statement "Placed on Academic Probation" will be entered into the student's permanent record. The probation period is normally one semester except under mitigating circumstances. The student is considered to be maintaining satisfactory academic progress while on probation and will be eligible for Title IV aid.

If a student fails to attain a minimum GPA of 2.0 at the end of the probation period, the student will be dismissed and the statement "Academic Dismissal" will be entered into the student's permanent record.

Academic Dismissal

Students who do not maintain at least a 2.0 GPA at the end of the probation period and who cannot meet the minimum CGPA requirement at the evaluation points shown in the table below will be dismissed from the university.

Evaluation Points (% of MTF attempted*)	<u>Dismissal Points</u> for Undergraduate Level Programs	<u>Dismissal Points</u> for Graduate Level Programs
At 25% of MTF	CGPA < 1.00	CGPA < 2.00
At 50% of MTF	CGPA < 1.25	CGPA < 2.25
At 75% of MTF	CGPA < 1.50	CGPA < 2.50
At 100% of MTF	CGPA < 1.75	CGPA < 2.75

The statement "Academic Dismissal" will be entered into the student's permanent record. Academic dismissal normally is permanent unless, with good cause, students reapply and are accepted under special consideration for readmission by an ad hoc Admissions Committee.

Change of Program or Major

A student who is pursuing an academic program and who decides to change his or her program of study may apply only those courses that count towards the *new* degree program in the CGPA calculations and course completion percentages. The student's normal program length will be recalculated. He or she will start with the recalculated CGPA and credits attempted and completed for the purpose of determining satisfactory academic progress. VIU limits the number of times a student can change programs to two maximum. That means that the student must fully complete and graduate from his or her third program of study.

To change a program or concentration, a student must:

- 1. Submit a **Declaration/Change of Major Form** available both from the Director of Admissions & Records and on VIU's website.
- 2. Meet with the new program department chair for advising.
- 3. Meet with the Director of Admissions & Records for transfer credits issues. (The transfer credit policy above applies.)
- 4. Meet with a representative of VIU's Admissions Office to determine if extra documentation is required.

Virginia International University may also place students on academic probation for failing to maintain the minimum standards at other evaluation points, unless the evaluation points require dismissal.

Reinstatement as a Regular Student

Students who do not have a CGPA of 1.25 or who do not successfully complete 60% of their attempted credit hours at 50% of the maximum time frame must be dismissed. These students are not eligible to receive federal financial aid or loans and must attempt to improve the deficient areas that led to the dismissal by retaking courses they have failed or practicing previously learned skills in order to re-establish satisfactory academic progress. The student will be responsible for all costs incurred during this term.

At the completion of this semester, a student who has established satisfactory progress according to the above tables may apply to return to regular student status and reinstate his/her eligibility for financial aid. The Director of Admissions & Records will meet with the student applying for reestablishment to determine if the student has the academic ability and desire to continue successfully in the program. If reinstated, the student will be placed on probation for a period of one semester and will regain eligibility for federal financial aid.

A student who has been dismissed from the university may petition to be readmitted. In order to be considered, the student must submit a written petition which describes the changes in behavior or circumstance that will result in improved academic performance. The readmission petition must be forwarded to the Director of Admissions & Records at least two weeks before the beginning of the semester in which the student requests readmission. The Director of Admissions & Records will determine if the student has a demonstrated likelihood for future success in the program of study. If the Director of Admissions & Records determines that there is a likelihood of future success, the student will be placed on probation for a period of one semester. The student may then be permitted to retake previously failed, incomplete, or withdrawn courses in order to improve his or her GPA and course completion percentage. During this period, the student will not matriculate at the university as a regular student and must pay the full tuition and fees. If the student successfully completes all of the courses attempted during this period with a minimum GPA of 1.5 in a bachelor's degree program and or 2.5 in a master's degree program, the student may be formally reinstated to the university. If so, he or she will be placed on probation for the next semester of study and will regain eligibility for federal financial aid.

Leave of Absence

Students may interrupt their studies only for a significant reason such as prolonged illness or military service. If a leave of absence is unavoidable, it is best to finish the current semester before taking a leave. Students who begin a leave of absence during a semester will be assigned a grade of "W" for any coursework that cannot be assigned a final grade. The maximum permitted duration of a leave of absence is normally one academic year. The leave of absence is not counted as part of the student's period of residence or for any other requirement of the student's program. Students desiring a leave of absence must submit a completed **Leave of Absence Form** (available from the Director of Admissions & Records). A leave of absence has no effect on satisfactory academic progress if during the leave period, no credits are attempted.

STUDENT RIGHTS & RESPONSIBILITIES

Students may expect to enjoy certain rights. At the same time, they have certain responsibilities. The submission of an application for admission to VIU represents a voluntary decision on the student's part to participate in the programs offered by the institution pursuant to the policies, rules, and regulations of VIU. University approval of that application, in turn, represents the extension of a privilege to join VIU and remain a part of it so long as the student meets the required academic and social standards of VIU.

Virginia International University is a learning community with specific expectations concerning the conduct of its students. The university strongly believes that students are adults who are expected to take personal responsibility for their own conduct.

Acceptance into any of the university's programs means that the student has the following rights and responsibilities:

- 1. To pursue the student's educational goals through the resources and the opportunities made available to him or her by the university
- 2. To challenge any university ruling or other sanction by appealing to due process, except as hereinafter provided
- 3. To inquire, express views, and assemble with others as long as the student does not interfere with the rights of others or the university's effective operation
- 4. To receive a professional and non-biased review of the student's academic ability and performance
- 5. To recognize the safety and protection of property and the continuity of the educational process

6. To help the university maintain good relations with its neighbors and the surrounding community by, among other things, obeying all traffic regulations, not littering or causing any disturbance, and respecting private property by not crossing it to reach the campus.

Grounds for Warning, Probation, Suspension, or Dismissal

The following may be considered as cause for probation, suspension, or dismissal:

- 1. Academic dishonesty of any kind.
- 2. Failure to maintain Satisfactory Academic Progress.
- 3. Violation of institutional rules and regulations.
- 4. Failure to maintain financial obligations.

A. Academic Dishonesty Policy and Procedures

Those students who engage in academic dishonesty are subject to possible disciplinary actions ranging from admonition to dismissal, along with any grade penalty the instructor might, in appropriate cases, impose. Academic dishonesty, as a general rule, involves one of the following acts:

- Cheating on an examination or quiz, including the giving, receiving, or soliciting of information and the unauthorized use of notes or other materials during the examination or quiz.
- 2. Buying, selling, stealing, or soliciting any material purported to be the unreleased contents of a forthcoming examination, or the use of such material.
- Substituting for another person during an examination or allowing such substitution for one's self.
- Plagiarizing: This is the act of appropriating passages from the work of another individual, either word for word or in substance, and representing them as one's own work.
- 5. Colluding with another person in the preparation or editing of assignments submitted for credit, unless such collaboration has been approved in advance by the instructor.
- 6. Computer Use: Software is protected by copyright. Students may not copy the institution's software without permission of the copyright holder. Additionally, students may not place personal software on the institution's computers or damage or destroy either software or computers.
- 7. Other Forms: Other forms of academic dishonesty include selling or purchasing examinations, papers or other assignments and submitting or resubmitting the same paper for two different classes without explicit authorization.

When an instructor suspects cheating, plagiarism, and/or other forms of academic or non-academic dishonesty, the faculty member exercises her/his academic judgment in light of the particular circumstances and the student's academic history. Consultation with the Executive Vice President of Academic Affairs and/or the department chair throughout the process is encouraged.

There are two levels of academic and non-academic misconduct: misconduct resulting from an honest mistake and intentional breach of the rules.

A1. Unintentional Breach and Department-Level Procedures: When a faculty member determines that an instance of academic dishonesty/misconduct resulted from insufficient academic skills, the faculty member (in consultation and close cooperation with the department chair) uses his/her discretion to determine appropriate action. Examples of possible disciplinary actions are listed below:

- The faculty member may advise the student on the nature of the student's breach of academic expectations.
- 2. The faculty member may allow the student to redo the assignment.
- 3. The faculty member may require that the student complete one or more additional assignments that meet the standards of academic honesty.
- 4. The faculty member may lower the grade for the work in question.
- 5. The faculty member may assign a failing grade for the work in question.
- 6. The faculty member may give the student a failing grade for the course.
- The faculty member may refer the student to the Discipline & Honor Committee for further action.

Once an action(s) is taken, after close consultation with the department chair and the faculty member, the department chair will inform the student in writing about the departmental decision and instruct the student regarding the next steps and timeline of future tasks.

The student has the right to appeal the action taken at the departmental level. To do so, the student must appeal to the Executive Vice President of Academic Affairs in writing within five (5) working days and provide substantial evidence for his/her appeal. The Executive Vice President of Academic Affairs will then send the case back to the department with his/her recommendation. The final decision will be reached by the department (instructor and the department chair).

If the department decides to refer student to the Discipline & Honor Committee, then the misconduct will be treated as an intentional breach (see below).

- **A2.** Intentional Breach and Institutional Procedure: Having provided guidance to the student, the faculty member remains alert to the possibility of further breaches. If the faculty member discovers instances of problematic behavior, he/she determines whether the breach is an intentional/knowing act or if it resulted from a need for further skills development. If the faculty member concludes that these instances are intentional and/or knowing acts of dishonesty, he/she proceeds as follows:
 - 1. The faculty member will meet with the student to present and discuss evidence for the particular violation, giving the student an opportunity to refute or deny the charge(s).

- 2. The instructor informs the department chair of the breach, and solely at his/her own discretion may schedule an appointment with the student to discuss the matter further.
- 3. If the faculty member and the department chair both confirm that the breach is fully intentional, then the student is referred to the Discipline & Honor Committee (DHC).

The Discipline & Honor Committee (DHC) is composed of the following members: department chairs, a senior faculty member, a Student Government Association member, and the Executive Vice President of Academic Affairs as the chair of the committee. The DHC meets once in a semester to review policies and procedures; it may meet more often when necessary.

At a written request of an academic department, the Executive Vice President of Academic Affairs will call the DHC for a meeting within ten (10) working days. The committee will review all aspects of the case to ensure fair treatment. During the hearing process, which should not last more five (5) working days, the student may be called for a short defense and presentation of his/her side of the story only if the majority of the committee members decide to do so. After a careful review and thorough discussion of the breach committed, the DHC, with a single majority vote, may choose to impose one or more of the following possible penalties:

- 1. Reprimand: A reprimand is a formal written notice from the Executive Vice President of Academic Affairs to the student expressing disapproval of the behavior. It describes the nature of the breach of academic honesty standards, expectations for future behavior, and any specific educational requirements. The letter of reprimand is not included in the student's official university record.
- 2. Academic Warning: An academic warning for academic dishonesty is a formal written notice from the Executive Vice President of Academic Affairs to the student providing conditions for continued enrollment in the university. The academic warning for academic dishonesty is included in the student's official university record. A breach of academic honesty expectations after an academic warning for academic dishonesty normally leads to dismissal. An academic warning for academic dishonesty remains active on the student's academic record until graduation. While the university retains information about the academic warning after graduation for internal purposes, the university clears the official record. If the student pursues additional study with the university, the information is available to university personnel who may consider it if the student breaches academic honesty expectations again.
- **3. Academic Dismissal:** An academic dismissal for academic dishonesty is an indefinite separation from the university. The formal written notice describes the nature of the breach of academic honesty expectations. The academic dismissal for academic dishonesty is included in the student's official university record (transcript).

The student will be notified in writing about the committee's decision within three days of the meeting. Copies of the notification letter will be placed in the student's file and forwarded to the department chair and the Director of Admissions & Records. The DHC's decision is final and may not be appealed unless compelling evidence is submitted to the committee.

B. Non-Academic Dishonesty/Misconduct

By enrolling in the university, the student recognizes that the following types of behavior are prohibited and that being found guilty of engaging in them can serve as grounds for certain sanctions, including expulsion or involvement of the local police department.

- 1. Violation of any federal, state, and local laws and any published or decreed university policies will be reported to the proper authorities.
- 2. Use, possession, or sale of any controlled, non-prescription substances or illegal drug paraphernalia on university premises or at university-sponsored events is considered an illegal activity.
- 3. Use, possession, or sale of any alcoholic beverage, regardless of its potency or lack thereof, is prohibited on all university property.
- 4. Use, possession, or sale of weapons, fire arms or any dangerous explosives or explosive elements or component parts on university property is strictly prohibited.
- 5. Any proven instance of cheating, plagiarism, or dishonesty in the classroom will be reported to the Executive Vice President of Academic Affairs for appropriate sanction, up to and including expulsion. This also includes intentionally furnishing university personnel with false information.
- 6. Any form of physical and/or psychological abuse, threat, or harassment to another person or fighting on university property will result in sanctions. If the abuse is judged severe enough, the local police department may be consulted.
- 7. Littering, defacing, destroying, stealing, or damaging university property (or attempting to do so), initiation of, or causing to be initiated, any false report, warning or threat of fire, explosion, or other emergency under its jurisdiction, is prohibited.
- 8. Gambling or holding a raffle or lottery at the university without proper approval is forbidden.
- 9. Use of profanity and disorderly obscene conduct is strictly prohibited.
- 10. Students are expected to familiarize themselves with the university's policies on the following activities: unauthorized entry or presence in any university building or facility; solicitation and sales; smoking; sexual harassment; physical or psychological assault/abuse of others; unauthorized or disorderly assemblies that hamper the effective functioning of the university, its students, staff, and visitors, and its daily routine operations.
- 11. The university does not excuse any violation of its policies on the basis that the student was not aware of these policies and their subsequent penalties and sanctions.

12. The university reserves the right to expel any student for illegal and/or for any action, as outlined above

Disruptive Students

In general, classroom management is the responsibility of the instructor. The learning environment of the entire class should not be jeopardized for the sake of a single student or group of students. Inappropriate classroom behavior may include, but is not limited to:

- 1. Disruption of the classroom atmosphere, for example by sleeping or by reading non-class materials;
- 2. Engaging in non-class activities, for instance, talking on a cell phone, working on another class assignment, and so on;
- 3. Use of profanity in classroom discussion;
- 4. Use of abusive or disrespectful language toward the instructor or a student in the class, or about other individuals or groups.

Instructors have the right to dismiss a student temporarily from class when the student's behavior distracts or disrupts the other students' learning.

Civil Rights and Sexual Harassment

Virginia International University does not and will not tolerate sexual harassment of students, faculty, and/or staff. This policy is part of the university's efforts to maintain learning and working environment free from sexual harassment, exploitation, or intimidation. Violation of this policy will subject individuals to disciplinary actions, up to and including dismissal for employees and students. Sexual harassment is a form of sex discrimination that is illegal under Title VII of the Civil Rights Act of 1964 for employees and under Title IX of the Education Amendments of 1972 for students. In keeping with the guidelines provided by the US Equal Employment Opportunity Commission on sexual harassment in employment, Virginia International University defines sexual harassment as unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature directed at an individual, or action taken in retaliation for reporting such behavior, regardless of where such conduct may occur. Sexual harassment is deemed to have occurred when:

- 1. Submission to the conduct is either explicitly or implicitly a term or condition of an individual's employment or academic performance.
- 2. Submission to or rejection of such conduct by an individual is used as the basis for employment decisions, including, but not limited to, promotion, transfer, selection for training or performance evaluation, or used as the basis for academic evaluation. Such conduct has the purpose or effect of interfering with an employee's work performance or a student's academic performance or participation in educational pursuits.

Sexual harassment is a serious offense. As a consequence, any faculty or staff member who engages in such conduct or encourages such behavior by others shall be subject to disciplinary action that may include dismissal. A student who engages or assists in such conduct shall be subject to disciplinary measures, including reprimands, suspensions, or dismissal, when justified, to remedy violations of this policy. Students accused of sexual harassment will have the right to a fair due process hearing.

Safe and Drug-Free School Policy

In compliance with the US Department of Education and the Drug Free Schools and Communities Act Amendment of 1989, PL 101-226 20 USC's 1145g, Higher Education Act of 1965, Section 1213, VIU has adopted the following safe and drug-free school policy for the protection and welfare of all students and staff:

- 1. VIU will not tolerate the unlawful possession and use of alcohol or controlled substances (drugs) on its premises.
- 2. The unlawful manufacture, distribution, dispensation, possession or use of alcohol and controlled substances is prohibited in and on property owned by or under the control of VIU.
- 3. Students and employees who violate this policy may be subject to arrest and prosecution and will be subject to the disciplinary procedures provided by the various negotiated agreements or such other corrective action as the president or the president's designee may deem appropriate. Other corrective action may include satisfactory participation in an approved alcohol or drug rehabilitation program.
- 4. Students and employees should be aware that the legal sanctions that may be imposed under current laws regarding the unlawful manufacture, distribution, dispensation, possession, use, or sale of alcohol or controlled substances include fines and prison terms ranging from one year to life in prison upon conviction.
- 5. Students and employees should also be aware that the health risks associated with the abuse of alcohol and the unlawful use of controlled substances include, but are not limited to, memory loss, depression, seizures, falls, accidents, heart and lung diseases, frequent infection, and sudden death.
- 6. VIU will make a good-faith effort to maintain an alcohol-free and drug-free workplace.

Copyright and Software Policy

The faculty and staff at Virginia International University are committed to upholding and enforcing copyright protection laws. It is the responsibility of each student to become educated about the permissibility of copying materials such as, but not limited to, printed matter, website pages, and audio or video recordings. Virginia International University employees shall use computer software only in accordance with the terms of the VIU Computer Software Policy and the licensing agreement of the software. The university does not condone or support the use of any unauthorized copies of software. All software used by university employees to perform their responsibilities shall be purchased through appropriate procedures.

Violations of this policy will be dealt with in the same manner as violations of other university policies and may result in disciplinary review. In such a review, the full range of disciplinary sanctions is available including the loss of computer use privileges, dismissal from the university, and legal action.

Student's Records and Release of Information

Virginia International University, in compliance with Public Law 93-380, "The Family Educational Rights and Privacy Act", which is Section 438 of the General Education Provision Act, has adopted policies and procedures that permit the student the opportunity to view his or her educational records upon request. Educational records mean those records, files, documents, and other materials that contain information directly related to a student. The institution will not permit access to or release of confidential information to any individual or agency without the written consent of the student, except for the following reasons:

- When records are required by VIU officials in the proper performance of their duties.
- Organizations are conducting studies for educational and governmental agencies.
- 3. US government agencies as listed in Public Law 93-380.
- 4. Accrediting agencies.
- Parents of dependent children as defined in the Internal Revenue Code of 1954.
- 6. Appropriate persons in connection with an emergency.
- 7. Other educational institutions upon request of transcripts for students seeking enrollment in that institution, with required permission granted.
- 8. For the purposes of awarding financial aid.
- 9. In response to legal court orders. Name, address, telephone number, date and place of birth, program undertaken, dates of attendance, and certificates, diplomas and degrees awarded may be provided to third parties unless the request to omit such information is presented in writing.

Program and Policy Changes

This Academic Catalog is current as of the time of printing. From time to time, it may be necessary or desirable for VIU to make changes to the Academic Catalog due to the requirements and standards of the university's accrediting body, state licensing agencies, the US Department of Education, market conditions, and employer needs, among other reasons. VIU reserves the rights to make changes to any provision of the Academic Catalog, including the amount of tuition and fees, academic programs and courses, university policies and procedures, faculty and administrative staff, the Academic Calendar and other dates, and other provisions. VIU also reserves the right to make changes in equipment and instructional materials, modify curriculum, and when size and curriculum permit, to combine classes. The Director of Admissions & Records should be contacted for information concerning any such changes. There are several rules and regulations developed and implemented by The US Immigration and Custom Services (USCIS)

governing the F-1 visa status of international students, in particular related to their stay and study in the USA

Regulations for International Students

Please keep in mind that it is your responsibility to comply with all immigration regulations that apply to F-1 students. If you fail to follow these procedures, then you will be considered "Out of Status" and until you get your F-1 status reinstated, you may NOT be allowed to:

- a. Continue to stay and study in the USA
- b. Extend your period of study

c. Transfer to another school

d. Travel

e. Pursue practical training

You are required to:

- 1. Keep an un-expired passport valid for at least six (6) months.
- 2. Attend the school that you're authorized to attend.
- 3. Make normal progress towards completing your program of study.
- **4. Special Registration** and **Change of Address**: Report change of address to VIU within 10 days of the change. If applicable, comply with Special Registration Procedures for Certain Foreign Nationals.
- **5. Maintain full-time enrollment: 5. Maintain full-time enrollment:** The full-time course load for the graduate program is 9 credits/semester and for the undergraduate is 12 credits/semester. For diploma and certificate programs it is 12 credits/semester. For the ESL program, it is 20 hours/week.
- **6**. Obtain a **new I-20** for a change in academic or program level of study.
- **7.** Abide by VIU's **attendance policy,** which requires that full-time F-1 students are expected to attend at least 80% of all classes.
- **8. Vacation**: All F-1 students, including ESL and all degree-seeking students, with no exceptions, are allowed to take vacation only during the official school recesses, semester breaks, and summer terms.
- **9.** Accept **no employment of any kind**, either on- or off-campus, without written permission from VIU's Office of International Student Services (OISS) and, if necessary, the US Immigration and Custom Service (USCIS).
- **10.** If you need to make a **school transfer**, do so in a timely fashion. Inform us about your intention to transfer at least 15 days before the new semester starting date at VIU. Please note that VIU does not grant any transfer certificates when school is officially in session.
- 11. Obtain an F-1 extension of stay as needed: If you require more time to complete your program than that which is authorized on the VIU I-20, you VIU 2008-2009 Academic Catalog

must request a program extension through VIU's Office of International Student Services.

- 12. F-1 Grace Periods: After you have completed or terminated your studies and any practical training that is authorized (if any), you must leave the US within a 60 day period, or change to another immigration status within the appropriate time allowed, that is usually within the first 45 days. A student who obtains permission from an International Student Advisor prior to withdrawing from VIU will have 15 days to depart the US However, a student who withdraws without a prior approval or terminates the course of study has zero (0) days to leave the US The student must depart the US immediately.
- 13. Financial Support: If there are any changes in your financial status and sponsorship information such as changing your sponsor or receiving financial aid/scholarship, then you have to report to the International Student Advisor immediately within 10 days of this change.
- **14.** Complete a **timely reinstatement application** if you notice you have fallen out-of status.

For more information about international students' F-1 visa rules and regulations, please consult with International Student Advisor.

Holidays

The university observes the following holidays, on which there are no classes:

New Year's Day (January 1)
Martin Luther King Day (the third Monday in January)
Memorial Day (the last Monday in May)
Independence Day (July 4)
Labor Day (the first Monday in September)
Thanksgiving Day (the fourth Thursday in November)
The day after Thanksgiving
Christmas Day (December 25)

Conversely, the university does not observe the following holidays, on which classes are held:

Presidents Day (the third Monday in February) Columbus Day (the second Monday in October) Veterans Day (the second Tuesday in November)

Inclement Weather Policy

a. Day Classes: Morning Announcements. If inclement weather forces the cancellation of daytime classes or requires a delay in the opening of the

university, announcements will be made on all major local television and radio networks and on the school's website.

b. Midday Closing: A decision to close the university during the day will be made when conditions include a forecast that would make travel to and from campus unreasonably dangerous. Classes underway at the time a closing announcement is made will be dismissed. If students are engaged in important test-taking or other time-sensitive activities, a class may continue until its scheduled end, if doing so will be fairer to the students. In all cases, the instructor's good sense should prevail.

Formal Complaint Procedure

Virginia International University faculty and staff attempt to create, in all areas, an atmosphere that is conducive to learning. For this reason, we have established a procedure that we hope will address any school-related problems, concerns, or complaints. Most concerns, we have found, can be handled by the instructors. Students should first discuss the problem with the instructor and the department chair, if necessary. If the problem is not resolved at that level, the student should contact the Executive Vice President of Academic Affairs.

The Executive Vice President of Academic Affairs and all other administrative team members maintain an open-door policy. Students may express concerns to any administrator. Complaints, however, are best handled by following the above-stated procedure. At the written request of the student, the ad hoc Grievance Committee comprised of the Executive Vice President of Academic Affairs, one senior faculty member, the department chair, and one senior staff member will be convened to address concerns which remain unresolved. The ad hoc Grievance Committee will convene within 10 days of a written request. Each student is assured fair treatment regarding any complaint issued. The student will be notified of the committee's decision within three days of the meeting. If after following the above stated procedure, the student feels that his or her concerns have not been resolved, he or she may address these concerns in writing to the following organizations:

State Council for Higher Education Virginia (SCHEV) James Monroe Building., 9th Floor 101 N. 14th Street Richmond, VA 23219 (804) 225-2600 Institutional Approval Coordinator

Accrediting Council for Independent Colleges and Schools (ACICS) 750 First Street, NE, Suite 980 Washington, DC 20002-4241 (202) 336-6780,

ACADEMIC PROGRAMS

1. Graduate Programs

VIU offers two graduate programs: Master of Business Administration (MBA) and Master of Science in Management Information Systems (MIS) degrees. VIU's master's programs provide a high level of professional education in business administration and management information systems and cover a broad range of subjects, thereby qualifying students for more diverse job opportunities. For the admission requirements and list of materials required for admission to the graduate programs, please refer to the **Application for Admissions** section of the Academic Catalog.

Graduation Requirements for VIU's MBA and MIS Programs: Both of these degrees are earned by completing the program course requirements of 36 credit hours, 3 credit hours per course, beyond the prerequisite courses. To qualify for the MBA or MIS degree, students must meet all credit requirements, as described below.

- 1. Students enrolled in the graduate program must maintain a cumulative grade point average of at least 3.0 (B), out of 4.0, and a minimum grade not less than 2.0 (C), out of 4.0, in all courses to qualify for both the MBA or MIS degree to remain in good standing and to graduate.
- 2. The maximum time frame permitted for the completion of any graduate program is 54 semester credits.
- 3. Only graduate-level courses may be applied toward the degree. A master's student may transfer up to 18 semester hours of graduate credit earned at other accredited institutions
- 4. Beyond the prerequisites, the student must have completed 36 semester hours, of which:
 - **a.** In the MBA: 18 credit hours of required Core Courses, 12 credit hours of Concentration Courses, and 6 credit hours of Elective Courses must have been earned.
 - **b.** In the MIS: 21 credit hours of required Core Courses and 15 credit hours of Elective Courses must have been earned.
- 5. No degree credit is earned by a graduate student for any grade below 2.0 (C), out of 4.0, received in a graduate-level course. However, any grades lower than 2.0 (C), out of 4.0, will be calculated in the grade point average.
- 6. Credit earned in undergraduate courses taken as required prerequisite courses by the graduate student will not be counted toward the total credit requirement for a

graduate degree. Also, credits earned already counted toward a master's degree already earned in any institution will NOT be counted twice towards another master's degree.

a. Master of Business Administration

VIU's MBA program enables students to gain knowledge in the core business areas of management, finance, marketing, and decision-making. The program provides students with high quality, professional education in business administration, thereby qualifying students for more diverse job opportunities. The program aims to:

- Provide a background in the concepts of the production, marketing, and financing of business organizations.
- Provide a foundation in the methods for decision-making and information technology.
- Develop management practitioners who embrace change creatively for the benefit of business.
- Provide individuals the capacity and the discipline necessary for continuous learning.

Structure of the MBA Program

There are five different areas of concentration in VIU's MBA program: International Business Management, Marketing Management, International Finance, Health Care Management, and Global Logistics. This degree is earned by completing the program course requirements of 36 credit hours, at 3 credit hours per course, beyond the prerequisite courses.

The program consists of 18 credit hours of required Core Courses, 12 credit hours of Concentration Courses and 6 credit hours of Elective Courses. Students must maintain a 3.0 (B) grade point average and a minimum grade of not less than 2.0 (C) in all Core Courses to qualify for the MBA degree. This program is generally completed within four (4) semesters. Both full-time and part-time MBA programs are offered.

Prerequisite Courses: Applicants seeking admission into the MBA program who have no previous business background and whose bachelor's degrees are not related to business are required to take VIU's MBA Foundation Courses.

Course Code	Course Name	Credits
ACCT 201	Principles of Financial Accounting	3
BUSS 303	Principles of Finance	3
ECON 101	Principles of Economics I	3
MATH 201	Applied Business Mathematics	3

These program prerequisites are co-requisites and may be taken at the same time. Additionally, the department chair at his/her discretion has the authority to issue permission or waiver for these courses.

Core Courses (18 Credits): Core Courses provide students with the skills and knowledge that all managers need. Each candidate must complete the following six (6) Core Courses.

Course Code	Course Name	Credits
MBA 511	Managerial Finance	3
MBA 512	Project & Cost Management	3
MBA 513	Organizational Behavior & HR Management	3
MBA 515	Applied Statistics for Management Science	3
MBA 516	Strategic Management	3
MBA 611	Legal & Ethical Environment Of Business	3

Concentration Courses: (12 Credits): Students must specialize in one of the following concentrations during the second year of their study. Students must take MBA 627: Advanced Research Project (3 credits) and choose three (3) courses (9 credits) from the concentration courses for a total of 12 credits.

a. International Business Management (4 courses -- 12 credits)

Course Code	Course Name	Credits
MBA 612	International Management	3
MBA 613	Enterprise Resource Planning	3
MBA 614	International Finance	3
MBA 615	International Strategy	3
MBA 616	International Marketing	3
MBA 617	Import / Export Management	3
MBA 627	Advanced Research Project*	3

b. Marketing Management (4 courses – 12 credits)

Course Code	Course Name	Credits
MBA 616	International Marketing	3
MBA 622	Marketing Research	3
MBA 623	Sales Management	3
MBA 624	Advertising & Promotion	3
MBA 625	Effective Negotiation	3
MBA 626	Consumer Behavior	3
MBA 627	Advanced Research Project*	3

c. International Finance (4 courses-12 credits)

Course Code	Course Name	Credits
MBA 614	International Finance	3
MBA 617	Import/Export Management	3
MBA 618	International Economics & Trade	3
MBA 620	Long-Term Financial Decisions	3
MBA 621	Trading & Risk Management	3
MBA 627	Advanced Research Project*	3
MBA 634	Operations Management	3

d. Health Care Management (4 courses-12 credits)

Course Code	Course Name	Credits
MBA 613	Enterprise Resource Planning	3
MBA 627	Advanced Research Project*	3
MBA 634	Operations Management	3
MBA 640	The Health Services System	3
MBA 641	Economics of Health Care & Policy	3
MBA 642	Financial Management of Health Institutions	3
MBA 643	Legal Aspects of Health Care	3

e. Global Logistics (4 courses-12 credits)

Course Code	Course Name	Credits
MBA 616	International Marketing	3
MBA 617	Import/Export Management	3
MBA 627	Advanced Research Project	3
MBA 628	Global Sourcing and Logistics	3
MBA 650	European Union Policy -Making in a Global Context	3
MBA 651	International Economics and Politics: Asia and the Pacific	3

^{*} MBA 627: Advanced Research Project (3 credits) is designed to help students get extra mileage in their field of expertise by participating in various types of internship programs available in the national/international arena. This is normally

conducted during the summer in conjunction with an internship. The timing of internships largely depends upon opportunities available in business and industry.

Electives: Students must take two additional courses (6 credits) from any of the concentrations or they may take two of the following courses:

Course Code	Course Name	Credits
MBA 631	Current Topics in Business	3
MBA 633	Business Planning and Development	3
MBA 634	Operations Management	3
MBA 635	Managerial Communication	3
MBA 636	Managerial Accounting	3
MBA 652	International Industrial Development Strategies: Privatization	3
MBA 653	Nations, Politics, and Markets: A Cost Benefit Analysis	3

b. Master of Science in Information Systems (MIS)

The Master of Science in Information Systems (MIS) is designed to prepare students for management positions in the information systems field. The curriculum is focused on gaining a better understanding of the use of information systems to enhance business processes and the decision-making process associated with them. Business theory is merged with information systems theory to prepare leaders for success in public and private business environments. Practical applications are emphasized throughout the curriculum.

Objective of the Program: VIU's Master of Science in Information Systems (MIS) program is the study of information systems including their design, development, deployment, and usage in various organizations. Research done under this field covers a wide range of topics related to all these aspects, including design and architecture of information systems, deployment and execution, adoption of information technology in organizations, human factors in information systems, knowledge acquisition, expert systems, systems analysis and design methods, object-oriented enterprise modeling, knowledge-based systems to support database design, automated mediation in group support systems, and distributed information systems.

The program will teach students the significance of an effective information system for any organization and the creation and execution of an information system for achieving an organization's objective. Students will be able to use technology as a competitive advantage and understand how technology helps to achieve the key business goals of an organization.

Graduates of this program can anticipate the following types of careers:

- Analyst in information system development projects.
- IT consultant for projects that include a substantial dependence on information systems.
- Research and development of information technologies and related products and services.
- Designer/analyst in start-up IT companies.
- Instructor at a college or university teaching information systems-related courses.

VIU's MIS program is generally completed within two years. It consists of seven (7) Core Courses (21 credits) and five (5) Elective Courses (15 credits). Electives cover the essential areas of the information technology sector and provide an opportunity for students to develop and fine-tune their specific IT skills as per their own interests.

Credit Requirements

Courses	Credit Hours
Core Courses	21
Elective Courses	15
Total	36

Program Prerequisite Courses: All new MIS students need certain basic skills to succeed in the MIS program. Students who do not have the requisite background in business administration and information technology need to take some or all of the prerequisite courses before they begin work on the Core Courses.

Code	Course Name	Credits
Programming	g Language *	
CS 311	Principles of Programming Languages	3
CS 326	Object Oriented Programming	3
CS 328	Programming with C/C++	3
Statistics *		
STAT 200	Introduction to Statistics	3
STAT 468	Applied Statistics	3
MATH 337	Introduction to Probability and Statistics	3
Database		
CS 423	Database Concepts	3

^{*} Should satisfy at least one course listed.

These program prerequisites are co-requisites and may be taken at the same time. Additionally, the department chair at his/her own discretion has the authority to issue permission or a waiver for these courses.

MIS Core Courses: MIS Core Courses provide students with the skills and knowledge needed by all information systems professionals. Along with the knowledge of the specific technical areas of information systems, these courses are designed to improve communication skills.

Each candidate must satisfactorily complete the following seven (7) Core Courses (21 credits)

Code	Course Name	Credits
MIS 551	Research Methods in MIS	3
MIS 552	Introduction to Information Systems	3
MIS 554	Systems Analysis and Design	3
MIS 555	Database Management Systems	3
MIS 558	Information Systems Security	3
MIS 560	Software Engineering	3
MIS 561	System Communications & Networking	3

Elective Courses: In addition to Core Courses, students are required to choose five (5) additional Elective Courses according to their interests from the following:

Code	Course Name	Credits
MIS 611	Special Topics in IT	3
MIS 617	Security Management	3
MIS 619	Network Security/Security in Distributed Systems	3
MIS 651	Technology and Development of E-Business	3
MIS 652	Operating Systems	3
MIS 655	Supply Chain Management Technology	3
MIS 656	E-Commerce and Internet Security	3
MIS 660	Master's Thesis I	3
MIS 662	Software Testing & Quality Assurance	3
MIS 663	Information Architecture and Knowledge Management	3
MIS 664	Master's Thesis II	3
MBA 512	Project and Cost Management	3

VIU Thesis Guide

The VIU Thesis Guide is designed to assist VIU master's students at all stages of the thesis or project process. Students are advised to consult the guide as early into their work as possible as it will help facilitate the process of submitting a thesis or project that conforms to VIU regulations. The thesis must be bound, cataloged, archived, and made available to the university academic community. The downloadable VIU Thesis Guide (available online at www.viu.edu under the Computer Programs Department's website) provides an overview of the thesis or project process and includes a checklist of procedures to guide students during the writing of their thesis or project.

Internship: The MIS program offers an internship program in which students are eligible to participate. An internship provides an opportunity for students to gain practical experience and to earn a stipend. An MIS student who is admitted to an internship program will typically spend the summer after the first year of study completing the internship. In some cases, internships can be completed part-time while taking courses. It is expected that the internship project will lead to the student's thesis. There are no guarantees that all interested students will be able to participate in internships, as they are based solely on student's academic credentials, the internship interview, and internship availability.

Curricular Practical Training (CPT): The CPT component of a course is equal to only one (1) credit hour. This credit hour represents only one credit portion of a whole three-credit course; students must attend instruction for the remaining two credits. CPT is an optional component of the course. Students who wish to pursue the CPT option should consult with the department chair for the required paperwork and permission.

2. Undergraduate Programs

Graduation Requirements from Undergraduate Programs

Undergraduate degrees can be earned by completing the program minimum course requirements of 120 credit hours,* normally three (3) credit hours per course, including the General Education Courses (GEC). To qualify for the bachelor's degree, students must meet all credit requirements as described below.

- 1. Students enrolled in any undergraduate program must maintain a cumulative grade point average of at least 2.0 (B), out of 4.0, and a minimum grade not less than 0.7 (D-), out of 4.0, in all courses to remain in good standing and to graduate.
- 2. The maximum number of credits permitted for the completion of any undergraduate program is 180 semester credits.
- 3. Undergraduate student may transfer up to 60 semester hours of college credits earned at other accredited institutions.
- 4. Including GEC, Foundation, Core, Concentration and Electives, the student must have completed a minimum of 120 semester credits, of which:

<u>Areas</u>	# of courses	Total Credits
Gen Ed	12	36 Credits
Foundation	6	18
Core	12	36
Concentration	6	18
Electives	4	12
Total:	40	120*

^{*}Computer Science students must complete minimum of 122 semester credits to graduate.

- 5. No degree credit is earned by a student for any grade below 0.7 (D-), out of 4.0, received in an undergraduate-level course. However, any grades lower than 0.7 (D), out of 4.0, will be calculated in the grade point average.
- 6. Credits earned already counted toward graduation to receive a bachelor's degree in any institution will NOT be counted twice towards another bachelor's degree.

General Education Courses (GEC) (12 Courses - 36 Credits)

Virginia International University's General Education requirements are designed to give each student a breadth of experience in academic disciplines. These learning experiences provide an introductory basis to fields of study and discuss how each discipline conducts its research, thus adding to general knowledge. General education courses are designed to help students develop a useful perspective of cultural, political, scientific, and economic issues.

Undergraduate students are required to meet the General Education requirements listed below. Students should choose twelve (12) courses from the list below in consultation with the academic advisor. All of those 12 courses should be taken during the first year of academic study.

General Education Courses (12 Courses - 36 Credits)

GEC 101	English Composition I	3
GEC 102	English Composition II	3
GEC 103	Oral Communications Skills	3
GEC 105	American Literature	3
ENG 145	Academic Writing	3
MATH 101	Pre-Calculus	3
MATH 151	Calculus I	3

Social Sciences: (Choose one that is closest to your major.)

GEC 130	Psychology	3
GEC 131	Sociology	3
GEC 132	Philosophy	3

Laboratory Sciences: (Choose two that are closest to your major.)

GEC 120	General Chemistry	3
GEC 122	Physics	3
GEC 124	General Biology	3
GEC 126	Geology	3

World Literature: (Choose two that are closest to your major.)

GEC 110	World History	3
GEC 112	World Geography	3
GEC 114	Comparative Government	3

Course offerings may vary from time to time without prior notice. Please consult your academic advisor before you make your choice.

a. Bachelor of Science (BS) In Business Administration

The Bachelor of Science in Business Administration program prepares qualified students for leadership positions in the 21st century global marketplace. Such leaders will need to balance the goals of economic success with the constraints of greater social and environmental responsibility. Students are instructed by a distinguished faculty and learn to integrate changing human and information resources with continually developing technology, while nurturing the entrepreneurial spirit that has always been the key to successful business and management. VIU's Business Programs Department offers a Bachelor of Science in Business Administration degree in the following three major concentrations: Finance, International Business, and Marketing.

Structure of the Bachelor of Science in Business Administration Each of VIU's bachelor's degree programs requires 40 courses: 12 General Education Courses (GEC) (as shown above), 6 Foundation Courses, 12 Core Courses, 6 Concentration Courses, and 4 Elective Courses. Each course consists of 3 credit hours. Students will complete 84 credit hours of major concentration

courses and 36 credit hours of General Education Courses, for a total of 120 credit hours.

In addition to the General Education courses, a business administration student must complete the following components to be able graduate with a Bachelor of Science in Business Administration degree.

Foundation and Core Courses (18 Courses -- 54 Credits): Starting from the second year of study, all business administration students will take the same Foundation and Core Courses. In the third year, students will transition into their major concentration, each of which has its own Concentration Courses.

Foundation Courses (6 Courses -- 18 Credits)

BUSS 216	Human Resource Management	3
COMP 124	Information Technology	3
ECON 101	Principles of Economics I	3
ECON 102	Principles of Economics II	3
MATH 201	Applied Business Math	3
STAT 200	Introduction to Statistics	3

Core Courses (12 Courses -- 36 Credits)

ACCT 201	Principles of Financial Accounting	3
ACCT 202	Principles of Managerial Accounting	3
ACCT 305	Accounting Information Systems	3
BUSS 210	Introduction to Business	3
BUSS 301	Principles of Management	3
BUSS 302	Principles of Marketing	3
BUSS 303	Principles of Finance	3
BUSS 307	Business Law I	3
BUSS 312	Organizational Theory & Development	3
BUSS 406	Operations Management	3
BUSS 407	Political & Social Environment of Business	3
BUSS 480	Senior Business Research Project	3

Concentration Courses (6 Courses -- 18 Credits): All Concentration
Courses should be taken during the third and fourth years of study. Some of these

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Concentration Courses may be replaced with Elective Courses. Elective course offerings may vary and are subject to change without prior notice.

Finance (6 Courses -- 18 Credits): The Finance major concentration prepares students to examine the decision-making process and the role of markets in the allocation of both real and financial resources. It integrates the fields of finance and business economics. Students will explore both theoretical and applied concepts in the related fields of corporate finance, investments, speculative and financial markets, real estate, banking, industrial organization and public policy towards business. Balanced emphasis is placed on both primary theory and its application to business problems.

BUSS 314	Corporate Finance	3
BUSS 420	Introduction to Investment Banking	3
BUSS 430	Financial Analysis & Valuations	3
BUSS 444	International Finance	3
ECON 207	Microeconomics	3
ECON 208	Macroeconomics	3

International Business (6 Courses -- 18 Credits): The International Business major concentration provides a solid foundation in the theory and practice of modern business organizations in relation to current economic, political, and socio-cultural environments. It prepares students to enter the workplace directly or to go on to graduate study.

BUSS 154	Introduction to Import/Export	3
BUSS 340	International Business	3
BUSS 420	Introduction to Investment Banking	3
BUSS 442	International Marketing	3
BUSS 443	International Strategy	3
BUSS 444	International Finance	3

Today's highly competitive environment demands that firms compete internationally and globally. The International Business major concentration is designed to prepare graduates to compete in that challenging environment. The international business courses expand the Core to cover operations in a global environment.

Marketing (6 Courses -- 18 Credits): In today's highly competitive business world, intelligent, informed, and imaginative marketing often means the difference

between a company's success and failure. This is especially the case in light of the complexity, diversity, and tangibility of consumer markets. VIU's Marketing major concentration prepares students for careers in any sector of this exciting field. A wide range of course options allow students to acquire a strong general background in marketing or to specialize in one of the more vocational areas.

BUSS 321	Consumer Behavior	3
BUSS 322	Marketing Research	3
BUSS 421	Advertising and Promotion	3
BUSS 422	Sales Management	3
BUSS 423	Services Marketing	3
BUSS 424	Non-Profit Marketing	3
BUSS 425	Internet Marketing	3
BUSS 442	International Marketing	3

Creating a new product or service isn't enough to cause a firm to succeed. Marketing fills the critical role between the internal operation of the firm that produces products or services and the external consumers who will buy those products and services. VIU's Marketing major concentration prepares students for the exciting and challenging field of marketing. Within the Marketing concentration major, students select courses that reflect their interests, whether they are in personal selling, advertising, or the emerging Internet marketing arena. Whatever your choice, marketing is about understanding and satisfying consumer needs.

Elective Courses (4 Courses -- 12 Credits): Students are required to consult with their academic advisor to explore the diversity of the electives among the majors.

BUSS 165	Small Business Management	3
BUSS 314	Corporate Finance	3
BUSS 348	Public Relations	3
BUSS 420	Introduction to Investment Banking	3
BUSS 430	Financial Analysis and Valuations	3
BUSS 456	Project Management	3
BUSS 470	Business Law II	3
LANG 244	Foreign Language I	3
LANG 245	Foreign Language II	3

MATH 151	Calculus I	3
MATH 220	Calculus II	3
MATH 250	Discrete & Combinatorial Mathematics	3
MATH 337	Introduction to Probability & Statistics	3
MATH 360	Linear Algebra	3
MATH 371	Differential Equations	3
STAT 468	Applied Statistics	3

b. Bachelor of Science (BS) in Computer Science

VIU's location in the Northern Virginia area, "Silicon Valley II," means that graduates of our Computer Science program have ample opportunities to move immediately into employment or to go on to advanced study. This bachelor's program prepares students for employment in a wide range of industrial and technological environments.

Objective of the Program

The Bachelor of Science in Computer Science educates and trains students to create solutions for information systems-based needs and problems in commercial, financial, governmental, or other types of organizations. The approach of this degree program is to integrate theoretical and practical aspects of information technology and business systems.

VIU's Bachelor of Science in Computer Science program emphasizes the design and use of computer technology to develop information processing systems. The program provides students with broad range of computer knowledge and practical skills required in most of business and industry areas today. Successful graduates are awarded a Bachelor of Science in Computer Science. No concentration is associated with this degree.

Graduation Requirements

During the first two years, students normally take their General Education courses and Foundation/Prerequisites. During their third year, students take primarily computer science Core courses, which all students must complete. In the fourth year, students complete the balance of their Core courses and take Computer Science and Elective courses.

The Bachelor of Science in Computer Science requires 40 courses: 12 General Education courses (GEC), 14 Core courses, six (6) Computer Science Elective courses, three (3) math courses, and three (3) other electives. Students complete 86 credits hours of major courses and 36 credit hours of General Education Courses, for a total of 122 credit hours.

- 1. Students enrolled in the undergraduate program must maintain a cumulative grade point average of at least 2.0 (B), out of 4.0, and a minimum grade not less than 0.7 (D-), out of 4.0, to remain in good standing and to graduate.
- **2.** The maximum time permitted for the completion of any undergraduate program is six (6) years.
- **3.** Undergraduate student may transfer up to 60 semester hours of college credits earned at other accredited institutions.
- **4.** Students must complete a minimum of 122 semester credits to earn a Bachelor of Science in Computer Science. Required credit distribution:

Courses	Credit Hours
General Education	36
Core	44
Computer Science Elective	18
Mathematics	12
Non-Computer Science Elective	12
Total	122

- **5.** No degree credit is earned by a student for any grade below 0.7 (D-), out of 4.0, at the undergraduate-level course. However, any grades lower than 0.7 (D-), out of 4.0, will be calculated in the grade point average.
- **6.** Credits earned already counted toward a bachelor's degree from any institution will not be counted twice towards another bachelor's degree.
- 7. Capstone Courses: CS 498 and CS 499.
- **8.** Curricular Practical Training (CPT): The CPT component of a course is equal to only one (1) credit hour. This credit hour represents only one credit portion of a whole three-credit course; students must attend instruction for the remaining two credits. CPT is an optional component of the course. Students who wish to pursue the CPT option should consult with the department chair for the required paperwork and permission.

General Education Courses (GEC)

VIU's General Education courses are designed to give each student a breadth of experience in academic disciplines. These learning experiences provide an introductory basis to fields of study and discuss how each discipline conducts its research, thus adding to general knowledge. All undergraduate students, regardless

of their major concentrations, are required to take 12 General Education courses in the first year of their study. Please see page 67 for the list of GEC courses.

Core Courses

Students need to take 14 computer science Core courses including Senior Computer Design Project I and II (CS 498 and CS 499) in their third and fourth year of study at VIU.

Code	Course Name	Credits
CS 110	Computer Science I	4
CS 215	Digital Design	3
CS 223	Ethics in Computer Science	3
CS 270	Computer Science II	4
CS 311	Principles of Programming Languages	3
CS 316	Software Engineering	3
CS 324	Computer Architecture	3
CS 326	Object Oriented Programming	3
CS 345	Operating Systems	3
CS 423	Database Concepts	3
CS 456	Computer Networks	3
CS 467	Design and Analysis of Algorithms	3
CS 498	Senior Computer Design Project I	3
CS 499	Senior Computer Design Project II	3

Mathematics Courses

Students are required to take the following 12 credits of mathematics courses.

Code	Course Name	Credits
MATH 220	Calculus II (Analytical Geometry)	3
MATH 250	Discrete & Combinatorial Mathematics	3
MATH 337	Introduction to Probability and Statistics	3
MATH 360	Linear Algebra	3

Electives

Students are also required to take six (6) Elective courses from the following list during their third and fourth year.

Code	Course Name	Credits
CS 328	Programming with C/C++	3
CS 355	Essentials of Networking	3

CS 360	Web Development Methods	3
CS 438	Computer Graphics	3
CS 445	Distributed Systems	3
CS 458	Principles of Network Security	3
CS 460	Theory of Computation	3
CS 475	Special Topics in Computer Science	3
MATH 371	Differential Equations	3

Other Electives

In their third and fourth year at VIU, students take four (4) additional Elective courses from other majors. VIU strongly recommends that elective courses will provide students ample opportunity to understand and excel in the computer field.

3. Career Diploma and Certificate Programs

a. Business Diploma Programs

In today's hyper-competitive job market, professionals are actively pursuing continuing education and professional certification to put them on the fast track for success. Corporations are constantly evolving, continuously adding new standards and requiring new employee skill sets. VIU's certificate/diploma programs provide career professionals with new concepts, best-practice techniques and proven strategies for management in today's competitive business world. The diploma programs described below are designed to give the student specific and up-to-date skills that are demanded by employers. The following Business Diploma programs are one year (two semesters).

Note: Some diploma students taking regular business courses may be exempt from mandatory prerequisites.

1. International Business

The International Business Diploma program is designed to provide information about international business that can be adapted to an administrative staff. Students will acquire the awareness of cultural, religious, and language differences when doing business with either international companies or companies abroad.

Length of the program: 2 Semesters **Graduation Award:** Diploma

Code	Name of the course	Credits
BUSS 154	Introduction to Import/Export Management	3
BUSS 216	Human Resource Management	3
BUSS 340	International Business	3

BUSS 442	International Marketing	3
BUSS 444	International Finance	3
GEC 103	Oral Communication Skills	3
ENG 145	Academic Writing	3
MATH 201	Applied Business Mathematics	3
	Total Credits	24

2. Small Business Management

This Small Business Management Diploma program is designed to acquaint present and potential small business owners and employees with the business fundamentals essential to starting a small business. It teaches students how to avoid common pitfalls that cause small businesses to fail.

This program will teach students vital skills and proven management techniques that today's success entrepreneurs already know and use.

Length of the program: 2 Semesters **Graduation Award:** Diploma

Code	Name of the course	Credits
ACCT 201	Principles of Financial Accounting	3
BUSS 165	Small Business Management	3
BUSS 216	Human Resource Management	3
BUSS 302	Principles of Marketing	3
BUSS 303	Principles of Finance	3
BUSS 307	Business Law I	3
BUSS 312	Organizational Theory & Development	3
ECON 101	Principles of Economics I	3
	Total Credits	24

b. Computer Diploma and Certificate Programs

1. IT Specialist Diploma Program

The IT Specialist Diploma program is designed to prepare graduates for employment with organizations that use computers to process, manage, and communicate information. This is a flexible program with elective courses designed to meet today's business environment's information systems needs.

The IT Specialist Diploma program teaches students the essential skills required to use and troubleshoot computers and computer applications effectively. Diploma program students can develop an emphasis in:

- ♦ Computer applications to develop the skills required to use the essential applications found in nearly all job environments.
- Web technologies to develop foundation-level skills in website development and maintenance.

Graduates will be prepared to obtain employment as an IT professional and will develop technical skills in the areas of object-oriented programming, web development, and database management. Students will be able to take two courses in their area of interest from Elective courses listed below.

Graduates will be able to implement, support, and troubleshoot computer and information technology systems. Graduates should qualify for a wide variety of computer-related, entry-level positions. Duties may include systems maintenance, support and training, and business applications design and implementation.

Occupational Titles Available After Graduation: Software Engineer, Computer Programmer, Programmer-Analyst, System Programmer, System Analyst and Technical Support Specialist.

Length of Program: Two (2) semesters. Graduation Award: Diploma

Diploma Requirement: For all two-semester long diploma programs, a total of 24 credits are required to graduate with a minimum CGPA of 2.0.

Courses (Six (6) courses = 18 credits)

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Code	Course Name	Credits
CS 311	Principles of Programming Languages	3
CS 316	Software Engineering	3
CS 326	Object-Oriented Programming	3
CS 355	Essentials of Networking	3
CS 360	Web Development Methods	3
CS 453	Database concepts	3

Elective Courses (Choose two = 6 credits)

Code	Course Name	Credits
CS 324	Computer Architecture	3
CS 328	Programming with C++	3
CS 458	Principles of Network Security	3
CS 475	Special Topics in Computer Science	3

Please refer to the Bachelor of Science in Computer Science section of the Academic Catalog for the course descriptions.

2. Oracle Database Administrator and Developer Diploma

As technology advances, career professionals require up-to-date skills to meet the requirements of employers. VIU's Oracle Database Administrator and Developer Diploma programs provide the latest Oracle technologies that enhance the skills required for Oracle database technology. The program provides hands-on experience and also prepares the students to take several Oracle certification exams at the *Associate, Professional* and *Master* levels. The Oracle certification process requires one or more exams as well as one or more hands-on courses. Qualified students and those who have taken equivalent courses may also take other Oracle program or elective courses offered by VIU with prior approval. VIU's Oracle Database Administrator and Developer Diploma program is based on the Oracle WDP (Workforce Development Program) curriculum.

The program prepares students to take the following Oracle Database certification exams: SQL Certified Expert, Oracle Database 10g Administrator Certified Associate, Oracle Database 10g Administrator Certified Professional, Oracle Database 10g Administrator Certified Master, Oracle PL/SQL Developer Certified Associate, and Oracle Forms Developer Certified Professional. It includes courses that count toward the Oracle hands-on requirement for certification. The program provides a concentration area in Oracle 10g.

Program Requirements: This program requires some computer experience, keyboarding or typing experience and some familiarity with Microsoft Windows.

Program Outcome: Students enrolled in the VIU Oracle Database Administrator and Developer Diploma program will develop basic and advanced skills in the installation, configuration, development and administration of Oracle enterprise databases. In addition, students will acquire basic and advanced skills in using Oracle technology for developing and programming Oracle applications. Graduates will be prepared to take Oracle certification exams at the *Associate, Professional* and *Master* levels. Graduates should also qualify for entry-level and career Oracle database administrator positions, as well as employment as a database designer, database programmer, or database application developer.

Length of Program: Two (2) Semesters

Graduation Award: Diploma

Diploma For this two-semester program, a total of 24 credits is required to meet the graduation requirements. Students

should earn a minimum CGPA of 2.00 in all courses

attempted.

Oracle Database Administrator and Developer Diploma Core Course

Oracle Database Administrator and Developer Diploma Core Course (1)		
Course Code Course Name Credits		
DBA 110	Database Systems Principles	3

Oracle Database 10g Concentration Courses

Oracle Database 10g Concentration Courses		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles (CORE)	3
DBA 370	Database Security and Auditing Principles	3
ORC 210	Oracle Database 10g SQL Database Language	3
ORC 230	Oracle Database 10g PL/SQL Programming	3
ORC 250	Oracle Database 10g Advanced PL/SQL Programming	3
ORC 310	Oracle Database 10g Administration I	3
ORC 320	Oracle Database 10g Administration II	3
ORC 410	Oracle Developer 10g Forms	3

Please refer to the Oracle Diploma and Oracle Certificate section of the Academic Catalog for the course descriptions.

3. Oracle Database Management Certificate

VIU offers the Oracle Database Management Certificate program to enable students to focus their studies on particular Oracle technologies. The certificate program has Core course requirements with a concentration area for Oracle 10g database and technology. The Oracle Database Management Certificate program provides students with basic database and SQL (Structured Query Language) skills and in the concentration areas further prepares students for entry-level database administration careers, advanced Oracle database administration careers, PL/SQL database programmer careers, or Oracle Form developer careers. The program also prepares students to take Oracle certification exams. To complete VIU's Oracle Database Management Certificate, students will take 12-15 credits depending upon their concentration area. The program assumes that students will take six (6) credits for each of the first two semesters. Depending upon the concentration area chosen, a third semester may be required during which they will

take three (3) credits. VIU's Oracle Database Management Certificate program is based on the Oracle WDP (Workforce Development Program) curriculum.

Oracle Database Management Certificate Concentrations

- Oracle 10g Database Administrator Associate
- Oracle 10g Database Administrator Professional
- Oracle 10g PL/SQL Developer Associate
- Oracle 10g Forms Developer Professional

Program Requirements: This program requires some computer experience, keyboarding or typing experience and some familiarity with Microsoft Windows.

Program Outcome: Students enrolled in the VIU Oracle Database Management Certificate program will develop basic and advanced skills in the installation, configuration, development and administration of Oracle enterprise databases. In addition the students will have basic and advanced skills in using Oracle technology for developing and programming Oracle applications. Graduates will be prepared to take Oracle certification exams at the *Associate, Professional* and *Master* levels. Graduates should also qualify for entry-level positions and employment as a career Oracle database administrator, database designer, database programmer, or database application developer.

Length of Program: Two (2) – Three (3) Semesters, Part-Time

Graduation Award: Certificate

Diploma Total of 12-15 credits (depending upon concentration) **Requirement:** are required to meet the graduation requirements.

Students must earn a grade point average of at least 2.00

in all courses attempted.

Oracle Database Management Certificate Core Courses (1)		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles	3

Students must complete the Core requirements for the certificate and then choose one of the concentration areas to complete the certificate. Qualified students who have taken similar courses may substitute another Oracle program or elective course with prior approval. The concentration areas are described in detail below.

Oracle 10g Database Administrator Associate Concentration

The Oracle 10g Database Administrator Associate Concentration, together with the required Core courses, provides students with the skills necessary to install, configure and manage Oracle 10g databases. Students will study database design,

the SQL database language, database security and auditing, and data administration. Students will qualify for entry-level and career positions as database administrators and database designers. This concentration also prepares students to take Oracle certification exams leading to Oracle Database 10g Administrator Certified Associate and Oracle Database: SQL Certified Expert certifications. This concentration includes courses that count toward the Oracle hands-on requirement for certification.

Oracle 10g Database Administrator Associate Concentration		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles (CORE)	3
DBA 370	Database Security and Auditing Principles	3
ORC 210	Oracle Database 10g SQL Database Language	3
ORC 310	Oracle Database 10g Administration I	3
	Total Credits	12

This program is completed in two semesters on a part-time basis.

Oracle 10g Database Professional Concentration

The Oracle Database 10g Professional Concentration, together with the required Core courses, provides the advanced database administration and maintenance skills necessary to install, configure, program and manage Oracle 10g databases. Students will study database design, the SQL database language, basic and advanced PL/SQL programming, and basic and advanced database administration. Students will qualify for entry-level and career positions as database administrators and database designers. This concentration also prepares students to take Oracle certification exams leading to Oracle Database 10g Administrator Certified Associate, Oracle Database: SQL Certified Expert certifications, and Oracle Database 10g Administrator Certified Professional certifications. This concentration includes courses that count toward the Oracle hands-on requirement for certification.

Oracle 10g Database Administrator Professional Concentration		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles (CORE)	3
ORC 210	Oracle Database 10g SQL Database Language	3
ORC 230	Oracle Database 10g PL/SQL Programming	3
ORC 310	Oracle Database 10g Administration I	3

Oracle 10g Database Administrator Professional Concentration		
Course Code	Course Name	Credits
ORC 320	Oracle Database 10g Administration II	3
	Total Credits	15

This program is completed in three semesters on a part-time basis.

Oracle 10g PL/SQL Developer Associate Concentration

The Oracle 10g PL/SQL Developer Concentration, together with the required Core courses, provides the skills to build applications with PL/SQL for Oracle 10g databases. Students will study database design, the SQL database language, and basic and advanced PL/SQL programming. Students will qualify for entry-level and career positions as Oracle database programmers. This concentration also prepares students to take Oracle certification exams leading to Oracle Database: SQL Certified Expert and Oracle PL/SQL Developer Certified Associate certifications.

Oracle 10g PL/SQL Developer Associate Concentration		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles (CORE)	3
ORC 210	Oracle Database 10g SQL Database Language	3
ORC 230	Oracle Database 10g PL/SQL Programming	3
ORC 250	Oracle Database 10g Advanced PL/SQL Programming	3
	Total Credits	12

This program is completed in two semesters on a part-time basis.

Oracle 10g Forms Developer Professional Concentration

The Oracle Forms Developer 10g Professional Concentration, together with the required Core courses, provides the skills necessary to build database-centric Internet applications using Oracle Forms Developer. Students will study database design, the SQL database language, Oracle's PL/SQL programming language and Oracle forms development. Students will qualify for entry-level and career positions as Oracle database programmers and Oracle application developers. The program also prepares students to take Oracle certification exams leading to Oracle Database: SQL Certified Expert, Oracle PL/SQL Developer Certified Associate, and Oracle Forms Developer Certified Professional certifications.

Oracle 10g Forms Developer Professional Concentration		
Course Code	Course Name	Credits
DBA 110	Database Systems Principles (CORE)	3
ORC 210	Oracle Database 10g SQL Database Language	3
ORC 230	Oracle Database 10g PL/SQL Programming	3
ORC 250	Oracle Database 10g Advanced PL/SQL Programming	3
ORC 410	Oracle Developer 10g Forms	3
	Total Credits	15

This program is completed in three semesters on a part-time basis.

Please refer to the Oracle Diploma and Oracle Certificate section of the Academic Catalog for the course descriptions.

Oracle Diploma and Certificate Elective Courses

With prior approval, qualified VIU students may also take the following elective Oracle courses or Oracle courses listed in the Oracle Diploma and Certificate course descriptions:

Oracle Diploma and Certificate Elective Courses			
Course Code	Course Name	Credits	
DBA 370	Database Security and Auditing Principles	3	
ORC 120	Introduction to Data Warehousing	3	
ORC 330	Oracle Database 10g SQL Tuning	3	
ORC 340	Oracle Database 10g Backup and Recovery	3	
ORC 350	Oracle Database 10g Performance Tuning	3	
ORC 360	Oracle Database 10g New Features	3	
ORC 420	Oracle Developer 10g Reports	3	
ORC 430	Oracle Application Server 10g	3	
ORC 490	Oracle Database 10g Real Application Clusters	3	

4. English as a Second Language (ESL) Program

Program Objectives: VIU's English as a Second Language (ESL) Program is designed to prepare students with limited English language proficiency for successful study at a US college or university by developing their language proficiency, study skills, and knowledge of US culture. The courses will help students to become confident and fluent academic speakers and writers, to develop strong reading skills, to increase vocabulary, and to become effective listeners. The program also prepares students for the TOEFL examination.

TOEFL Preparation: VIU's intensive ESL program prepares students for the TOEFL iBT, an internet-based test of English as a foreign language that is required for admission to most North American institutions of higher education. ESL courses at all four levels are designed to equip the students with skills necessary for TOEFL success; the fourth (college-preparatory) level focuses specifically on developing a high level of English proficiency as well as on test-taking strategies and overall academic preparedness. In addition to the traditional language skills, our students acquire extensive academic vocabulary, confident command of the conventions and structure of North American academic writing, efficient note taking skills, good understanding of the structure of American institutions of higher education, familiarity with current cultural issues, and, last but not least, strong time management and TOEFL test-taking strategies.

Program Length: ESL classes are offered during the Spring, Fall, and Summer semesters. Spring and Fall semesters are 15 weeks long with one additional examination week. Full-time students take 20 hours of classes per week. The Summer semester is usually 10 weeks long, with 24 hours of instruction per week.

Placement Test: All new students are required to take a three-part English proficiency test at VIU to determine appropriate placement in one of the four levels within the program. VIU placement test includes the following components:

- an essay writing task (45 minutes)
- a computer-based test of grammar, vocabulary, and reading skills (2 hours)
- an interview (15-20 minutes)

The scores achieved on these three components of the test determine a student's placement within the program. VIU offers ESL classes at four levels of proficiency: elementary, intermediate, advanced, and college-preparatory. Students usually take all classes at one level; split placements are rare. In order to be allowed to register for a combination of ESL and academic courses, a student must achieve a near-academic score on all three test components, with at least one score being at the academic level.

Program Advancement and Completion: All ESL classes are graded on a pass/fail basis. In other words, there are no final letter grades. An average score of

75% is required to pass an ESL class, as well as an adequate attendance record. Full-time students who pass at least 80% of their ESL courses receive a certificate of level completion and are qualified to take classes at the next level during the following semester. Full-time students who pass at least 80% of their classes at the college preparatory level of instruction and/or pass the exit proficiency examination receive a certificate of program completion and are qualified to take academic courses at Virginia International University during the following semester.

ESL Core Courses: At the elementary, intermediate, and advanced level, students take Core classes in academic reading and writing, academic speaking and listening, pronunciation, and vocabulary. At the college-preparatory level, students take core courses in academic reading and writing, academic listening and speaking, college preparation skills, and TOEFL preparation.

Course Code	Course Name	Semester Hours
ESL 102	Elementary Grammar	60
ESL 122	Elementary Pronunciation	60
ESL 162	Elementary Speaking and Listening	60
ESL 182	Elementary Reading and Writing	60
ESL 202	Intermediate Grammar	60
ESL 222	Intermediate Pronunciation	60
ESL 262	Intermediate Speaking and Listening	60
ESL 282	Intermediate Reading and Writing	60
ESL 302	Advanced Grammar	60
ESL 322	Advanced Pronunciation	60
ESL 362	Advanced Speaking and Listening	60
ESL 382	Advanced Reading and Writing	60
ESL 400	TOEFL Preparation	60
ESL 401	College Preparation Skills	60
ESL 462	College Prep Speaking and Listening	60
ESL 482	College Prep Reading and Writing	60

ESL Elective Courses: In addition to the core courses, students take two level-appropriate elective courses during the Fall and Spring semesters. No electives are offered during the summer. Elective courses appear to a broad range of interests. They vary from semester to semester and may include studies in current events, journalism, business English, vocabulary development, and American culture.

Course Code	Course Name	Semester Hours
ESL 193	Introduction to Debate	30
ESL 194	Fluency Through Video I	30
ESL 195	Vocabulary Development I	30

ESL 196	Introduction to American History	30
ESL 197	Life Skills	30
ESL 210	The American Short Story I	30
ESL 215	Business English I	30
ESL 216	Conversation Strategies	30
ESL 217	Introduction to American Culture I	30
ESL 218	Introduction to Public Speaking	30
ESL 294	Fluency Through Video II	30
ESL 295	Drama in English	30
ESL 310	The American Short Story II	30
ESL 311	Creative Writing	30
ESL 314	Business English II	30
ESL 315	Current Events	30
ESL 316	Introduction to American Culture II	30
ESL 318	Brilliant Essays in 30 Minutes (TOEFL	30
	Writing)	
ESL 394	English Through Songs and Broadway	30
	Musicals	
ESL 395	Vocabulary Development II	30
ESL 396	Introduction to Journalism	30

Distance Education

In addition to regular classroom delivery, we offer online courses as we deem appropriate to our current on-campus students as an alternate method of instructional delivery. VIU has entered into a contractual agreement with e-College to provide an online learning platform that involves the use of threaded discussions, chats, and the measurement of performance through testing and the responses to the postings of weekly assignments. VIU's online courses do not differ in content, expectations, and requirements from our regular face-to-face courses. VIU's online courses, just like our face-to-face courses, are three (3) credit hours as specified by the program of study. By the nature of online delivery, there are **no laboratories, internships, or externships** related to online teaching of our regular courses. The material and textbooks remain the same. The only difference is the method by which we deliver the educational content (and that is through the online learning platform of e-College).

VIU's online courses are available only for the currently enrolled students who are already admitted to the academic programs. There are **no special admission requirements** and **no admission test** is used to determine whether a VIU student may access the online learning system.

1. Resources students must have: In order for students to access the online platform, they need:

- a. A computer with: Windows 2000 or XP OS, or MachOS9.1 and OSX, 64MB RAM, 28.8kbps modem (high-speed is recommended), and sound cards and speakers.
- **b.**Web Browsers: Internet Explorer 6.0, or Firefox 2.0.
- **2. Technology Fee:** Students who register online courses will be charged a \$125 fee per online course as a special access fee to the online platform.
- 3. Courses offered online: _The Business Programs Department and the Computer Programs Department offering online courses in addition to face-to-face delivery. The Academic Catalog's course descriptions are coded to indicate which courses are offered online. The label "/\(\subseteq\)" is placed next to the name of the course(s) to indicate that the course is offered online in addition to the face-to-face delivery (as a second option for VIU students).



COURSE DESCRIPTIONS

MBA Courses

MBA 511: Managerial Finance (3)

Prerequisite: ACCT 201 and BUSS 303

This course focuses on companies' sources and uses of financial resources. Of particular interest are the capital/debt structure decision and capital budgeting techniques, emphasizing the impact of long-end short-term uses and sources of funds on the firm's value.

MBA 512: Project & Cost Management (3)

Prerequisite: ACCT 201 and MATH 201

This course focuses on the planning, organizing, and managing resources to bring about the successful completion of specific project goals and objectives, especially within specific start and completion dates. In addition, students will learn how to adhere to classic project constraints of scope, quality, time and budget while learning the tools and techniques necessary to minimize the risk of failure in achieving the organization's goal and objectives.

MBA 513: Organizational Behavior & HR Management (3)

Prerequisite: None

This course focuses on how people behave in organizations and groups. Topics include leadership, motivation, organizational culture, and roles within groups.

MBA 515: Applied Statistics for Management Science (3)

Prerequisite: STAT 200 or MATH 201

This course focuses on the use of statistics in business research. In addition to mastery of common statistical tools, it discusses the design and execution of typical business research projects using such methods as surveys, archival data, and direct observation.

MBA 516: Strategic Management (3)

Prerequisite: None

This course serves as the capstone for the MBA Core and focuses on the ways in which all areas of the organization contribute to overall firm strategy. The extensive use of cases focuses students on diagnosis of problems and opportunities as well as the development of alternative courses of action.

MBA 611: Legal & Ethical Environment of Business (3)

Prerequisite: None

This course examines the legal and ethical basis of decision-making in business organizations. Topics include torts, contracts, liability, and the Uniform Commercial Code.

MBA 612: International Management (3)

Prerequisite: MBA 511

This course focuses on the challenges inherent in managing a workforce comprised of employees from more than one country. Particular emphasis is placed on the cultural and legal differences as well as the development of programs and processes which select, motivate, train, and evaluate across national borders.

MBA 613: Enterprise Resource Planning (3)

Prerequisite: MBA 512

Logistics involves the integration of information, transportation, inventory, warehousing, material handling, and purchasing. All of these areas provide a variety of stimulating jobs for students interested in operations management, marketing, and information systems. Because of the strategic importance of logistical performance, any student interested in senior management will benefit from this course.

MBA 614: International Finance (3)

Prerequisite: MBA 511

This course aims to concentrate on the following two topics: (1) basics of international financial markets including derivatives; (2) managerial perspective for being international. The course includes an analysis of different types of financial instruments, such as currencies, stocks, futures, options, international risk and diversification, and swaps. The course covers the theoretical concepts of international financial markets and the study of valuations, acquisitions, and strategies using various techniques to analyze foreign investments.

MBA 615: International Strategy (3)

Prerequisite: MBA 516

This course examines entry strategies for international and multinational firms as well as strategies for managing operations across borders.

MBA 616: International Marketing (3)

Prerequisite: MBA 513

This course examines the methods and strategies used by firms in international and multinational marketing efforts. Particular attention is paid to the localize/globalize decision as well as multi-level marketing opportunities.

MBA 617: Import/Export Management (3)

Prerequisite: MBA 611

For many organizations, the first step toward multinational operations begins with importing and exporting goods. This course focuses on the strategies of import/export management as well as the processes.

MBA 618: International Economics and Trade (3)

Prerequisite: MBA 511

The course is designed to provide students with the analytical tools and techniques required to manage financial assets across international borders. Employing

modern decision and probability theory and statistical techniques, the students will investigate the concepts governing the economics of international trade, risk management, logistics and international law.

MBA 620: Long-Term Financial Decisions (3)

Prerequisite: MBA 614

This course places an emphasis on the optimal acquisition and allocation of long-term sources of capital. Topics include working capital, capital budgeting evaluation models, cash flow analysis, diversification, portfolio approaches to capital budgeting, capital structure, cost of capital, lease-purchase decisions, abandonment and mergers.

MBA 621: Trading and Risk Management (3)

Prerequisite: MB4 614

This course uses case studies and historical market simulations to teach key principles of finance theory. Fundamentals of trading and the nature and uses of financial instruments are introduced through the **Financial Analysis and Securities Trading (FAST)** system, a computer-based simulation trading program. Students assume roles of speculators, hedgers, market makers, financial intermediaries, and financial analysts.

MBA 622: Marketing Research (3)

Prerequisite: MBA 515

This course introduces students to the systematic tools and techniques of gathering data required to make forecasts and to the investigations of the efficiency of marketing measures to obtain a competitive market position. This course also explores the cost-benefit analyses of investments made in the marketing/sales mix. Use of various statistical tools and data collection are integral parts of the course as is the design and execution of a marketing research project.

MBA 623: Sales Management (3)

Prerequisite: MBA 513

The course focuses on the management of a professional sales forces. Particular emphasis is placed on managing the sales force through recruiting, training, motivating, evaluating, and compensating sales force members.

MBA 624: Advertising & Promotion (3)

Prerequisite: MBA 513

Advertising and promotion form the means by which organizations communicate the distinctive characteristics of their offerings to potential buyers. This course examines the theory and practice of promotions and advertising. The primary focus is on how advertising and promotions contribute to the overall marketing plan.

MBA 625: Effective Negotiations (3)

Prerequisite: MBA 513

This course examines the theory and practice of negotiations, including strategies, legal issues, methods, and approaches.

MBA 626: Consumer Behavior (3)

Prerequisite: MBA 513

Effective marketing lies in understanding the needs and motivations of buyers. This course focuses on what is known about how human behavior influences the purchase decision as well as how to apply this knowledge to specific firms and industries.

MBA 627: Advanced Research Project (3)

Prerequisite: All Core courses and first-semester Concentration Courses This capstone course gives MBA students the opportunity to pull together and build upon what has been learned in separate business fields and utilizes this knowledge in the analysis of complex business problems. It is designed to aid the student in synthesizing and applying knowledge gained in earlier courses and will apply these skills through actual business cases, preferably with local Northern Virginia-based companies.

MBA 628: Global Sourcing and Logistics (3)

Prerequisite: MBA 616 and MBA 617

This course is designed to examine the layers of issues that corporate executives need to consider in the decision-making process to source overseas and, if they do, how to make sure they do it by reducing risk, thereby minimizing exposures while maximizing the opportunities for favorable outcomes and more competitive landed costs.

MBA 631: Current Topics in Business (3)

Prerequisite: MBA 612

This course will cover specific topics as described at the time of offering. Current topics offerings are used to present material not normally covered in an existing course.

MBA 633: Business Planning and Development (3)

Prerequisite: MBA 516

This course focuses on the development of new ventures and on strategic planning for new and existing organizations.

MBA 634: Operations Management (3)

Prerequisite: MBA 515

This course examines the use of mathematical models in managing the operations of organizations. Techniques examined include queuing models, facility planning models, distribution network models, and transportation models.

MBA 635: Managerial Communications (3)

Prerequisite: MBA 513

This course focuses on the theory and practice of effective communications by managers. Emphasis is placed on both written and oral communications.

MBA 636: Managerial Accounting (3)

Prerequisite: ACCT 201

This course is an introduction to the concepts and practices of the managerial and cost accounting. Specifically, students will be introduced to the concepts used to develop financial information for the purposes of planning, resource allocation, and financial control.

MBA 640: The Health Services System (3)

Prerequisite: MBA 611

This course provides an overview of the evolution, structure and current issues in the health care system. It examines the unique features of health care as a product and the changing relationships between patients, physicians, hospitals, insurers, employers, communities, and government. The course examines three broad segments of the health care industry: payers, providers, and suppliers. Within the payer segment, the course examines the sources and destinations of spending, managed care (HMOs & PPOs), employer-based health insurance, technology assessment, payer strategy, and efforts to pay for the elderly, the poor, and the medically indigent. Within the provider segment, the course examines the impact of cost containment and competition on hospitals and integrated delivery systems, long-tem care and disease management, and the role of epidemiology in assessing population health needs and risks. Within the supplier segment, the course will examine developments in the biotechnology, pharmaceutical, medical devices, genomics, and IT industries.

MBA 641: Economics of Health Care and Policy (3)

Prerequisite: MBA 511

This course applies basic economic concepts to analyze the health care market and evaluate health policies. The course begins with an analysis of the demand for health, the derived demand for medical care, and the demand for health insurance. The second part of the course examines the supply of medical care by physicians and hospitals, medical technology, and the role of managed care organizations. The implication of adverse selection, moral hazard, externalities, and asymmetric information will be explored. The third part of the course examines the rationale for government intervention in medical markets as well as the effectiveness and efficiency of various health policies, including: Medicare, Medicaid, price regulation of hospitals, and physician payment reform.

MBA 642: Financial Management of Health Institutions (3)

Prerequisite: MBA 511

This course focuses on the application of financial analysis to financial and operating decisions in the health care industry. Valuation methods covered include: net present value of free cash flows, decision tree analysis, real options, and multiples. The cases allow students to apply these skills to examine the following types of decisions/situations: estimate the value of a drug that is being developed using both traditional NPV and option pricing; evaluate an R&D limited partnership as an alternative to traditional methods of financing biotech R&D; estimate the value of a pharmaceutical company using publicly available data;

identify the best way for a new medical device company to price its products and raise funds; determine why a Medicare HMO is losing money, recommend whether the plan should remain in the market, and recommend changes in benefit design and reimbursement methods if the plan decides to remain in the market; analyze a health system's profitability by product line and discuss the implications for pure pay or carve-out companies.

MBA 643: Legal Aspects of Health Care (3)

Prerequisite: MBA 611

This course offers a current and historical overview of the regulation of health care delivery in the US It examines principles and practical applications of laws that affect the operational decisions of health care providers, health plans, and third party payers and managers that impact development of markets for health care products and services. Also considered are the social, moral, and ethical issues encountered in trying to balance the interests, needs, and rights of citizens against those of society. For part of the term, the class will divide into two groups so students can focus on their choice of (a) health care management topics or (b) selected issues of patients' rights.

MBA 650: European Union Policy-Making in a Global Context (3) *Prerequisite:* MBA 611

This course places the development of EU policy-making in its international context as it relates to globalization. It considers its impact on enlargement and the evolution of economic policies for implementation. This course also explores how companies must adapt and revise their strategies accordingly. Students will study the economics of European integration and the problems of regulation, redistribution, banking, security, and cooperation. Instructors will facilitate discussions by introducing reading assignments and by examining actual case studies. As an in-depth project, students will be expected to research a country new to the EU, examine its rationales for joining and present their findings at the end of the term.

MBA 651: International Economics and Politics: Asia and the Pacific (3) *Prerequisite:* MBA 614

This course addresses the interaction of economic and political policy and the lessons to be derived for businesses and international organizations. The course will examine the political factors underlying economic policy in emerging market economies including policies toward banking crises, privatization of state-owned enterprises, macroeconomic problems, reform of the international trade system, and corruption. The role of international agencies such as the World Bank and the International Monetary Fund will be analyzed. Intensive attention will be given to government and international responses to financial crises in Asia and the problems encountered in Eastern Europe including Russia, as well as China.

MBA 652: International Industrial Development Strategies: Privatization (3) *Prerequisite:* MBA 614

Privatization is sweeping the globe and the redefinition of boundaries between the

public and private sectors has created new and exciting opportunities for business and policy makers. This course will review the international experience with privatization – the Thatcher privatizations of the 1980's, the current sale of electric utilities, airlines, and telecommunication companies in emerging and developed economies. Students will also analyze the ongoing transformation of post-Communist countries and how to value state-owned assets using real option valuation techniques. Students will also learn bidding strategies in privatization auctions.

MBA 653: Nations, Politics, and Markets: A Cost Benefit Analysis (3) *Prerequisite*: MBA 614

This course is designed to introduce students to the role of risk assessment, risk perception, and risk management in non-traditional markets by studying the tools for policy evaluations in the public sector. Cost benefit analysis is the principal tool for measuring government "products" that are rarely sold. The valuation of costs and benefits by alternative means to market prices is necessary to provide guidance in avoiding wasteful projects and undertaking those that are worthwhile. Given government regulations, cost benefit evaluations are critical for many private sector activities. Real estate developers and manufacturing firms are required to provide evaluations of environmental impacts and of urban impacts for their proposed projects. Students will learn how these activities are utilized and quantified for key investment-making decisions.

MIS Courses

H: Lecture Hour **L:** Lab Hour **C:** Credit **2 Lab Hours = 1 Lecture Hour** 1 credit = 15 contact hours = 30 lab hours = 45 Practicum/Internship

MIS 551: Research Methods in MIS (3H: 0L: 3C)

Prerequisite: STAT 200 or STAT 468 or Permission of the Department This course provides knowledge of research methodologies used in the MIS discipline including experimental design, surveys, case studies, and fieldwork. It introduces students to applied research methodologies. The use of analytical tools, literature searches, and the application of VIU documentation style will result in a formal written proposal that may serve as the basis for each student's special project.

MIS 552: Introduction to Information Systems (3H: 0L: 3C)

Prerequisite: CS 423 or Permission of the Department

This course explores the management of information systems and related information technologies (IS/TT) as a part of a broader socio-technical system and their impacts on people and processes that extend well beyond organizational boundaries. Also, subjective and debatable issues associated with IS/TT will be discussed. Accordingly, critical thinking is an important part of this course and is essential for an analysis and understanding of important issues associated with the management aspects of information systems

MIS 554: System Analysis & Design (3H: 0L: 3C)

Prerequisite: MATH 337 or Permission of the Department

This course provides an overview of the systems development life cycle. It introduces tools and methods for the analysis and design of information systems and the management and organizational skills needed for their implementation. Information analysis in entity-relationship modeling and process modeling in data flow diagrams will be covered as the key skills in structured system analysis and design.

MIS 555: Database Management Systems (3H: 0L: 3C)

Prerequisite: CS 423 or Permission of the Department

This course provides an introduction to hierarchical and relational models, normalization, third normal form, relational algebra, SQL and database design stages. Students will learn various DBMS software products and multi-user database environments and how they are controlled. MS-Access is introduced only as tool to practice designing databases and understand the theory.

MIS 558: Information Systems Security (3H: 0L: 3C)

Prerequisite: CS 423 or Permission of the Department

This course provides a broad review of the field of security of information systems. Topics include operating system models and mechanisms for mandatory and discretionary controls, data models, concepts and mechanisms for database security, basic cryptography and applications, security in computer networks and distributed systems, and control and prevention of viruses and rogue programs.

MIS 560: Software Engineering (3H: 0L: 3C)

Prerequisite: MIS 554 or Permission of the Department

This course introduces the principles, practices and application of software engineering. Topics covered would be Object Oriented Analysis & Design (OOAD), Unified Modeling Language (UML), Software Development Life Cycle (SDLC), Models and methodologies (RUP, XP & Scrum), Quality Assurance & Improvement (introduction to ISO, CMMI and Six Sigma), Basics of tools used for application development such as Requirement Management Tools, Version Control, Modeling, Defect Tracking etc. Students will work on dummy project and give presentation.

MIS 561: System Communications & Networking (3H: 0L: 3C)

Prerequisite: CS 328 or CS 326 or Permission of the Department This course is intended to provide students a firm grounding in the concepts of system communications used by computer systems, with special emphasis on the networking. This course will provide understanding of the concepts and architecture behind networking and communications between computer systems. Fundamentals of computer systems communications and networking. Standards in networking such as OSI seven layer architecture, TCP/IP, UDP, FTP, and NFS etc. Sockets, client/server architecture, IPv4, IPv6, networks (LAN, WAN), Wireless and mobile networks. Students will be given a class project and periodic assignments to evaluate and reinforce their learning.

MIS 611: Special Topics in IT (3)

Prerequisite: Permission of the Department

Students may choose to study the topics further that are in accordance to the MIS program and their interests. Topics can be taken from the domain of IT and should be of significance with respect to the IT industry. The study work can comprise literature survey, lectures/discussions with assigned faculty, project work, and detailed report.

MIS 617: Security Management (3H: 0L: 3C)

Prerequisite: MIS 558 or Permission of the Department

This course explores the criticality of protecting information's availability, accuracy, authenticity, confidentiality, and integrity. Topics include redundancy, backup and recovery, business continuity, security technologies, and controls such as audit, change management, and testing.

MIS 619: Network Security/Security in Distributed Systems (3H: 0L: 3C)

Prerequisite: MIS 558 or Permission of the Department

This course serves as an introduction to network security, security threats, services, protocols, verification and design, architectures, technologies, testing advances, elements of cryptography, securing network systems, and applications. Projects involve designing a system, basic security tools, secure programs, and distributed systems.

MIS 651: Technology and Development of E-Business (3H: 0L: 3C)

Prerequisite: MIS 552 or Permission of the Department

With the emergence of e-Business, organizations are adapting their transaction processing systems to use web technology. Such systems may operate as Intranet applications within the business, as Extranet applications between the firm and its business partners, or to provide access to customers via the Internet. This course addresses the technological structure, architecture, development tools, and methods for constructing such web-based applications. It includes a project to develop an interactive web-based transaction processing system.

MIS 652: Operating Systems (3H: 0L: 3C)

Prerequisite: CS 311 or CS 326 or CS 328 or Permission of the Department This course discusses the design and implementation of computer operating systems. Topics include operating system structures, functions of the kernel, process management, CPU scheduling, deadlocks, memory management, input/output, file system facilities, concurrent processes, security, and integrity.

MIS 655: Management Information Systems in Supply Chain Management (3H: 0L: 3C)

Prerequisite: MIS 552 or Permission of the Department

This course explores the following topics: Integrating information systems technology in manufacturing environments; the role of information systems in supporting manufacturing decision-making processes; manufacturing imposed

issues in information processing; and emerging information systems technology affecting manufacturing operations.

MIS 656: E-Commerce Security / Internet Security (3H: 0L: 3C)/ and online

Prerequisite: MIS 558 or Permission of the Department

This course provides the salient computer security concepts needed for e-commerce. These include client and server security options, accountability, assurance, confidentiality, integrity, and availability of data. Students gain a basic knowledge of cryptology, why it's needed, how it's used, and how it makes electronic commerce possible using insecure channels, like the Internet. Cryptographic protocols are also discussed.

MIS 660: Master's Thesis I (3)

Prerequisite: MIS 551 and Permission of the Department Chair Students may choose this thesis option or take two elective courses. The thesis work can comprise basic research or a practical project. Students are encouraged to start their thesis work as early as possible. Usually after completing two semesters of course work, the student will be asked to work with a faculty advisor to choose a suitable master's thesis topic and prepare a thesis proposal.

MIS 662: Software Testing & Quality Assurance (3H: 0L: 3C)

Prerequisite: MIS 560, MIS 554 or Permission of the Department This course will provide understanding and various standard methods of software testing. Topics covered would be- Software Development and role of test engineer, Software testing and SDLC- its scope and limitations, Types of software testing and their specific requirements-Testing methods (black box, white box, grey box), Testing processes- manual testing, automated testing, alpha testing, beta testing, unit testing, system testing, regression testing etc., Testing environment creation, data preparation etc., Testing artifacts-test plan, test cases, result matrix, traceability etc. Elements of best software testing practice.

MIS 663: Information Architecture and Knowledge Management (3H: 0L: 3C)

Prerequisite: MIS 554, MIS 555 or Permission of the Department This course introduces the principles, practices and application of information architecture and knowledge management for enterprises, management information systems, data administration, archives, museums, traditional or digital libraries, and other areas. Topics covered are information architecture and knowledge management systems, their services and processes and includes types of knowledge, organizational learning, knowledge audits, retrieval tools, standards, metadata, subject analysis, systems for vocabulary control and categorization including thesauri and taxonomy, arrangement and display, tools and other existing or emerging topics of information architecture and knowledge management techniques and technology.

MIS 664: Master's Thesis II (3)

Prerequisite: MIS 660

MIS 664 is a continuation of MIS 660: Master Thesis I. Students can take this thesis option after completion of MIS 660. The thesis work can comprise basic research or a practical project.

BS in Business Administration Courses

ACCT 201: Principles of Financial Accounting (3)

Prerequisite: MATH 201 or Permission of the Department

This course is an introduction to accounting concepts and procedures for an organization. The emphasis is upon the accounting cycle as well as the recording, summarizing, and interpretation of accounting information.

ACCT 202: Principles of Managerial Accounting (3)

Prerequisite: ACCT 201 or Permission of the Department

This course continues the elementary accounting principles with a focus on operations, time value of money, and cost accounting. Job-order costing, process costing, cost-volume-profit, budgeting, and variance are introduced.

ACCT 305: Accounting Information Systems (3)

Prerequisite: ACCT 201, COMP 124

This course focuses on the design and analysis of automated accounting systems for businesses. It includes the examination of payroll, receivables and payables, charts of accounts, and accounting reports as well as internal control and security issues.

BUSS 154: Introduction to Import/Export Management (3)

Prerequisite: None

For many organizations, the first step toward multinational operations begins with importing and exporting goods. This course focuses on the strategies of import/export management as well as the processes.

BUSS 165: Small Business Management (3)

Prerequisite: None

This course introduces the challenges of entrepreneurship including the startup and operation of a small business. Topics include market research techniques, feasibility studies, site analysis, financing alternatives, and managerial decision making. The management application of the computer in a small business situation is highlighted. Upon completion, students should be able to develop a small business plan.

BUSS 210: Introduction to Business (3)

Prerequisite: None

This course presents an introduction to the functioning of business enterprises within the US economic framework. Topics include developing a business vocabulary and learning the basic principles and practices of contemporary 98

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businesses. Upon completion, students should be able to demonstrate an understanding of business concepts as a foundation.

BUSS 216: Human Resources Management (3)

Prerequisite: None

This course examines the ways in which firms recruit, select, train, evaluate, and compensate employees. Current practices in industry are discussed as well as theories and labor law.

BUSS 301: Principles of Management (3)

Prerequisite: None

This course surveys the theories and practices of management, including quantitative and behavioral approaches.

BUSS 302: Principles of Marketing (3)

Prerequisite: None

This course examines the role of marketing in society and the economy, the role of marketing in business operations, and the management of the firm's marketing effort.

BUSS 303: Principles of Finance (3)

Prerequisite: ACCT 201 and ECON 101 or Permission of the Department This course focuses on the methods of financial analysis and planning within the firm including time value of money, cash flow analysis, capital budgeting, and valuation of debt and equity instruments.

BUSS 307: Business Law I (3)

Prerequisite: BUSS 216

This course examines operations relative to the legal and regulatory environment of business. Topics include torts, contracts, liability, sales, and forms of doing business.

BUSS 312: Organizational Theory & Development (3)

Prerequisite: BUSS 301

This course examines how knowledge of individual and group behavior is applied in an organizational setting. Topics include motivation, leadership, group formation and behavior, dysfunctional behaviors, job/task behaviors, and job enrichment/enlargement.

BUSS 314: Corporate Finance (3)

Prerequisite: BUSS 303

This course is a study of corporate money management dealing with long- and short-term capital, financial resources, flow of funds analysis and its time value, credit policy formulation and operation, financial aspects of parent-subsidiary relationships, and financial functions in the multinational corporations.

BUSS 321: Consumer Behavior (3)

Prerequisite: BUSS 302

This course examines how our knowledge of human behavior is used to create and market goods and services. It also examines how marketers study human behavior to determine consumer needs as well as predict future needs.

BUSS 322: Marketing Research (3)

Prerequisite: BUSS 321 and MATH 201

This course examines the theories and techniques of marketing research. In addition to discussing the design of marketing research studies, the tools used to carry out such studies will be covered as well as the use of marketing research results to make management decisions.

BUSS 340: International Business (3)

Prerequisite: BUSS 303 and BUSS 210

This course focuses on the international environment and the ways in which businesses adapt to differences in culture, economic systems, and political systems. It is the first course in the International Business major, but may be taken by other business students as an elective.

BUSS 348: Public Relations (3)

Prerequisite: BUSS 210 and BUSS 216

This course explores the interdisciplinary knowledge and skills foundations related to public relations, management, communication, social sciences and research. Students will be trained in the basic practical skills and educated in public relations, international public relations, and ethical and legal issues at a level suitable for an undergraduate academic qualification.

BUSS 406: Operations Management (3)

Prerequisite: MATH 201

This course applies the mathematical modeling techniques of operations research to business operations problems such as forecasting, scheduling, facility design, and facility location.

BUSS 407: Political & Social Environment of Business (3)

Prerequisite: BUSS 301

This course examines how business decisions are shaped by the political, legal, and social environment in which firms operate. It includes an examination of ethical decision-making as well as social responsibility.

BUSS 420: Introduction to Investment Banking (3)

Prerequisite: BUSS 303

This course analyzes the financial services that investment banks provide to corporations and governments. Some of the topics included are raising capital through the issuance of equity and debt securities; initial public offerings and secondary issues; private placements; venture capital; privatizations; and mergers

and acquisitions, including the related activities of divestitures, spin-offs, and workouts.

BUSS 421: Advertising and Promotion (3)

Prerequisite: BUSS 321

This course examines the ways in which organizations promote their goods and services to potential customers. The costs and benefits of various promotional mixes and strategies are examined.

BUSS 422: Sales Management (3)

Prerequisite: BUSS 302

This course deals with the personal selling function and its related managerial activities. It covers the development of the sales function, sales management planning, and sales force organization, recruiting, training, supervision, motivation, compensation, and evaluation.

BUSS 423: Services Marketing (3)

Prerequisite: BUSS 302

This course focuses on the specific challenges of marketing the services firm. The basic conceptual differences between selling a product and selling a service are the critical distinction in this course.

BUSS 424: Not-for-Profit Marketing (3)

Prerequisite: BUSS 302

This course focuses on the specific challenges of marketing the not-for-profit organization. Topics include marketing for donations, marketing to attract members and volunteers, and how the intangible nature of most not-for-profit activities distinguishes this type of marketing from other marketing activities.

BUSS 425: Internet Marketing (3)

Prerequisite: BUSS 302

This course focuses on the marketing of goods and services over the Internet. It examines emerging theories and practices of online companies as well as successes and failures of Internet-based marketing.

BUSS 430: Financial Analysis and Valuations (3)

Prerequisite: BUSS 303

The focus of this course is on the valuation of companies. Topics discussed include discounted cash flow techniques and valuations using alternative valuation techniques such as price multiples. Emphasis is on developing the required information for valuation from financial statements and other sources.

BUSS 442: International Marketing (3)

Prerequisite: BUSS 302

This course focuses on the marketing of goods and services in international and global markets. It examines the ways in which firms globalize and localize their

offerings to balance the demands of needs of scale economies with consumer needs.

BUSS 443: International Strategy (3)

Prerequisite: BUSS 340

This course focuses on the strategies employed by firms competing in multinational and global markets. It draws heavily upon case studies of firm strategies.

BUSS 444: International Finance (3)

Prerequisite: BUSS 303

This course focuses on the techniques and strategies of firms operating in the international environment. Topics include exchange rates, currency trading and risk, hedging techniques, international capital markets, and blocked fund alternatives.

BUSS 456: Project Management (3)

Prerequisite: COMP 124 and BUSS 406

This course introduces main project management concepts such as the keys to project success, leadership skills in project management, project management process and lifecycle, project planning, defining project outcomes and objectives, working effectively with key stakeholders, defining project scope, project phasing, time and cost, operational risk, project monitoring and control, progress reviews, quality assurance, change management, project risk assessment, and working with people and teams.

BUSS 470: Business Law II (3)

Prerequisite: BUSS 307

This course continues the discussion of legal topics relevant to business. It is especially useful to accounting students who are preparing for the CPA exam, but it is also useful for any student wanting to gain further understanding of legal issues in business.

BUSS 480: Business Administration Senior Project (3)

Prerequisite: All core courses and first semester senior concentration courses This project is a capstone course. The course will encompass the key elements of business operations that have been studied throughout the bachelor's program. Students will work under the supervision of a faculty advisor to further refine and develop their skills and knowledge through a student-created independent project or case study. Project proposals must be submitted to the faculty advisor of the student's choosing and approved by the advisor and department chair before the student may register for this course. The student's final grade will be determined by faculty committee.

COMP 124: Information Technology (3)

Prerequisite: None

This course introduces approaches for using information technology and the role of the computer in modem organizations, discussing hardware and software,

computer application development, data processing and database systems, and the impact of computer information systems on society. Emphasis is placed on integrating information technologies into the organization to meet organizational needs. Upon completion, students should be able to understand the different approaches to information technology and be able to determine the correct approach to use in the organization.

ECON 101: Principles of Economics I (3)

Prerequisite: None

This course introduces the student to the basic concepts of supply and demand, market demand and elasticity, cost theory, and how political and cultural variables affect economic policy and pricing decisions for consumers and businesses.

ECON 102: Principles of Economics II (3)

Prerequisite: ECON 101

This course is a continuation of ECON 101 that introduces students to market structures, pricing theory, consumer behavior, regulation, antitrust policy and income distribution. The course also presents the relationship of business statistics and statistical methods in how data is used to affect public policy decisions.

ECON 207: Microeconomics (3)

Prerequisite: ECON 102

The field of economics is divided into two broad branches of micro and macroeconomics. Microeconomics concentrates on economic issues facing individuals and deals with the fundamental problems of accounting for and managing scarce resources as they try to maximize their utility.

ECON 208: Macroeconomics (3)

Prerequisite: ECON 207

Macroeconomics is a course in which students will learn to apply an analytical approach to the study of how societies deal with the problem of scarce resources studied in ECON 102. The approach is applied to everyday decisions faced by business, organizations and government as they try to maximize profits for the whole of society in its attempts to use scarce resources efficiently.

MATH 101: Pre-Calculus (3)

Prerequisite: None

This course is intended to prepare students for the study of calculus. It includes a review of algebra (arithmetic operations, fractions, factoring, the quadratic formula, radicals, and exponents). This course also serves as an introduction to linear, polynomial, trigonometric, rational and logarithmic functions. Graphs of functions are also covered throughout the course.

MATH 151: Calculus I (3)

Prerequisite: Math 101

This course covers functions, limits, the derivative, maximum and minimum problems, the integral, and transcendental functions.

MATH 201: Applied Business Mathematics (3)

Prerequisite: MATH 101 or Permission of the Department

A wide array of skills is required in arriving at informed managerial decisions. Among these are analytical and quantitative skills. This course seeks to develop these two important attributes of a successful decision-maker. It covers the fundamentals of statistics and provides a strong mathematical foundation in both probability and statistics necessary for more advanced statistical methodologies and quantitative methods.

MATH 220: Calculus II (3)

Prerequisite: MATH 151 and STAT 200

The topics that are covered include conic sections, rotation of axes, polar coordinates, exponential and logarithmic functions, inverse (trigonometric) functions, integration techniques, applications of the integral (including mass, moments, arc length, hydrostatic pressure), parametric equations, infinite series, power, and Taylor series.

MATH 250: Discrete & Combinatorial Mathematics (3)

Prerequisite: STAT 200

This course is intended to be a college-level introductory Discrete Mathematics course for either undergraduates or graduate students. The course focuses on the following seven key topics: Combinatorial Problems and Techniques, Sets, Relations and Functions, Coding Theory, Graphs, Matching, Counting Techniques, and Recurrence Relations and Generating Functions.

MATH 337: Introduction to Probability and Statistics (3)

Prerequisite: MATH 151 and STAT 200

This course is intended to be a college-level introductory probability and statistics course for either undergraduates or graduate students. The course will focus on the following seven key topics: The Nature of Statistics, Organizing Data, Descriptive Measures, Probability Concepts, Discrete Random Variables, and The Normal Distribution.

MATH 360: Linear Algebra (3)

Prerequisite: MATH 151

This course is designed to teach the basics of the subject of linear algebra. There are no prerequisites other than ordinary algebra. The course focuses on the fundamental concepts and techniques of matrix algebra and abstract vector spaces. There is an emphasis on worked examples and on understanding theorems carefully.

MATH 371: Differential Equations (3)

Prerequisite: MATH 151 and MATH 220

This course focuses on first-order and higher-order differential equations. Methods of solutions and their applications are also introduced. Modeling with higher-order,

Laplace transform, and systems of linear first-order differential equations are also covered.

STAT 200: Introduction to Statistics (3)

Prerequisite: MATH 151 or Permission of the Department

This course provides an introduction to data analysis, least-squares regression, data collection, sampling distributions and strategies, probability, confidence intervals, and hypothesis testing.

STAT 468: Applied Statistics (3)

Prerequisite: MATH 151 and STAT 200

This course focuses upon the use of statistics in business research. In addition to mastery of common statistical tools, it discusses the design and execution of typical business research projects using such methods as surveys, archival data, and direct observation.

BS in Computer Science Courses

H: Lecture Hour **L:** Lab Hour **C:** Credit **2 Lab Hours = 1 Lecture Hour** 1 credit = 15 contact hours = 30 lab hours = 45 Practicum / Internship

CS 110: Computer Science I (3H: 2L: 4C)

Prerequisites: Permission of the Department

This course is an introduction to field of computer science. Topics include an overview of computer system hardware and organization, algorithms, operating systems, networking and Internet protocols, programming languages, software engineering, object oriented programming, database systems, artificial intelligence, and theory of computation.

CS 215: Digital Design (3H: 0L: 3C)

Prerequisites: MATH 151 or Permission of the Department

This course explores Boolean algebra, logic theorems, simplification techniques including Karnaugh maps and the Quine-McCluskey method, combination gates, design of combinational circuits, electrical characteristics of digital circuits, timing and timing problems, the use of digital data books, sequential circuits, simplification methods, design of sequential circuits, the algorithmic state machine, principles of register transfer notation, and simulation design of digital circuits.

CS 223: Ethics in Computer Science (3H: 0L: 3C)

Prerequisite: GEC 130 or Permission of the Department

This course provides the introduction to the impacts of technology on society and to the responsibilities of technical professionals as the principal agents in developing and applying new technology. Various important and controversial issues will be discussed such as computers and privacy, effects of communications technology on the democratic process, environmental problems, intellectual property, and technology and war. Several different ethics codes will be used as the basis for discussion of professional obligations.

CS 270: Computer Science II (3H: 2L: 4C)

Prerequisites: CS 110 or Permission of the Department

This course examines the fundamental data structures and analyzes algorithms such as files, sets, strings, and linked lists. It introduces searching and sorting algorithms and algorithm analysis. This course also covers abstract data types and essential data structures such as arrays, stacks, queues, and trees. The major emphasis of the course is on program development through various programming projects.

CS 311: Principles of Programming Languages (3H: 0L: 3C)

Prerequisites: CS 270 or Permission of the Department

This course covers the fundamental concepts of programming language design and implementation. Topics include: language paradigms; syntax and semantics; names, binding, allocation, data structures, data types; scopes; control structures, data flow; concurrency; exception handling; subprograms; comparison of imperative, functional, logical, and object-oriented programming languages.

CS 316: Software Engineering (3H: 0L: 3C)

Prerequisites: CS 270, CS 223 or Permission of the Department

This course covers the techniques in software design and development. Topics include: modern software engineering practice for long-term, large-scale programming projects; methods for requirements, specification, design, analysis, implementation, verification, and maintenance of large software systems; advanced software development techniques and large project management approaches; project planning, scheduling, resource management, accounting, configuration control, and technical documentation. Students organize, manage and develop a software engineering project.

CS 324: Computer Architecture (3H: 0L: 3C)

Prerequisites: CS 215 or Permission of the Department

This course is an introduction to the architecture of computer systems. Topics include: computer hardware organization; floating-point arithmetic; central processing units; instructions set design issues (RISC vs. CISC); micro-programmed control; addressing and memory hierarchies; bus control and timing; hardwired control; parallelism, pipelining; input/output mechanisms, peripheral devices; interrupt systems; and software versus hardware trade-offs.

CS 326: Object Oriented Programming (3H: 0L: 3C)

Prerequisites: CS 270 or Permission of the Department

This course concentrates on the concepts of the object oriented programming (OOP) paradigm. Concepts presented are exemplified using a selected object oriented programming language. Topics include: fundamental abstraction, modularity and encapsulation mechanisms in OOP, classes, inheritance, polymorphism, exception handling, concurrent programming, and data structures. Student completes a term project that utilizes object oriented programming.

CS 328: Programming with C/C++ (2H: 2L: 3C)

Prerequisite: CS 110 or Permission of the Department

This course covers the fundamental concepts of C/C++ programming language. Topics include variables, expressions and interactivity, relational and logical operators, looping, functions, arrays, pointers, classes, file operations, inheritance, polymorphism and virtual functions. Each student completes a term project that utilizes C/C++.

CS 345: Operating Systems (3H: 0L: 3C)

Prerequisites: CS 311, CS 324 or Permission of the Department

This course is an introduction to the fundamentals of operating systems. Topics include: concurrent processes and synchronization mechanisms; processor scheduling; memory management, virtual memory; paging, file management; I/O management; deadlock management; interrupt structures, interrupt processing; device management; performance of operating systems; and synchronization in a multi-programmed OS and with virtual memory management. Formal principles are illustrated with examples and case studies of one or more contemporary operating systems.

CS 355: Essentials of Networking (3H: 0L: 3C)

Prerequisites: CS 324 or Permission of the Department

This course includes the fundamentals of network standards, concepts, topologies and terminologies including LANs, WANs, Internet Protocol (IP) addressing, subnet masking and network design, and various protocols. This course teaches concepts from the Open Systems Interconnection (OSI) Networking Reference Model, developed by the International Standards Organization (ISO) to describe the function and structure of network communications protocols.

CS 360: Web Development Methods (3H: 0L: 3C)

Prerequisites: CS 270 or Permission of the Department

This course introduces web development technologies. The topics include: web page design techniques, using web design editors, designing graphical user interface with image processing tools, client and server side scripting, and development of database applications. Upon completion, the student should be able to employ advanced design techniques to create high impact and highly functional web pages and have hands-on experience in designing a website.

CS 423: Database Concepts (3H: 0L: 3C)

Prerequisites: CS 311, CS 316 or Permission of the Department

This course introduces the fundamental concepts for design and development of database systems. Topics include: review of relational data model and the relational manipulation languages SQL and QBE; integrity constraints; logical database design, dependency theory and normalization; query processing and optimization; transaction processing, concurrency control, recovery, and security issues in database systems; object-oriented and object-relational databases; distributed databases; and emerging database applications.

CS 438: Computer Graphics (3H: 0L: 3C)

Prerequisites: MATH 250, MATH 220 or Permission of the Department

This course introduces the fundamentals of computer graphics. Topics include: graphics displays and systems; two and three-dimensional transformations; curve and surface modeling; rendering pipeline, rasterization algorithms; animations; algorithms for hidden-surface removal; color models; methods for modeling illumination, shading, and reflection. Students organize, manage and develop a computer graphics project.

CS 445: Distributed Systems (3H: 0L: 3C)

Prerequisites: CS 324 or Permission of the Department

This course introduces the fundamentals of distributed systems and algorithms. Topics include: distributed systems architecture; IO subsystems; distributed shared memory; load-balancing; cache coherency; message passing; remote procedure calls; group communication; naming and membership problems; asynchrony, logical time and consistency; fault-tolerance and recovery.

CS 456: Computer Networks (3H: 0L: 3C)

Prerequisites: MATH 337, CS 324

This course covers the design of modern communication networks. Topics include: point-to-point and broadcast network solutions; ISO-OSI model description; circuit switching and packet switching; network topology, physical link layer; communication techniques; data link layer, flow control and error recovery; network layer, routing; local area networks, medium access control; and examples of commonly used networks and protocols.

CS 458: Principles of Network Security (3H: 0L: 3C)

Prerequisites: CS 355

This course provides an introduction to cryptography and its application to network and operating system security. It explores: security threats; applications of cryptography; secret key and public key cryptographic algorithms; hash functions; cryptographic protocols; SSL, IPSEC; basic number theory; authentication; security for electronic mail and intrusion detection.

CS 460: Theory of Computation (3H: 0L: 3C)

Prerequisites: MATH 337 or Permission of the Department

This course covers alternative theoretical models of and their relations to formal grammars and languages. Topics include: finite state machines; regular languages and their limitations; tape automata, pushdown automata; context free languages, normal form grammars; Turing machines, halting problem; unsolvable decision problems.

CS 467: Design and Analysis of Algorithms (3H: 0L: 3C)

Prerequisites: MATH 250

This course introduces the analysis of algorithms and the effects of data structures on them. Topics include algorithms selected from areas such as sorting, searching, shortest paths, greedy algorithms, backtracking, divide and conquer, and dynamic programming. Data structures include heaps and search, splay, and spanning trees. Analysis techniques include asymptotic worst case, expected time, amortized analysis, solution of recurrence relation and reductions between problems.

CS 475: Special Topics in Computer Science (3H: 0L: 3C)

Prerequisites: CS 316, CS 324, CS 326 or Permission of the Department This course covers the topics of current interest selected by the faculty. Topics to be announced before each semester.

CS 498: Senior Computer Design Project I (3H: 0L: 3C) Capstone Course

Prerequisites: CS 324, CS 345, CS 423 and Permission of the Department

This is the first phase of a technical project that emphasizes engineering design principles on a specific topic in any field of computer science or engineering. It will be carried out by the senior student under the supervision of a faculty member. The first phase of the project includes identification of a topic and completion of the preliminary work. A progress report must be submitted at the end of the semester detailing the problem description, proposed solution approach, and a list of deliverables.

CS 499: Senior Computer Design Project II (3H: 0L: 3C) Capstone Course

Prerequisites: CS 498

This is the second phase of the technical project that emphasizes engineering design principles on a specific topic in any field of computer science or engineering. It will be carried out by the senior student under the supervision of a faculty member. The first phase of the project must be completed in CS 498. A written report summarizing the accomplishments of the project and an oral presentation are required in this course.

GEC Courses

ENG 145: Academic Writing (3)

Prerequisite: None

Academic Writing focuses on reviewing the fundamentals of standard written English. Students will practice writing common forms business and academic documents. This interactive class provides students with an opportunity to improve their communication abilities that are necessary for success in college and beyond.

GEC 101: English Composition I (3)

Prerequisite: None

This course is required by all undergraduate students. Students create and analyze writings that define social, professional, and cultural communities. This course includes six papers and a research project.

GEC 102: English Composition II (3)

Prerequisite: GEC 101

At this stage, the student will use strategies that focus on writing as a communicative process, to include invention, drafting, revision, and editing. They

will also learn to recognize and write within different rhetorical situations, to include purpose and audience.

GEC 103: Oral Communication Skills (3)

Prerequisite: None

This course provides the skills needed to prepare and deliver informative and persuasive speeches. Students will focus on adapting communication styles and content to diverse speakers and audiences. This course emphasizes how to compose meaningful and coherent messages; conduct research; and develop effective presentation skills. Students will be required to deliver several oral presentations in front of the class during the course of the semester.

GEC 105: American Literature (3)

Prerequisite: None

The short story holds a privileged place in the field of American literature. Students will read a selection of short stories by women and men from different cultural backgrounds in order to view the diversity of this genre and to examine issues relevant to life as an ordinary American.

GEC 110: World History (3)

Prerequisite: None

World History is the only course offering students an overview of the entire history of humankind. The major emphasis is on the study of significant people, events, and issues from the earliest times to the present. Traditional historical points of reference in world history are identified as students analyze important events and issues in western civilization as well as in civilizations in other parts of the world.

GEC 112: World Geography (3)

Prerequisite: None

This course provides a survey of physical, cultural, and economic aspects of world regions. It serves as an introduction to how constituent parts of the world differ from one another in their associated resources, cultures and economics. Attention is given to the interrelationships, interdependencies, and associations that bind together the diverse communities of the world.

GEC 114: Comparative Government (3)

Prerequisite: None

This course compares political processes and governing structures in European nations, the former Soviet Union, China, and the United States.

GEC 120: General Chemistry (3)

Prerequisite: None

This course introduces the fundamentals of chemistry including atomic and molecular structure, thermo chemical changes, and conservation of energy.

GEC 122: College Physics (3)

Prerequisite: None

This course covers the principles of mechanics, heat, electricity, magnetism, optics, and atomic and nuclear physics.

GEC 124: General Biology (3)

Prerequisite: None

This course is an introduction to the fundamentals of biology. It includes cell structure, chemistry and function, adaptation, and ecology.

GEC 126: Introduction to Geology (3)

Prerequisite: None

This course provides the introduction to the dynamics of the earth --volcanoes, earthquakes, plate tectonics, streams, groundwater, glaciers, waves, wind, and landslides, with emphasis on the environmental applications of these processes. This course also covers the tools of the geologist -- minerals, rocks, maps, and aerial photographs.

GEC 130: Psychology (3)

Prerequisite: None

This course examines human and animal behavior, relating experimental studies to practical problems. It includes topics such as learning, memory, motivation, stress, emotion, intelligence, development, personality, therapy, psychopathology, and social psychology.

GEC 131: Sociology (3)

Prerequisite: None

This course examines patterns in political institutions, public policy, and conflict within and between communities and interest groups.

GEC 132: Philosophy (3)

Prerequisite: None

This course introduces the study of philosophy through the history of philosophical thought and texts. It also introduces a broad spectrum of philosophical problems and perspectives with an emphasis on the systematic questioning of basic assumptions about knowledge, meaning, reality, and values.

LANG 244: Foreign Language I (3)

Prerequisite: None

This course provides students with the basic skills and vocabulary required to communicate in a foreign language. The courses at this level incorporate grammar and communication exercises that students will need to communicate at the beginner level and to succeed at the intermediate level. No prior knowledge of the foreign language is necessary.

LANG 245: Foreign Language II (3)

Prerequisite: LANG 244

This course provides students with the grammar and vocabulary necessary to read, understand, and communicate in a foreign language. In addition, students will begin

to use writing as a means of communicating in the language. Moreover, the course further expands on the knowledge that students gained during the Level I course.

Business Diploma Programs Courses

1. International Business

GEC 103: Oral Communication Skills (3)

Prerequisite: None

This course provides the skills needed to prepare and deliver informative and persuasive speeches. Students will focus on adapting communication styles and content to diverse speakers and audiences. This course emphasizes how to compose meaningful and coherent messages; conduct research; and develop effective presentation skills. Students will be required to deliver several oral presentations in front of the class during the course of the semester.

BUSS 154: Introduction to Import/Export Management (3)

Prerequisite: None

For many organizations, the first step toward multinational operations begins with importing and exporting goods. This course focuses on the strategies of import/export management as well as the processes.

BUSS 216: Human Resources Management (3)

Prerequisite: None

This course examines the ways in which firms recruit, select, train, evaluate, and compensate employees. Current practices in industry are discussed as well as theories and labor law.

BUSS 340: International Business (3)

Prerequisite: BUSS 210 and BUSS 303

This course focuses on the international environment and the ways in which businesses adapt to differences in culture, economic systems, and political systems. It is the first course in the International Business Diploma but may be used by other business students as an elective.

BUSS 442: International Marketing (3)

Prerequisite: BUSS 302

This course focuses on the marketing of goods and services in international and global markets. It examines the ways in which firms globalize and localize their offerings to balance the demands of needs of scale economies with consumer needs.

BUSS 444: International Finance (3)

Prerequisite: BUSS 303 and ECON 208

This course focuses on the techniques and strategies of firms operating in the international environment. Topics covered include exchange rates, currency trading and risk, hedging techniques, international capital markets, and blocked fund alternatives

MATH 201: Applied Business Mathematics (3)

Prerequisite: MATH 101

A wide array of skills is required in arriving at informed managerial decisions. Among these are analytical and quantitative skills. This course seeks to develop these two important attributes of a successful decision-maker. This course covers the fundamentals of statistics and provides a strong mathematical foundation in both probability and statistics necessary for more advanced statistical methodologies and quantitative methods

ENG 145: Academic Writing (3)

Prerequisite: None

Academic Writing focuses on reviewing the fundamentals of standard written English. Students will practice writing common forms business and academic documents. This interactive class provides students an opportunity to improve their communication abilities that are necessary for success in college and beyond.

2. Small Business Management

ACCT 201: Principles of Financial Accounting (3)

Prerequisite: MATH 201

This course is an introduction to accounting concepts and procedures for an organization. The emphasis is upon the accounting cycle as well as the recording, summarizing, and interpretation of accounting information.

BUSS 165: Small Business Management (3)

Prerequisite: None

This course introduces the challenges of entrepreneurship including the startup and operation of a small business. Topics include market research techniques, feasibility studies, site analysis, financing alternatives, and managerial decision making. The management application of the computer in a small business situation is highlighted. Upon completion, students should be able to develop a small business plan.

BUSS 216: Human Resources Management (3)

Prerequisite: None

This course examines the ways in which firms recruit, select, train, evaluate, and compensate employees. Current practices in industry are discussed as well as theories and labor law.

BUSS 421: Advertising and Promotion (3)

Prerequisite: BUSS 321

This course examines the ways in which organizations promote their goods and services to potential customers. The costs and benefits of various promotional mixes and strategies are examined.

BUSS 302: Principles of Marketing (3)

Prerequisite: None

This course examines the role of marketing in society and the economy, the role of marketing in business operations, and the management of the firm's marketing effort.

BUSS 303: Principles of Finance (3)

Prerequisite: ACCT 201 and ECON 101

This course focuses on the methods of financial analysis and planning within the firm, including time value of money, cash flow analysis, capital budgeting, and valuation of debt and equity instruments.

BUSS 307: Business Law I (3)

Prerequisite: BUSS 216

This course examines operations relative to the legal and regulatory environment of business. Topics include torts, contracts, liability, sales, and forms of doing business.

BUSS 312: Organizational Theory & Development (3)

Prerequisite: BUSS 301

This course examines how knowledge of individual and group behavior is applied in an organizational setting. Topics include motivation, leadership, group formation and behavior, dysfunctional behaviors, job/task behaviors, and job enrichment/enlargement.

ECON 101: Principles of Economics I

Prerequisite: None

This course introduces the student to the basic concepts of supply and demand, market demand and elasticity, cost theory and how political and cultural variables affect economic policy and pricing decisions for consumers and businesses.

Computer Diploma and Certificate Programs Courses

H: Lecture Hour **L:** Lab Hour **C:** Credit **2 Lab Hours = 1 Lecture Hour** 1 credit = 15 contact hours = 30 lab hours = 45 Practicum /Internship For IT Specialist diploma program courses please refer Bachelor of Science in Computer Science course descriptions.

DBA 110: Database Systems Principles (2H: 2L: 3C)

Prerequisite: None

This course covers basic database concepts, various data models, types of databases, and database design from the strategic view of the data environment. It also covers database implementation, web technology, basic concepts of database administration, transaction management, performance issues, distributed systems, and data warehouse principles. In addition, the students will apply concepts learned to various real world cases.

DBA 370: Database Security and Auditing Principles (2H: 2L: 3C)

Prerequisite: ORC 310

This course covers the basic principles of database security and auditing as well as implementation considerations for business databases. It covers security architecture and operating system security fundamentals. In addition, the design of profiles, password policies, privileges and roles are explored. Other topics include virtual private databases, auditing models, application and data auditing, auditing database activities and security and auditing case projects.

ORC 120: Introduction to Data Warehousing (2H: 2L: 3C)

Prerequisite: DBA 110

This course covers planning, designing, building, populating and maintaining a successful data warehouse. It covers Data Warehouse and Business Intelligence (DW and BI) technologies and tools, data warehouse metadata and metadata strategy, as well as extracting, transforming and loading warehouse data.

ORC 210: Oracle Database 10g SQL Database Language (2H: 2L: 3C)

Prerequisite or Co-requisite: DBA 110

This course introduces the Oracle Database 10g database and SQL database language. The course covers SQL queries, accessing metadata, creating database objects, advanced querying and reporting techniques, data warehousing concepts, and manipulating large data sets in different time zones. It counts towards the hands-on course requirement for the Oracle 9i Database Administrator Certification and Oracle Database 10g Administrator Certification.

ORC 230: Oracle Database 10g PL/SQL Programming (2H: 2L: 3C)

Prerequisite or Co-requisite: ORC 210

This course introduces the PL/SQL programming language and covers creating anonymous PL/SQL blocks, stored procedures, functions, packages and database triggers for use in forms, reports and data management applications. It counts toward the hands-on requirement for the Oracle Database 10g Administrator Certification.

ORC 250: Oracle Database 10g Advanced PL/SQL Programming (2H: 2L: 3C)

Prerequisite: ORC 210, ORC 230

This course covers the advanced features of PL/SQL used to design and tune PL/SQL to interface with the database and other applications. The course covers program design, packages, cursors, extended interface methods and collections as well as use of external programming routines, PL/SQL server pages and fine-grained access. It counts toward the hands-on course requirement for the Oracle Database 10g Administrator Certification.

ORC 310: Oracle Database 10g Administration I (2H: 2L: 3C)

Prerequisite or Co-requisites: DBA 110, ORC 210

This course provides a foundation for database administration and covers installation and maintenance of Oracle 10g databases. It covers the Oracle database architecture and its components and creating an operational database while effectively and efficiently managing its structures. In addition, it covers performance monitoring, database security, user management, and backup/recovery techniques. This course counts toward the hands-on course requirement for the Oracle Database 10g Administrator Certification.

ORC 320: Oracle Database 10g Administration II (2H: 2L: 3C)

Prerequisite: ORC 230, ORC 310

This course covers advanced database administration and configuration techniques for Oracle 10g databases. It covers configuration of Oracle databases for multilingual applications, database recovery techniques using RMAN and Flashback technology, and database performance monitoring tools. In addition, the course includes efficient database administration technologies including Resource manager, the Scheduler, Automatic Storage Management (ASM), and VLDB features. It also covers setting up a secure database using Virtual Private Database and moving data from database to database. This course counts toward the handson requirement for the Oracle Database 10g Administrator Certification.

ORC 330: Oracle Database 10g SQL Tuning (2H: 2L: 3C)

Prerequisite: ORC 310

This course covers techniques and methods for improving the performance of SQL queries. It includes the Oracle optimizer and operations, execution plans, gathering statistics, observing the optimizer plans, identifying high load SQL, indexes, writing efficient SQL, tracing and tuning SQL and applications, and materialized views and temporary tables.

ORC 340: Oracle Database 10g Backup and Recovery (2H: 2L: 3C)

Prerequisite: ORC 310

This course covers strategies for backup and recovery procedures, the use of RMAN and Enterprise Manager to perform backup and recovery operations, Oracle Secure Backup, flashback technologies, monitoring and turning Recovery Manager, and creating duplicate databases.

ORC 350: Oracle Database 10g Performance Tuning (2H: 2L: 3C)

Prerequisite: ORC 310

This course covers manual and automatic tuning methods to maximize the utility of the database. It covers statistics and wait events as well as metrics, alerts and baselines. It also includes the use of Statspack and AWR (Automatic Workload Repository) as well as reactive tuning, tuning the shared pool, buffer cache, turning I/O, PGA, temporary space, and block space usage.

ORC 360: Oracle Database 10g New Features (2H: 2L: 3C)

Prerequisite: Oracle9i Database Administration Fundamentals I and II, experience with Oracle 9i Database, or Oracle9i Database Administrator Certified Professional

This course covers the new features in Oracle Database 10g including increasing database availability, simplifying database performance monitoring and tuning, and simplifying database manageability. It also covers new security changes.

ORC 410: Oracle Developer 10g Forms (2H: 2L: 3C)

Prerequisite: ORC 210, ORC 230 and Prerequisite or Co-requisite: ORC 250

This course provides a foundation for building scalable, high-performance applications for the Internet using Oracle Forms Developer 10g, a graphical user interface (GUI) tool. It covers building, testing, debugging and deploying interactive Internet applications. It also covers form modules, data blocks and frames, input and on-input items, windows and canvases, triggers, run-time messages and alerts, validation and navigation. This course counts toward the hands-on course requirement for the Oracle Forms Developer Certified Professional Certification.

ORC 420: Oracle Developer 10g Reports (2H: 2L: 3C)

Prerequisite: ORC 210, ORC 230 and Prerequisite or Co-requisite: ORC 250.

This course covers how to design and build standard and custom Web and paper reports using Oracle Reports Developer 10g. It covers designing and running reports, creating and enhancing reports, managing report templates, and creating web reports. It also covers enhancing reports using data model objects, controlling paper layouts, extending functionality with XML, embedding graphs, enhancing matrix reports, PL/SQL triggers, SRW package, maximizing performance and efficiency guidelines.

ORC 430: Oracle Application Server 10g (2H: 2L: 3C)

Prerequisite: ORC 310

This course introduces the architecture of Oracle Application Server 10 and covers the installation and management of Oracle Application Server 10g. The course covers the tools, practice and basic management of Oracle Application Server 10g. In addition, it covers configuration, infrastructure, deployment, identity management, and configuration and management of Oracle Internet Directory, Oracle Application Server Single Sign-On server, and the Oracle Application Server Certificate Authority. Oracle Identity Management, procedures for backup and restoring the Oracle Application Server 10 are also covered.

ORC 490: Oracle Database 10g Real Application Clusters (2H: 2L: 3C)

Prerequisite: ORC 310

This course provides an introduction to the capabilities and features of Oracle Real Application Clusters (RAC) for Oracle Database 10g and includes configuration and administration of an Oracle database for use with Real Application clusters. It also covers architecture, services, managing backup and recovery in RAC, and performance tuning. This course counts towards the hands-on requirement for the Oracle Database 10g Administrator Certification.

ESL Courses

ESL 102: Elementary Grammar

This course focuses on developing a solid core of basic English grammar skills for beginning learners of English, in particular, the structure of declarative, interrogative & imperative sentences; simple present, past and future forms as well as present continuous; pronominal forms; possessive constructions (*have*-possessives, genitives, *of*-possessives); nominal plural formation; simple conjunctions.

ESL 122: Elementary Pronunciation

This course focuses on developing students' ability to recognize and produce vowels and consonants of North American English; to recognize and correctly interpret basic intonation patterns in a variety of sentence types; to apply letter-to-sound rules when reading aloud.

ESL 162: Elementary Speaking and Listening

This course aims at developing students' ability to handle a variety of basic social situations (introductions, ordering meals, asking directions, making purchases, take & leave simple messages, etc.), to tell simple stories and describe pictures in simple sentences, and to understand simple narratives. Students will also increase their vocabulary and learn effective practices for learning and retaining new words.

ESL 182: Elementary Reading and Writing

This course focuses on developing basic reading and writing skills. After completing the course, students are expected to be able to write short messages and descriptions; fill out simple forms; apply basic principles of capitalization and punctuation; read simplified short texts on familiar topics and answer factual questions about the reading; scan to locate information in text; categorize vocabulary (synonyms, antonyms). Students will also increase their vocabulary and learn effective practices for learning and retaining new words.

ESL 202: Intermediate Grammar

This course reviews basic word order and simple tenses, and introduces the students to a variety of higher-level grammatical constructions, with a particular focus on developing the students' ability to use simple, continuous and perfective forms; complex & compound sentences; modal verbs; rules of capitalization; rules of terminal and internal punctuation.

ESL 222: Intermediate Pronunciation

This course focuses on improving students' ability to recognize and produce vowels and consonants of North American English; to identify and express meaning change through intonation; to distinguish between stressed and unstressed syllables in monosyllabic words; to use reductions, linking, and contractions.

ESL 262: Intermediate Speaking and Listening

This course aims at developing students' ability to make simple oral presentations, retell simple stories, participate in face-to-face conversations on topics going beyond the most immediate needs, and identify the main ideas and factual information in level-appropriate listening passages. Students will also increase their vocabulary and learn effective practices for learning and retaining new words.

ESL 282: Intermediate Reading and Writing

The writing component of this course introduces the students to the North American paragraph structure (topic-ideas with support-conclusion; various types of logical organization). Students will conduct basic Internet searches and use word-processing software to write, edit, and format written assignments. The reading component of this course focuses on developing the students' ability to read a variety of materials on familiar and unfamiliar topics; to identify main ideas and factual information; to identify transition words to understand relationships between ideas; to identify pronoun antecedents; and to interpret graphs, charts, and maps. Students will also increase their vocabulary and learn effective practices for learning and retaining new words.

ESL 302: Advanced Grammar

This course includes a thorough review of the English tense and aspect system as well as basic principles of capitalization and punctuation. The course focuses on complex and compound sentences (including relative clauses and embedded questions), conditional forms; passive; gerunds & infinitives; and perfective forms with modal verbs.

ESL 322: Advanced Pronunciation

This course covers all aspects of pronunciation, from individual sounds to intonation, rhythm, and stress. Students will work on identification and articulation of vowels and consonants; produce and identify meaning change through intonation; use reduction, linking and contractions; stress polysyllabic words correctly; understand and apply the principles of sentential stress, rhythm, and phrasing.

ESL 362: Advanced Speaking and Listening

This course focuses on developing students' listening comprehension, summarizing, and presentation skills. Students will understand main ideas and specific details of recorded passages on academic and general interest topics; take notes while listening and summarize the information orally; produce oral summaries of written material; prepare and deliver structured technology-assisted presentations on topics of general interest; participate in and orally summarize the outcome of group discussions; and develop an ability to support opinions, explain in detail, and hypothesize.

ESL 382: Advanced Reading and Writing

This course reviews the principles of paragraph structure and focuses on basic essay organization, formatting, and revision. Students will also begin to learn to

take effective notes during lectures and write brief summaries. The writing component includes a review of punctuating complex and compound sentences, fixing run-ons and avoiding fragments. Students will work with a variety of academic reading materials to develop basic reading skills (such as skimming for main ideas and scanning for specific information) as well as higher-level skills (such as making inferences and distinguishing between fact and opinion). Students will learn to deduce the meaning of unfamiliar words from contextual and structural clues and increase their vocabulary.

ESL 400: TOEFL Preparation

Students will learn effective test-taking strategies and practice extensively with all of the exercise types found on the TOEFL iBT.

ESL 401: College Preparatory Skills

The purpose of the course is to aid students in understanding and adapting to United States social and educational systems and to help them develop strong study and research skills. In particular, this course focuses on the basic principles of structuring a research paper, citing sources consistently, accurately, and with proper formatting (MLA style); taking effective lecture notes; and preparing and delivering formal presentations on academic subjects.

ESL 462: College Prep Speaking & Listening

This course prepares higher-level students for the demands of college-level academic listening and speaking tasks such as comprehending and analyzing academic discourse, participating appropriately in small group discussions, presenting oral summaries, and giving short structured presentations on academic topics. The course incorporates an accent-reduction component.

ESL 482: College Prep Reading & Writing

The writing component of this course includes a review of paragraph structure and focuses on formal essays that incorporate information from a variety of sources. The reading component of the course aims at enabling students to process information in multi-page academic passages. The course includes a review of effective strategies for understanding unfamiliar academic vocabulary, a review of punctuation rules, and a remedial need-based review of high-level grammatical constructions.

ESL ELECTIVE COURSES

ESL 193: Introduction to Debate

Introduction to Debate is an elementary-level elective ESL course designed to help students build strong conversation skills through a variety of problem-solving activities and discussion of controversial issues.

ESL 194: Fluency through Video I

The Fluency through Video I is an elementary-level elective ESL course. In this course, students will follow the adventures of six friends from different countries

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who are now living, studying, and working in exciting New York City. The course is designed to improve the students' listening comprehension skills and help them become confident and fluent speakers of English. Useful cultural points and colloquial language will be explained throughout the course.

ESL 195: Vocabulary Development I

Vocabulary Development I is an elective designed for students at the elementary level. In this course, students will learn and apply new vocabulary by associating words with colorful and engaging visual images. This approach encourages students to associate words with meanings rather than reverting to their native language for a definition. Vocabulary Development I uses a variety of engaging communicative activities and problem solving exercises.

ESL 196: Introduction to American History

Introduction to American History is an elective designed for elementary and low-intermediate ESL students. This content-based course is an introduction to the history of the United States from its earliest days to the American Civil War (1865). The course has a significant reading and writing component. Students will learn new words, write in a journal, and practice academic skills such as reading bar graphs and maps.

ESL 197: Life Skills

Life Skills is an elective designed for elementary and low-intermediate ESL students. This course teaches students the necessary life skills competencies that they will need in order to function successfully in an English-speaking society. Students will learn essential vocabulary and strategies to communicate effectively at home, at work, in school, and in their communities.

ESL 210: The American Short Story I

The American Short Story I is an elective designed for ESL students who are at the intermediate level. Students will read about 14 short stories by American writers and learn about the various elements of short fiction such as plot, character, and setting. Through the study and discussion of short stories, students will improve their vocabulary, reading, critical thinking, and public presentation skills.

ESL 215: Business English I

Business English is an elective designed for ESL students who are at the intermediate level of proficiency. Students will focus on improving their listening and speaking skills in the key areas of business communication: taking part in meetings, telephoning, negotiating, and socializing.

ESL 216: Conversation Strategies

Conversation Strategies is an elective designed for intermediate ESL students. This course offers students the opportunity to improve their conversation skills by learning to recognize and use a variety of subtle language cues that native speakers of English employ in order to understand a person's intentions as well as achieve desired outcomes.

ESL 217: Introduction to American Culture I

Introduction to American Culture I is an elective designed for intermediate ESL students. This is a content-based course covering various aspects of American culture such as famous people and places, important historical events, and traditions. The linguistic component of the course focuses on vocabulary and reading skills. The course will culminate with individual oral presentations or exhibits focusing on a specific aspect of American culture.

ESL 218: Introduction to Public Speaking

Introduction to Public Speaking is an intermediate-level elective focusing on the skills and the language needed for self-expression. The students learn to explain, support, and organize their own opinions, and to examine, question and refute opposing points of view. The course focuses on developing critical thinking, listening, and speaking skills; furthermore, the strategies learned in this course will also help students become more effective writers.

ESL 294: Fluency through Video II

The Fluency through Video II is an intermediate-level elective ESL course. In this course, students will follow the adventures of six friends from different countries who are now living, studying, and working in exciting New York City. The course is designed to improve the students' listening comprehension skills and help them become confident and fluent speakers of English. Useful cultural points and colloquial language will be explained throughout the course.

ESL 295: Drama in English

Drama in English is an elective designed for intermediate ESL students. Through the study of short dramatic works, students will improve their skills in vocabulary, conversation, writing, listening, and reading. Students will rehearse and perform scenes and monologues and in so doing practice their pronunciation and speaking skills. Through the study of and performance of drama, students will gain confidence in using English, in working collaboratively with others, and in public speaking. The course will culminate with a project in which students will write and perform original monologues or short dramatic scenes.

ESL 310: The American Short Story II

The American Short Story II is an elective designed for ESL students who are at the advanced level and above. Students will read about 14 short stories by American writers and learn about the various elements of short fiction such as plot, character, and setting. Through the study and discussion of short stories, students will improve their vocabulary, reading, critical thinking, and public presentation skills.

ESL 311: Creative Writing

This is an elective course designed for ESL students who are at the advanced level and above. In this course, students are introduced to the elements and techniques in two major types of creative writing: poetry and the short story. Students will be

exposed to a variety of authentic works and will work on exploring their own voice while paying special attention to the clear and accurate usage of the English language.

ESL 314: Business English II

Business English II is an elective designed for advanced and college prep level ESL students. The goal of the course is to provide students with language skill learning and practice opportunities while engaging them in the basic communication modes of the modern American business world. The course includes extensive reading assignments and familiarizes students with basic forms of business writing such as memos, reports, invitations, resumes, letters, and agendas.

ESL 315: Current Events

Current Events is an elective designed for ESL students at the advanced level of instruction. Students will read recent news stories, participate in debates, and learn to defend their point of view in writing.

ESL 316: Introduction to American Culture II

Introduction to American Culture is an elective designed for ESL students at the advanced level and above. The course explores traditional basic American values and how these values affect various institutions and aspects of life in the United States. The course aims to prepare ESL students for academic classes by introducing them to a variety of techniques to process longer reading segments and by teaching effective debate skills.

ESL 318: Brilliant Essays in 30 Minutes (TOEFL Writing)

Brilliant Essays in 30 Minutes is an elective designed for advanced and college prep ESL students. The course focuses on developing note-taking and summarizing skills necessary for successful completion of iBT-TOEFL integrated writing tasks. The course includes a brief review of some basic principles of essay writing.

ESL 394: English through Songs and Broadway Musicals

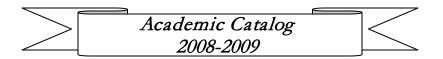
English through Songs and Broadway Musicals is an elective course for advanced and college prep ESL students. The course will introduce the students to a range of timeless classics that became an important part of American culture and our language. This course is designed to help students increase their vocabulary, gain familiarity with colloquial speech patterns and nonverbal expressions, and improve their reading, listening, and writing skills.

ESL 395: Vocabulary Development II

Vocabulary Development II is an elective designed for advanced and college prep ESL students. This is an intensive course focusing on academic vocabulary. In addition to learning and practicing the new words, the students will develop the tools they need to understand unknown words through the ability to recognize prefixes, roots, and suffixes. Students will also be exposed to a variety of strategies for learning vocabulary on their own.

ESL 396: Introduction to Journalism

Introduction to Journalism is an elective designed for advanced and college-prep level students. Students will be introduced to the basic principles and ethics of journalism, learn how to prepare for and conduct effective interviews, how to take notes during an interview, and how to weave quotes into texts. The goal of this course is to produce a high-quality student publication that can be added to the school's website.



Administrative Notice

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Virginia International University encourages its faculty and student body to read, understand, and familiarize themselves with the policies, and procedures contained in this catalog. If you have found any error, mistake, or any clear discrepancy with state and federal laws, please feel free to report it to us as we certainly welcome any suggestions regarding how to improve institutional policies and procedures to conform to recognized educational standards. Please direct your comments and recommendations to Dr. Necmi Mutlu, Executive Vice President of Academic Affairs at 703-591-1844 x 306 or e-mail us at nmutlu@viu.edu.

Thank you.

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